

Warrington College of Business Administration
Hough Graduate School of Business
School of Business
Fisher School of Accounting

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GENERAL FACULTY MEETING
MINUTES | Wednesday, October 12, 2011 | 10:30 a.m. | HGS 120A/B

1. The August 29, 2011 General Faculty Meeting Minutes were presented for approval by the faculty. A motion was made to approve the minutes. The motion was seconded and the faculty voted to approve the minutes as distributed.
2. The Undergraduate Committee approved the following item unanimously and requested approval by the faculty. A motion was made to approve the course change. The motion was seconded and the faculty voted to approve the item as presented.

Course Change: (approved)

- ♦ Adjust Prerequisite: REE 4303 Real Estate Investment Decision Making
Current Prerequisite: B or Better in REE 3043
Proposed Prerequisite: C or Better in REE 3043

3. Other Business - none
4. Dean's Report – none

A motion was made to adjourn the General Faculty meeting. The motion was seconded and the meeting adjourned.

GRADUATE FACULTY MEETING
MINUTES | Wednesday, October 12, 2011 | 10:30 a.m. | HGS 120A/B
(Immediately following General Faculty Meeting)

1. The August 29, 2011 Graduate Faculty Meeting Minutes were presented for approval by the faculty. A motion was made to approve the minutes. The motion was seconded and the faculty voted to approve the minutes as distributed.
2. The MBA Committee approved the following items unanimously and requested approval by the graduate faculty. A motion was made to approve the two new courses. The motion was seconded and the faculty voted to approve the both new courses as presented.

New Course: (approved)

MAR 6XXX – The Art and Science of Pricing

(Note: this course is for the professional mba program i.e., weekend programs)

- ◆ Credits: 3
- ◆ Description: The objective of this course is to provide students with a good understanding of the strategy and tactics for an effective decision. By the end of the course, students will be able to explain underlying mechanisms for the current pricing practices and apply their knowledge in improving pricing decisions.
- ◆ Prerequisites: MBA Students

MAR 6XXX – The Art and Science of Pricing

(Note: this course is for the traditional mba program)

- ◆ Credits: 2
- ◆ Description: The objective of this course is to provide students with a good understanding of the strategy and tactics for an effective decision. By the end of the course, students will be able to explain underlying mechanisms for the current pricing practices and apply their knowledge in improving pricing decisions.
- ◆ Prerequisites: MBA Students

3. Other Business – none

4. Dean’s Report –

- At a recent Academic Deans meeting with the Provost one of the topics discussed was about a proposal being considered by the University to drop the State Health Insurance Plan and to become self-insured. If this is approved the university employees would use the University Health Sciences Physicians and it would take effect January 2013.
- There is some concern of additional cuts beyond what we already have.

A motion was made to adjourn the meeting. The motion was seconded and the meeting adjourned.

Attendance: John Kraft, Brian Ray, Gary McGill, Mark Rush, Jane Douglas, R. Scott Livengood, Aner Sela, Joe Alba, Mark Jamison, Bart Weitz, Gary Koehler, Kenny Cheng, and Sanford Berg