GENERAL FACULTY MEETING
April 19, 2007 – 11:30 a.m. – 103 Stuzin

1. March 23, 2007 General Faculty Meeting Minutes presented for approval by the Faculty.
2. The Undergraduate Committee approved the following and requests approval by the faculty.

Course Changes:
FIN 4243 – Debt and Money Markets
♦ Prerequisites:
OLD – FIN 3403 and ECP 3703 with a grade of B or higher in each and ACG 2021C and ACG 2071 with a grade of C or higher in each.

NEW – FIN 3403 & ECP 3703 with a grade of ‘B’ or better & either a grade of ‘C’ or better in ACG 2021C & ACG 2071 or ACG 3481C

FIN 4504 – Equity and Capital Markets
♦ Prerequisites:
OLD – FIN 3403 and ECP 3703 with a grade of B or higher in each and ACG 2021C and ACG 2071 with a grade of C or higher in each.

NEW – FIN 3403 & ECP 3703 with a grade of ‘B’ or better & either a grade of ‘C’ or better in ACG 2021C & ACG 2071 or ACG 3481C

FIN 3403 - Business Finance
♦ Description:
OLD – The acquisition and management of funds by business. A grade of C or better is required in FIN 3403 to register for required finance majors.

NEW – The acquisition and management of funds by business. A grade of C or better is required in FIN 3403 to register for required finance majors.

3. Action item for vote:

Professional Communication Requirement: Beginning with the 2007-2008 catalog, all BSBA and BABA candidates will be required to complete a professional communications course with a grade of at least a C. Course options include: GEB 3213 Professional Business Writing (capacity 400), GEB 3218 Professional Speaking in Business (capacity 150), SPC 2600 Introduction to Public Speaking (capacity 1500), ENC 3312 Advanced Argumentative Writing (capacity 100), and a similar course with prior approval.

4. Other
5. Dean’s Report

GRADUATE FACULTY MEETING

1. March 23, 2007 Graduate Faculty Meeting Minutes presented for approval by the Faculty.
2. Other
3. Dean’s Report
A motion was made to approve the January 29, 2007 General Faculty Meeting Minutes. The motion was seconded and the faculty voted to approve the minutes as distributed.

2. The Undergraduate Committee approved the following and requested approval by the faculty. A motion was made to approve the new course. The motion was seconded and the faculty voted to approve the new course.

**New Course:**

**GEB 3214 – Writing & Speaking in Business**

- Credits: 4
- Contact Hours: 4 Base hours
- Description: An online course designed to teach business students the fundamentals of both written and spoken communication, allowing them to express their ideas effectively and efficiently and also prepare them for the demands of the business workspace.

3. The following was presented as an Information Item. Some discussion took place and the faculty will be asked to vote on this item at the next scheduled meeting.

- **Professional Communication Requirement:** Beginning with the 2007-2008 catalog, all BSBA and BABA candidates will be required to complete a professional communications course with a grade of at least a C. Course options include: GEB 3213 Professional Business Writing (capacity 400), GEB 3218 Professional Speaking in Business (capacity 150), SPC 2600 Introduction to Public Speaking (capacity 1500), ENC 3312 Advanced Argumentative Writing (capacity 100), or a similar course with prior approval.

4. The following item was presented for faculty approval. After some discussion took place a motion was made to approve this teaching award for faculty teaching primarily in specialized Masters courses. The motion was seconded and the faculty voted to approve the teaching award.

- **Teaching Award:** At the May 12 Faculty Meeting, the Teaching Committee proposed a teaching award for faculty who do not teach either the undergraduate courses, nor the MBA courses, but only the specialized Masters courses. Such faculty are not eligible for any teaching awards, and there is a sizeable faculty who fall in this category. This proposal was an information item with the understanding that it would be put for a vote at the following faculty meeting on September 8, 2006. At this meeting the faculty decided to postpone action for further discussion. The Chair of the Teaching Committee has requested that it be presented for vote at this meeting.

5. Other – no items reported.

6. Dean’s Report – no items reported.

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**WARRINGTON COLLEGE OF BUSINESS ADMINISTRATION**

**GRADUATE FACULTY MEETING**

**MINUTES**

March 23, 2007 – 1:00 p.m. – 103 Stuzin Hall

1. A motion was made to approve the January 29, 2007 Graduate Faculty Meeting Minutes. The motion was seconded and the faculty voted to approve the minutes as distributed.

2. The specialty Masters Committee approved the following and requested approval by the faculty. A motion was made to approve the new course. The motion was seconded and the faculty voted to approve the new course.

**New Courses**

**ECP 6701 – Competitive Strategies in Expanding Markets**

- Credits: 2
- Contact Hours: 2 Base hours
- Prerequisites: ECP 5702. Designed for MBA and other masters students
- Description: Focus on the identification and analysis of strategies in expanding markets (dynamic expansion caused by rapid technological change and geographic expansion based on the acceleration of globalization) & draws on strategic management, the economics of technological change
and R&D investments, dynamic game theory, international economics and international business for analytical tools to address challenges faced by management in technology-based firms and in firms facing international competition and opportunities. The course is research and theory-based but practice oriented.

3. Other – no items reported

4. Dean’s Report:
   • The “Hough Graduate School of Business” was presented as information at the Senate Meeting, March ’07.
   • The Senate will vote on approving the “Hough Graduate School of Business” at the Senate Meeting in April, ’07.
   • The BOT will vote on approving the “Hough Graduate School of Business” at the Trustees Meeting in June, ’07.
   • WCBA will also seek approval for the “School of Business” so that it will be ready for a naming opportunity.
   • The Hough gift is in the works of being restructured in order to take advantage of additional matching opportunities.
     - The building will be located in front of Criser Hall next to Stuzin Hall (currently parking lot).
     - There is some talk about the possibility that UF will build another building for us and they would take control of Matherly Hall.
   • The College’s Budget review was handled differently this year by all Dean’s presenting at a group meeting with the Provost. The bottom line is that there is no money at the University level; UF is still dealing with losses due to problems at Liberal Arts and Sciences; also there may be a 5% hike in tuition.
   • T&P Process – outcomes will come late this year; expected in July.
Form UCC2
Florida Department of Education
Statewide Course Numbering System

COURSE TERMINATION OR CHANGE TRANSMITTAL FORM
(See instructions on reverse side)

PART I: TO BE COMPLETED BY THE INSTITUTION

<table>
<thead>
<tr>
<th>Institution:</th>
<th>Institutional Code:</th>
<th>Instructional Unit or Department Name, Department Code and SAMAS Number:</th>
</tr>
</thead>
<tbody>
<tr>
<td>University of Florida</td>
<td>001535</td>
<td>Finance, Insurance &amp; Real Estate/011706000/1706000</td>
</tr>
</tbody>
</table>

Current SCNS Course Identification:
Discipline (SMA) 1 3 1 Prefix F I N Level 3 Course Number 4 0 3 Lab Code ___
Institution's Course Title: Business Finance

PART II: REQUESTED ACTIONS

Terminate Current Course □ Yes □ Date Termination Effective: __________

NEW SCNS Course Identification: (Complete all appropriate areas)
NEW Discipline (SMA) __________ Prefix __________ Level __________ Course Number __________ Lab Code __________
NEW Institution Course Title (if applicable):

EFFECTIVE TERM FOR CHANGES: (Mo/Yr) FALL 07

Other Items to Change | Change From | Change To |
-----------------------|-------------|-----------|
Amount of Credit | N/A | N/A |
Type of Credit | N/A | N/A |
Total Clock Hours (Contact Hour Base or Head Count) | N/A | N/A |
Type of Degree | N/A | N/A |
Gordon Rule | N/A | N/A |
General Ed Requirement | N/A (areas) | N/A (areas) |
Prerequisites/Corequisites (This form does not update ISIS or registration prerequisite checking.) |

Change of Course Description (Course syllabus must be attached):
The acquisition and management of funds by business. A grade of B or better is required in FIN 3403 to register for required finance major courses.

Mark any changes that apply:
Rotating Topic □ yes □ no
S/U Only □ yes □ no
Repeatability for Credit □ yes □ no

Department Contact, Telephone Number and PO Box: (Date) Signature, Department Chair: (Date)
Debbie Himes, 2-0153, PO 117168

College Contact, Telephone Number and PO Box: (Date) Signature, College Dean: (Date)
Sharon Haughton, 2-8436x1225, PO 117150

Signature, Graduate Dean (if applicable): (Date)
Signature, Registrar (Institutional Contact): (Date)

PART III: TO BE COMPLETED BY THE FACULTY DISCIPLINE COMMITTEE REPRESENTATIVE

Approved Course Classification (Prefix, Number, Lab Code):
If not the same as recommended by institution, please explain:

SCNS Course Title (if new):
Decade Title (if new):
Century Title (if new):

Signature, Faculty Discipline Committee Representative
Date

PART IV: SCNS STAFF USE ONLY

Signature, SCNS Staff
Date Entered
Correspondence Number

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Rev. 09/02
PART 1: TO BE COMPLETED BY THE INSTITUTION

Institution: University of Florida
Institutional Code: 001535
Instructional Unit or Department Name, Department Code and SAMAS Number:
Finance, Insurance & Real Estate/011706000/1706000

Current SCNS Course Identification:
Discipline (SMA) 1 3 1  Prefix F 1 N  Level 4  Course Number 5 0 4  Lab Code
Institution's Course Title: Equity & Capital Markets

PART 2: REQUESTED ACTIONS

Terminate Current Course □ Yes □ No  Date Termination Effective: ____________________________

NEW SCNS Course Identification: (Complete all appropriate areas)
NEW Discipline (SMA) _______ Prefix _______ Level _______ Course Number _______ Lab Code _______
NEW Institution Course Title (if applicable):
EFFECTIVE TERM FOR CHANGES: (Mo/Yr) Fall 2007

Other Items to Change | Change From | Change To
--- | --- | ---
Amount of Credit | N/A | N/A
Type of Credit | N/A | N/A
Total Clock Hours (Contact Hour Base or Head Count) | N/A | N/A
Type of Degree | N/A | N/A
Gordon Rule | N/A | N/A
General Ed Requirement | N/A (areas) | N/A (areas)
Prerequisites/Corequisites (This form does not update ISIS or registration prerequisite checking.)
FIN 3403 and ECP 3703 with a grade of B or higher in each and ACG 2021C and ACG 2071 with a grade of C or higher in each.
FIN 3403 & ECP 3703 with a grade of 'B' or better & either a grade of 'C' or better in ACG 2021C & ACG 2071 or ACG 3481C.
Change of Course Description (Course syllabus must be attached):
Mark any changes that apply:
Rotating Topic □ yes □ no
S/U Only □ yes □ no
Repeatability for Credit □ yes □ no

Department Contact, Telephone Number and PO Box: (Date) Debbie Himes 392-0153, PO Box 117168 4/5/2007
Signature, Department Chair: ____________________________ (Date)

College Contact, Telephone Number and PO Box: (Date) Signature, College Dean:
Sharon Haughton, 392-9436 ext 1225 4/5/2007
Date
Signature, Registrar (Institutional Contact): ____________________________ (Date)

PART 3: TO BE COMPLETED BY THE FACULTY DISCIPLINE COMMITTEE REPRESENTATIVE

Approved Course Classification (Prefix, Number, Lab Code):
If not the same as recommended by institution, please explain:

SCNS Course Title (if new):
Decade Title (if new):
Century Title (if new):
Signature, Faculty Discipline Committee Representative
Date

PART 4: SCNS STAFF USE ONLY

Signature, SCNS Staff
Date Entered
Correspondence Number
**Part 1: To Be Completed By the Institution**

<table>
<thead>
<tr>
<th>Institution:</th>
<th>University of Florida</th>
</tr>
</thead>
<tbody>
<tr>
<td>Institutional Code:</td>
<td>001535</td>
</tr>
<tr>
<td>Instructional Unit or Department Name, Department Code and SAMAS Number:</td>
<td>Finance, Insurance &amp; Real Estate/011706000/1706000</td>
</tr>
</tbody>
</table>

**Current SCNS Course Identification:**
- Discipline (SMA) 1 3 1
- Prefix F
- Level 1
- Course Number 2 4 3
- Lab Code

**Institution's Course Title:** Debt & Money Markets

**Part 2: Requested Actions**

- Terminate Current Course: Yes
- Date Termination Effective: 

**NEW SCNS Course Identification:**
- (Complete all appropriate areas)
- NEW Discipline (SMA)
- Prefix
- Level
- Course Number
- Lab Code

**NEW Institution Course Title (if applicable):**

**EFFECTIVE TERM FOR CHANGES:** (Mo/Yr) Fall 2007

**Other Items to Change** | **Change From** | **Change To**
--- | --- | ---
Amount of Credit | N/A | N/A
Type of Credit | N/A | N/A
Total Clock Hours (Contact Hour Base or Head Count) | N/A | N/A
Type of Degree | N/A | N/A
Gordon Rule | N/A | N/A
General Ed Requirement | N/A | N/A
Prerequisites/Corequisites (This form does not update ISIS or registration prerequisite checking.)
- FIN 3403 and ECP 3703 with a grade of B or higher in each and ACG 2021C and ACG 2071 with a grade of C or higher in each.
- FIN 3403 & ECP 3703 with a grade of 'B' or better & either a grade of 'C' or better in ACG 2021C & ACG 2071 or ACG 3481C.

Change of Course Description (Course syllabus must be attached):

**Department Contact, Telephone Number and PO Box:**
- Debbie Himes, 392-0153, PO Box 117168
- Signature, Department Chair: [Signature]
- Date: 4/5/2007

**College Contact, Telephone Number and PO Box:**
- Sharon Haughton, 392-8436 ext 1225
- Signature, College Dean: [Signature]
- Date: 4/5/2007

**Signature, Graduate Dean (if applicable):**
- Date: [Signature]

**Part 3: To Be Completed By The Faculty Discipline Committee Representative**

Approved Course Classification (Prefix, Number, Lab Code):

If not the same as recommended by institution, please explain:

- SCNS Course Title (if new):
- Decade Title (if new):
- Century Title (if new):

Signature, Faculty Discipline Committee Representative: [Signature]

**Date**

**Part 4: SCNS Staff Use Only**

Signature, SCNS Staff: [Signature]

Date Entered: [Date]

Correspondence Number: [Number]

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Rev. 09/02