



2020 Faculty Update

#10 Grad | #14 Undergrad | University of Florida - Warrington College of Business

#### **→** Aspirational

UF

#1 Grad | #1 Undergrad | University of California - Berkeley Haas School of Business

#3 Grad | #1 Undergrad | University of Michigan - Ross School of Business

#6 Grad | #4 Undergrad | University of North Carolina - Chapel Hill Kenan-Flagler Business School

#### **→** Comparable

	# <b>5</b> Grad	#3 Undergrad	I	University of Texas – Austin McCombs School of Business
Ψ	#8 Grad	#6 Undergrad	I	Indiana University – Kelley School of Business
W				University of Washington – Foster School of Business
ø <b>©</b> t				Ohio State University – Fisher College of Business
	# <b>15</b> Grad	#7 Undergrad		University of Wisconsin – Madison School of Business
M	<b>#10</b> Grad	#9 Undergrad	I	University of Minnesota – Twin Cities Carlson School of Management
ILLIMOIS	(unranked)	#9 Undergrad	I	University of Illinois College of Business

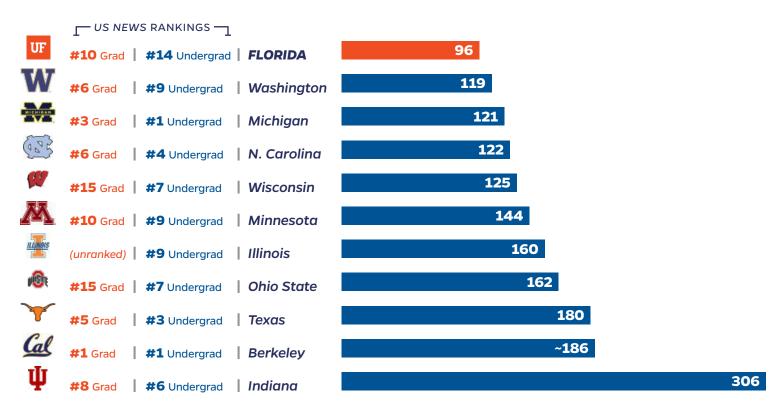


# **FACULTY**

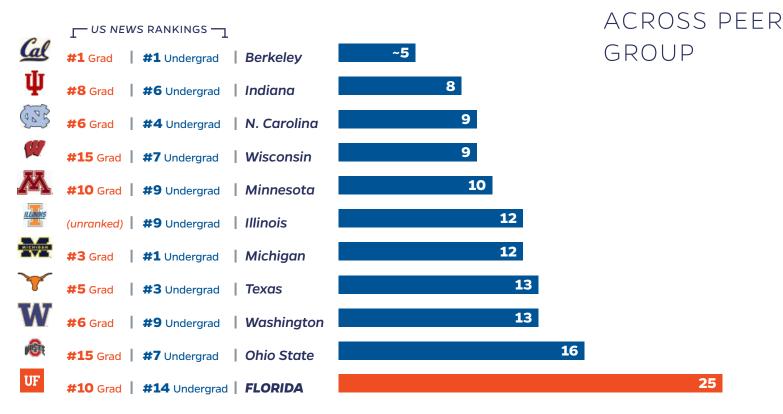
# WCB FACULTY STRUCTURE: 121 Total

		Accounting (22)	Finance (28)	ISOM (25)	Management (22)	Marketing (18)	Management Communications (6)
ACK	Full Professor (33)	4	11	8	5	5	
TENURE TRACK (79)	Assoc. Prof. (19)	3	2	5	5	4	
HENC	Assist. Prof. (27)	9	7	5	2	4	
	Clinical Professors & Lecturers (42)	6	8	7	10	5	6

#### FACULTY SIZE COMPARISON ACROSS PEER GROUP



#### DEGREES AWARDED PER FACULTY COMPARISON



# STAFF FT

#### Academic

Academic Departments (5)	8
Centers	22.75
Centers	22.15
Teaching & Learning	6
Entrepreneurship	5
Real Estate	3
Retail	3
PURC	5
Management & Comm	.75

#### Administrative

Dean's Office	5
Fisher School	6
Heavener School	25
Hough School	35
MBA (FT & Self-Funded)	22
DBA	1
Specialized Master	12
Career Services	12
Development	8
π	21
Marketing & Comm Services	11

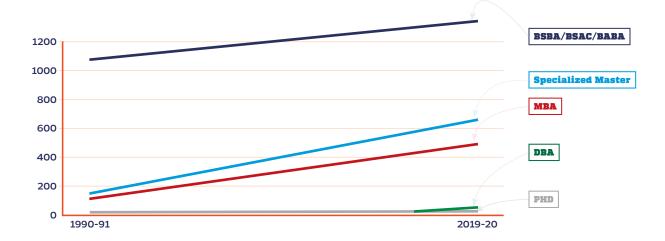
TOTAL WCB Staff 153.75



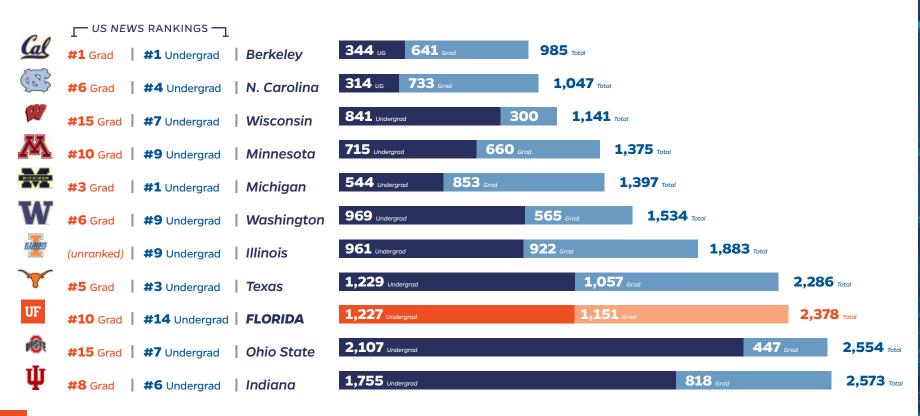
# STUDENTS

# **DEGREES CONFERRED** 1990-2020

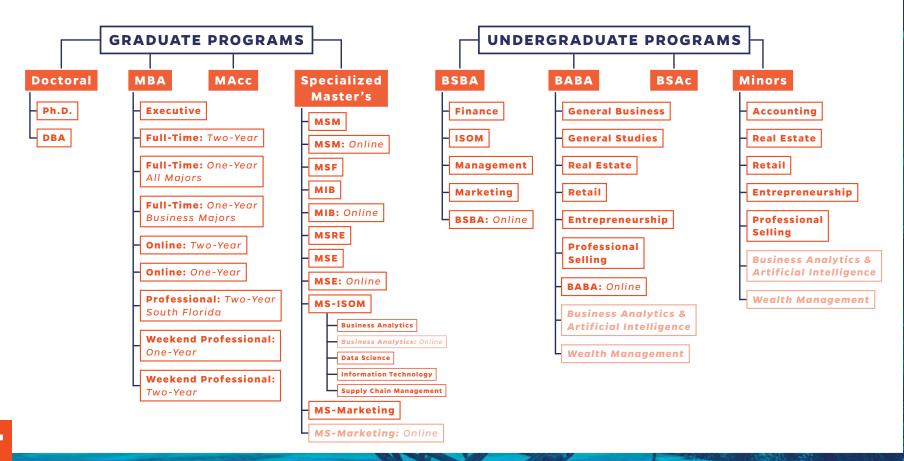
	1990-91	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20
МВА	84	479	449	488	474	413	472
Specialized Master	130	584	575	637	628	597	648
PhD	17	18	7	11	10	14	4
BSBA/BSAC/BABA	1,070	1,095	1,162	1,193	1,232	1,323	1,303
DBA	-	-	-	-	10	19	23
TOTAL	1,301	2,176	2,193	2,329	2,354	2,366	2,450



#### DEGREES AWARDED COMPARISON ACROSS PEER GROUP



#### DEGREE PROGRAMS 2020-2021



# CAREER OUTCOMES / PLACEMENTS

#### 2009

College-based graduate business career services expanded:

**MBA & SPECIALIZED MASTER'S** 

91%

of MBA 2020 class **secured a full-time job** by 3-months post-graduation

**72**%

of Heavener 2020 class secured a "First Destination" (full-time job or graduate schoool enrollment)

Alumni rating of Warrington
College Career Services
(The Economist 2019)
Second year in a row

#### 2017

College-based graduate business career services expanded:

**ALL WARRINGTON STUDENTS** 

#### 2018

HIREWarrington job placement platform launched

\$130,704

Average starting salary + signing bonus for

Full-Time MBA Class of 2020.

Projected according to the US News & World Report MBA ranking methodology

5,262

Number of **student career coaching appointments** conducted by Business
Career Services Coaches and CAP Mentors
during the 2019-2020 academic year

\$73,640

Average **salary** for Heavener Finance Majors Classes of 2019-2020.

### ARTIFICIAL INTELLIGENCE INITIATIVE

- → On July 21, 2020 UF announced a \$70M artificial intelligence partnership with NVIDIA
- → Will allow UF to create an Al-centric data center that houses the world's fastest Al supercomputer in higher education
- → UF plans to integrate AI across all disciplines and is committed to hiring 100 new faculty members focused on AI
- → Warrington is well positioned in AI and Analytics:

41 Faculty

**26** Ph.D. Dissertations

2 ISOM Degree Tracks
(Data Science & Business Analytics)

Fortune 500 companies hiring WCB students

**New** Undergraduate course, BABA Specialty and Minor



# FINANCIALS

# WARRINGTON FISCAL YEAR 2019-20

#### **Revenues**

State Resources	\$ 43,616,979
Entrepreneurial Activities Operating Revenues	\$ 23,795,362
Contracts & Grants	\$ 379,377
Endowment Earnings & Gift Transfers	\$ 12,675,893
Miscellaneous	\$ 66,814
TOTAL Revenues	\$ 80,534,425

#### **Expenses**

Salaries and Benefits	\$	47,718,570
Other Personnel Services	\$	12,240,326
Operating Expenses	\$	9,503,585
Scholarship & Financial Aid	\$	2,716,810
Waivers & Fellowships	\$	689,408
Overhead Taxes	\$	8,933,605
TOTAL Expenses	\$	81,802,304
NET	\$	(1,267,878)
<b>Escrow for Facility Commitments</b>		
Heavener Hall Principal & Interest	\$	281,250
Hough Hall Principal & Interest		-
TOTAL Escrow for Facility Commitments	Ś	281.250

NET AFTER ESCROW

\$ (1,549,128)

	Tuition (Calendar Year of 2019) 70% By Teaching/30% By Enrollment													
College	Under Grad	In State Grad 1		Prof	In State Tuition Total	Under Grad	Out of State Grad 1	Tuition Grad 2	Prof	Out of State Tuition Total	<b>Grand Total</b>	Total	Total	
Arts	5,492,992	269,355	148,176	PIOI	5,910,523	2,045,032	65,225	621	PIUI	2,110,878	8,021,401	5,976,369	15.809.481	
Design, Construction & Planning	3,935,551	1,934,227	731,248		6,601,026	1,587,313	820,864	252,327		2,660,505	9,261,531	7,674,217	7,526,454	
Liberal Arts & Sciences	51,153,318	1,436,822	3,523,157		56,113,297	22,043,307	343,083	373,506		22,759,895	78,873,192	56,829,885	86,934,873	
Business Administration	12,175,403	9,799,122	70,668		22,045,193	7,989,590	3,489,367	11,874		11,490,831	33,536,023	25,546,433	9,648,121	
Education	2,357,383	3,780,941	3,181,683		9,320,007	1,366,302	575,864	338,075		2,280,241	11,600,248	10,233,945	9,932,739	
	18,229,043		8,292,897		36,408,329	5,008,262	·	•		14,944,809	51,353,138		55,577,830	
Engineering		9,886,390					8,160,403	1,776,144				46,344,877		
Journalism & Communications	6,386,916	541,838	88,775		7,017,529	3,286,452	276,774	19,443		3,582,670	10,600,199	7,313,747	7,990,613	
Law	449	1,696,827	15,209,505		16,906,781		393,512	2,148,853		2,542,365	19,449,146	19,449,146	10,588,222	
Health & Human Performance	7,181,650	1,197,774	301,755		8,681,179	3,898,312	536,961	80,465		4,515,738	13,196,917	9,298,605	6,127,929	
Veterinary Medicine	55,562	99,944	152,370	8,699,853	9,007,729	9,844	16,841	24,892	19,976	71,554	9,079,283	9,069,439	22,575,005	
Medicine	1,303,903	3,355,539	1,999,916	15,096,791	21,756,148	290,245	712,776	120,225	27,939	1,151,186	22,907,334	22,617,089	66,633,785	
Nursing	2,081,728	857,949	1,668,337		4,608,015	668,088	46,934	174,485		889,508	5,497,522	4,829,434	6,128,863	
Pharmacy	79,194	46,619	18,935,084		19,060,897	45,352	59,536	104,713		209,601	19,270,498	19,225,146	4,188,878	
Public Health & Health Professions	3,179,996	5,318,336	4,071,620	2,310	12,572,262	831,118	608,646	176,080		1,615,843	14,188,105	13,356,987	7,318,147	
Dentistry		538,406		11,958,015	12,496,421		196,434		201,759	398,192	12,894,614	12,894,614	16,089,527	
PHHP-COM Integrated Programs	1,102	320,420	334,624		656,146	5,063	226,444	21,633		253,139	909,286	904,223	220,971	
DOCE	2,194,314				2,194,314	1,706,929				1,706,929	3,901,243	2,194,314	1,035,590	
Latin American Studies	67,114	213,121	35,693		315,928	26,844	8,469	8,112		43,424	359,352	332,509	2,627,221	
Agricultural and Life Sciences	14,182,188	2,471,345	3,363,589		20,017,122	4,685,091	450,847	476,568		5,612,506	25,629,628	20,944,537	27,501,867	
Grand Total	130,057,804	43,764,975	62,109,097	35,756,970	271,688,845	55,493,144	16,988,980	6,108,015	249,675	78,839,813	350,528,658	# 295,035,515	364,456,119	

					(Calendar Year of eaching/30% By En							
College	Under Grad	In State		Prof	In State Tuition Total	Jnder Grad	Out of State Grad 1	Tuition Grad 2 Prof	Out of State Tuition Total	<b>Grand Total</b>		
iberal Arts & Sciences	51,153,318	1,436,822	3,523,157		56,113,297							
		9,799,122										
		3,786,341									10,233,945	9,932,739
ngineering	18,229,043	9,886,390	8,292,897		36,408,329						In State	<b>e</b> 55,577,830
ournalism & Commu <b>Colleg</b> (	6,386,916	541,838 1,696,827	88,775 15,211,505	U	InderGrad	3,286,45	Frad1	<sup>19,443</sup> <b>Grad</b> 2	<b>2</b> 3,582,670 2,542,365		Tuition	<b>Total</b>
ealth & HL eterinary I Liberal Arts &	& Sciences	5			51,153,318	1,4	36,822	3,523,15	7		56,1	13,297
Business Adn	ninistratio	on			12,175,403	9,7	99,122	70,66	8		22,0	45,193
harmacy ublic Heal <b>Education</b>					2,357,383	3,7	80,941	3,181,68	3		9,3	20,007
entistry  HHP-COM Integrated Programs	1,102	320,420	334,624	11,556,015	656,146	5,063	226,444	21,633	253,139	909,286	904,223	220,97

Tuition (Calendar Year of 2019) 70% By Teaching/30% By Enrollment													
llege	Under Grad	In State	Tuition Grad 2 Prof	In State Tuition Total	Under Grad	Out of State Grad 1	Tuition Grad 2 Prof	Out of State Tuition Total	<b>Grand Total</b>				
					22,043,307	343,083	373,506	22,759,895					
					7,989,590								
					1,302			2,280.241	11,600.248	_10,233,945			
					5,0 8,262	8,160,403	1,776,144	14,944,809	it of St	ate,344,877			
malism & Commu <b>College</b>	6,386,916		UnderGrad	d Grad	1 3,21 5,45	Frad2		3,582 <b>Tu</b>	ition T				
Liberal Arts 8			22,043,307	343,08	3 3	73,506	2,148,853	2)3 (2)303	22,759	19,449,146 8,605 9,439			
Business Adm	ninistrati	on	7,989,590	3,489,36	7	11,874			11,490	,831 <sub>9,434</sub>			
rmacy lic Healt Education			1,366,302	575,86	4 3	38,075			2,280	, <b>241</b> 6,987			
tistry IP-COM Integrated Programs	1,102	320,420	334,624	656,146	5,063	226,444	21,633	253,139	909,286	904,223			

				(Calendar Year o aching/30% By Er						Tuition W/O Undergrad OOS Fee	
College	Under Grad	In State Tuit Grad 1 Gra		In State Tuition Total	Under Grad G	Out of State Tuiti		Out of State Tuition Total	Grand Total	Total	
										56.829.885	86.934.873
						3,489,367	_14,874				9,648,121
						575,864 <b>Tui</b>	tion W/G	2,280,24			9,932,739
				36,408,32	Frand	8,160, <b>Un</b>	dergrad		9 51,353,138	46,344,877	55,577,830
		Colle	ede.				19,443	3,582.7	0 10,600,199		
	449	1,696,827 1	.5,209,505	16,906,781	otal	393,00	S Fee To	tal ,542,36			
	7,181,65							4,515,73			
	55,56	Liberal A	rts & Sciences	78	,873,192	<u> </u>	56,829,885	71,55			
	1,303,90							1,151,18			
	2,081,72	Business	Administration	า 33	,536,023		<mark>25,546,43</mark> 3	889,50			
	79,19				600 046		10 000 01	209,60			
	3,179,99	Educatio	n	11	,600,248	•	10,233,945	1,615,84			
	L	558,400	11,950,015	12,430,421		150,454	201,739	398,19			

											FY21 General Fund Supplement
											Total
											86,934,873
											9,648,121
										10,233,945	9,932,739
							Gene			10,255,545	55,577,830
									10.600.19	7,313,747	
			College		200,774	Fund	Supp	lement	10,000,1		
		Г	10,900,781		393,312	2,140,033		2,542,503 A = 139	13,196,917		
		8,699,85	Liberal Arts 8	& Science	es	8	6,934,8	73			
		15,096,79						1,151,186			
		15,090,75	Business Adn	ninistrat	ion		9,648,1				
								209.601			
		2.31	Education				9,932,7				
		11,958,01 <del>5</del>						398,192			
		11,958,01 <del>5</del>	656.146	5,063	226.444	21.633	201,733	253.139			

#### FY 2020-21 RCM REVENUES & COST ALLOCATION - WARRINGTON

#### Revenue

In State Tuition-Under Grad	\$	12,175,403
In-State Tuition-Grad 1	\$	9,799,122
In-State Tuition-Grad 2	\$	70,668
In-State Tuition-Prof		-
Total In-State Tuition	\$	22,045,193
Out of State Fee-Under Grad	\$	7,989,590
Out of State Fee-Grad 1	\$	3,489,367
Out of State Fee-Grad 2	\$	11,874
Out of State Fee-Prof		-
Total Out of State Fee	\$	11,490,831
Total Tuition	\$	33,536,023
Total Tuition To Colleges	\$	25,546,433
Total Tuition To Colleges  General Funds Supplement	\$	25,546,433 9,648,121
General Funds Supplement	\$	9,648,121
General Funds Supplement Misc Provost Allocation	\$	9,648,121
General Funds Supplement Misc Provost Allocation FY20 Legislative Specials FY19 Faculty Promotion and GA Raises and FY20 GA Stipend	\$	9,648,121 3,000,000
General Funds Supplement Misc Provost Allocation FY20 Legislative Specials FY19 Faculty Promotion and GA Raises and FY20 GA Stipend Increases	\$	9,648,121 3,000,000 - 1,047,666
General Funds Supplement Misc Provost Allocation FY20 Legislative Specials FY19 Faculty Promotion and GA Raises and FY20 GA Stipend Increases PO&M	\$ \$ \$	9,648,121 3,000,000 - 1,047,666 1,450,712
General Funds Supplement Misc Provost Allocation FY20 Legislative Specials FY19 Faculty Promotion and GA Raises and FY20 GA Stipend Increases P08.M Faculty 500	\$ \$ \$	9,648,121 3,000,000 - 1,047,666 1,450,712
General Funds Supplement Misc Provost Allocation FY20 Legislative Specials FY19 Faculty Promotion and GA Raises and FY20 GA Stipend Increases P0&M Faculty 500 World Class Faculty	\$ \$ \$ \$	9,648,121 3,000,000 - 1,047,666 1,450,712 2,392,120

#### **Overhead to State Revenue**

IT and General Admin	\$ 4,308,505
HSC Admin Overhead	-
Facility Overhead	\$ 2,263,585
Total Overhead on State Revenue	\$ 6,572,090

#### **Net State Revenue**

\$ 35,782,704

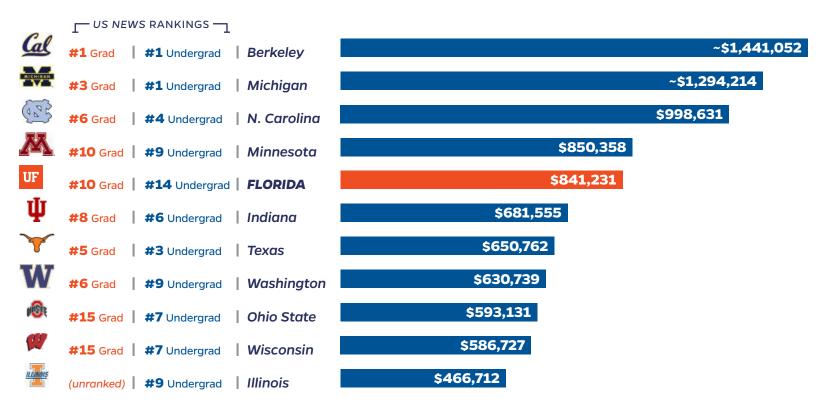
#### **Overhead to Other Resources**

	Info Technology and General Admin	\$	2,876,824
	Cost Pool-Auxiliary/Svc Ctrs	\$	2,867,977
	Cost Pool-Clinical Practice		-
	Cost Pool-Incntl_Misc	\$	8,847
	HSC Admin		-
	Cost Pool-Auxiliary/Svc Ctrs		-
	Cost Pool-Clinical Practice		-
	Cost Pool-Incntl_Misc		-
	Facility	\$	8,760
	Cost Pool-Auxiliary/Svc Ctrs	\$	8,760
	Cost Pool-Incntl_Misc		-
TOTAL	Overhead to Other Resources	\$	2,885,584

### **OPERATING BUDGET** COMPARISON ACROSS PEER GROUP

	US NEWS RANKINGS	
	#15 Grad   #7 Undergrad   Wisconsin	\$73,340,974
<u>ILLINOIS</u>	(unranked)   #9 Undergrad   Illinois	\$74,674,016
W	#6 Grad   #9 Undergrad   Washington	\$75,058,000
UF	#10 Grad   #14 Undergrad   FLORIDA	\$80,758,260
ı®;	#15 Grad   #7 Undergrad   Ohio State	\$96,087,286
1	#5 Grad   #3 Undergrad   Texas	\$117,137,243
(22)	#6 Grad   #4 Undergrad   N. Carolina	\$121,833,000
M	#10 Grad   #9 Undergrad   Minnesota	\$122,451,694
Cal	#1 Grad   #1 Undergrad   Berkeley	~\$136,900,000
MICHIGAR	#3 Grad   #1 Undergrad   Michigan	~\$156,600,000
Ψ	#8 Grad   #6 Undergrad   Indiana	\$208,555,942

#### RESOURCES PER FACULTY COMPARISON ACROSS PEER GROUP



#### OPERATING BUDGET PER DEGREE AWARDED

COMPARISON ACROSS PEER GROUP **─** US NEWS RANKINGS **─** UF \$33,961 #10 Grad | #14 Undergrad | FLORIDA \$37,622 **#15** Grad | **#7** Undergrad Ohio State \$39,657 (unranked) #9 Undergrad Illinois \$48,930 Washington **#9** Undergrad \$51,241 **#3** Undergrad Texas \$64,278 #15 Grad | #7 Undergrad Wisconsin \$81.056 **#8** Grad #6 Undergrad Indiana \$89,056 **#10** Grad | **#9** Undergrad Minnesota ~\$112.092 **#1** Undergrad Michigan \$116.364 #4 Undergrad N. Carolina ~\$138.985 **#1** Undergrad Berkeley

#### NET STATE REVENUE PER DEGREE AWARDED

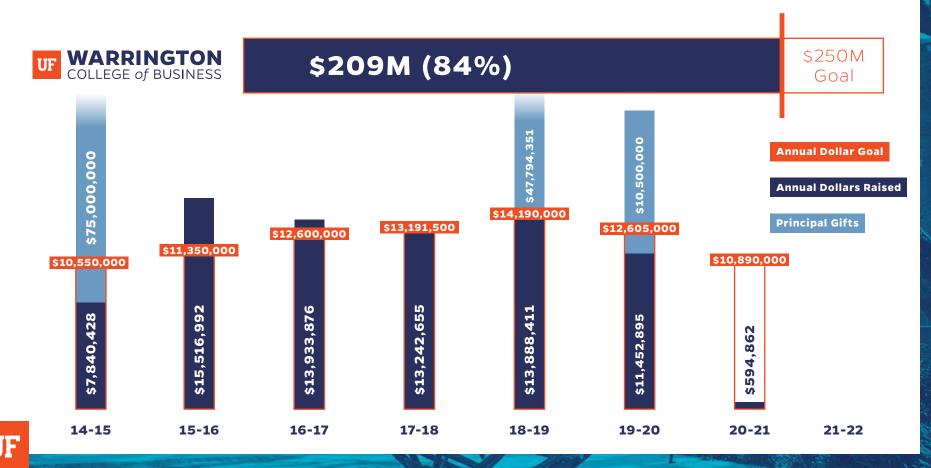
COMPARISON ACROSS **Net State** FY 19 **Budget per degrees produced** UF COLLEGES Revenue FY21 Degrees \$15.465 \$36.512.963 2.361 WARRINGTON \$15.967 **Health & Human Performance** \$13.843.443 867 \$18,366 **Journalism & Communications** \$15,904,793 866 \$26.234 **Agricultural and Life Sciences** \$45,069,606 1,718 \$29,606 **Public Health & Health Professions** \$20,043,253 677 \$32,002 Nursing 367 \$11,744,726 \$33,475 **Liberal Arts & Sciences** 3.929 \$131.524.798 \$33.977 **Design, Construction & Planning** \$13.896.504 409 \$35.959 **Engineering** \$86.554.351 2.407 \$40.045 **Pharmacy** \$23,346,268 583 \$41.996 **Education** \$20,787,997 495 \$47,527 Arts \$19,628,607 413 \$60,675 Law \$25,726,094 424 \$143,135 **Veterinary Medicine** \$26.623.095 186 \$220,645 **Dentistry** \$23.829.665 108 \$279.184 Medicine \$74.262.923 266





# GO GREATER CAMPAIGN

#### PROGRESS-TO-DATE: 2015-2022



#### GO GREATER CAMPAIGN FY 19-20 GIFT HIGHLIGHTS

\$10,500,000	Eugene Brigham	Undergraduate Finance
\$3,200,000	Andy & Debbie Mason	Fisher School
\$500,000	Pete Desoto	Entrepreneurship
\$600,000	Bob Fabrize	Finance Lectureships
\$500,000	Becky Moore	Fisher School
\$300,000	EY	Accounting Analytics
\$200,000	Peter Sealey	Marketing Faculty
\$125,000	Cheryl Cook	Combined Degree Scholarships
\$125,000	Tom Arnold	Fisher School
\$125,000	Steve Rainey	Fisher School
\$100,000	Joe Todd	Gator Student Investment Fund

#### GO GREATER CAMPAIGN CORPORATE SUPPORT FY 19-20

#### \$2,063,654 Total Corporate Support

\$100,000+

**Bloomberg** 







\$50,000-\$99,999

Deloitte.



*diacture* 

Walgreens

\$20,000-\$49,999















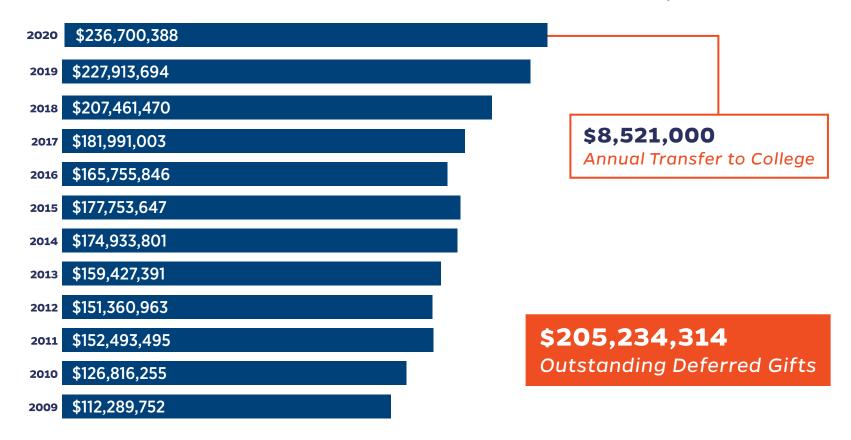
COLLIER ENTERPRISES \$10,000-\$19,999

- → ApexOne Investment Partners
- → Beall's Department Stores
- → Exxon Co.
- → JCPenney Co., Inc.
- → JP Morgan Chase
- → Kellogg Company
- → L3 Harris Technologies, Inc.
- → Macys, Inc.
- → Marcus & Millichap
- → Michael's
- → Parkway Properties, Inc.
- → River Vista LLC
- → Signature Consultants
- → Southeastern Grocers
- → SunTrust Banks, Inc.
- → Wells Fargo

\$2,500-\$9,999

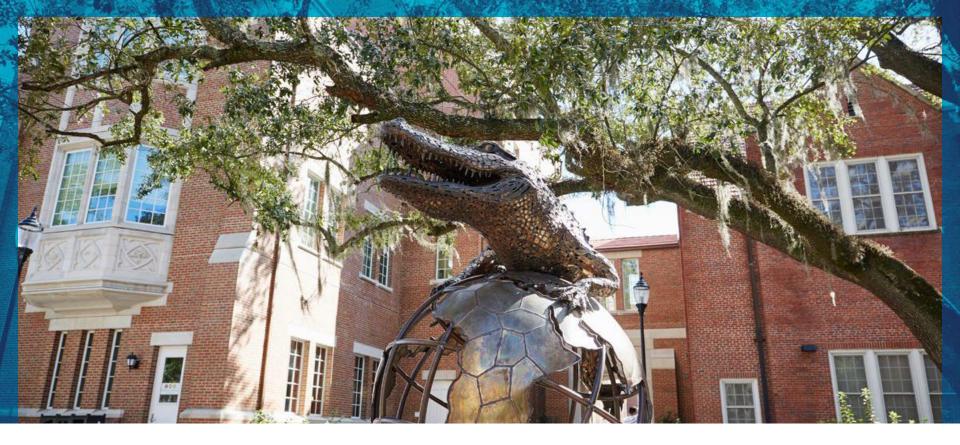
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# WCB ENDOWMENT MARKET VALUE / as of June 30



#### ENDOWMENT VALUE COMPARISON ACROSS PEER GROUP

	US NEWS RANKINGS	
<u>n Limois</u>	(unranked)   #9 Undergrad   Illinois	\$145,927,862
Ψ	#8 Grad   #6 Undergrad   Indiana	\$169,836,411
ø <b>®</b> t	#15 Grad   #7 Undergrad   Ohio State	\$173,871,917
( 2 )	#6 Grad   #4 Undergrad   N. Carolina	\$191,000,000
W	#6 Grad   #9 Undergrad   Washington	\$195,204,000
UF	#10 Grad   #14 Undergrad   FLORIDA	\$208,240,347
M	#10 Grad   #9 Undergrad   Minnesota	\$208,815,116
	#15 Grad   #7 Undergrad   Wisconsin	\$250,538,290
Cal	#1 Grad   #1 Undergrad   Berkeley	~\$310,000,000
A.	#5 Grad   #3 Undergrad   Texas	\$351,439,278
MICHIGAN	#3 Grad   #1 Undergrad   Michigan	~\$485,700,000





2020 Faculty Update