Stephen Crosby
President
CSX Real Property, Inc.

Steve Crosby has been the president of CSX Real Property, Inc., since 2000. In this role, he is responsible for sales, leasing and development of CSX properties. Additionally, he oversees acquisition of property for railroad and industrial development, licensing of rail corridor use by third parties, non-operating property management, and corporate facilities management. His group is also responsible for the company's land records, fixed asset agreements with other railroads, along with numerous other property related responsibilities.

Crosby's tenure at CSX spans more than 25 years, affording comprehensive insight into the issues surrounding site identification, acquisition, and development. In addition to properties related duties, he serves on CSX Corporation's Strategic Development Team and its Pension Investment Committee.

Crosby earned his bachelor's degree from the University of Virginia and his masters of business administration from the University of Florida. He has served as national chairman of the National Association of Industrial and Office Properties (NAIOP), and currently serves as a trustee of its Research Foundation and chairman of its investment committee. He has served as an advisory board member for the University of Virginia School of Architecture, and chairman of Downtown Vision Inc of Jacksonville where he currently chairs its sustainability committee. He represents CSX on the Land Trust Alliance Corporate Council. He is a current member of the Urban Land Institute (ULI) North Florida Advisory Council, chairs its Downtown Committee, and also serves on the ULI’s Public Development and Infrastructure national council. He represents CSX on the board of the Delaware Otsego Corp and the NYS&W railroad.