GENERAL FACULTY MEETING
MINUTES | Tuesday, April 27, 2010 | 4:00 p.m. | Stuzin 101

1. The March 16, 2010 General Faculty Meeting Minutes were approved by the faculty. A motion was made to approve the minutes. The motion was seconded and the faculty voted to approve the minutes as distributed.

2. The Undergraduate Committee approved the following items and requested approval by the faculty. A motion was made to approve these items. The motion was seconded and the faculty voted to approve the course changes as presented.

**New Courses:**
FIN 4xxx – Venture Finance & Private Equity

- Credits: 2
- Contacts: 2
- Prereq/Coreq: FIN 4243 or FIN 4504
- Description: Students will learn venture capital and private equity investing by exercising the skills used by professional firms. Learning activities will include: developing and evaluating business plans. Valuation and calculating potential investment returns, deal structuring, and developing debt structuring models.

REE 4150 – Real Estate Valuation

- Credits: 4
- Contacts: 4
- Prereq/Coreq: REE 3043 with grade of B or higher
- Description: The focus of this course is on the market valuation of income producing real state stressing the market, cost, and income approaches to value. Evolving relevance of real estate valuation information to corporate financial reporting and the needs and functions of corporate and investment fiduciaries. Normative and actual models of valuation are presented and contrasted. Sources of appraisal error and bias are also examined.

3. This item was on the agenda as informational but the Dean asked the faculty to vote. This action is permissible based on the by-laws. **Informational Items: (for discussion and to be voted on at the next faculty meeting). For each item listed a motion was made, seconded, and voted to be approved by the faculty.**
   - Adjustment to the Real Estate Minor (Attached)
   - Adjustment to the Finance Major (Attached)
   - Current Major Requirements (12 credits): **APPROVED BY THE FACULTY**
     FIN 4243 Debt and Money Markets, FIN 4504 Equity and Capital Markets, and FIN 4414 Financial Management
   - Proposed Major Requirements (16 credits): **APPROVED BY THE FACULTY**
     FIN 4243 Debt and Money Markets, FIN 4504 Equity and Capital Markets, four-credits of upper-division electives (finance beyond FIN 3403, real estate beyond REE 3043, and/or accounting), and FIN 4414 Financial Management.

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- Adjustment to BSBA Major Requirements – APPROVED BY THE FACULTY
  Proposed Adjustment:
  No more than one course taken abroad can count toward the major specific requirements.
- Adjustment to BABA Area of Specialization Requirements – APPROVED BY THE FACULTY
  Proposed Adjustment:
  No more than one course taken abroad can count toward the area of specialization requirements.
- AQ/PQ metrics and definitions (Attached). APPROVED BY THE FACULTY

4. Other Business – no other business was presented

5. Dean’s Report – no report was presented.

A motion was made to adjourn the faculty meeting. The motion was seconded, and the faculty voted to adjourn at 4:17 p.m.

GRADUATE FACULTY MEETING
MINUTES | Tuesday, April 27, 2010 | 4:00 p.m. | Stuzin 101

1. The March 16, 2010 Graduate Faculty Meeting Minutes were approved by the faculty. A motion was made to approve the minutes. The motion was seconded and the faculty voted to approve the minutes as distributed.

2. The Specialty Masters Committee approved the following items and requested approval by the graduate faculty. A motion was made to consider approving all items as a group. The motion was seconded, and the faculty voted to approve all of the items listed below.

New Courses:
ENT 5221 – Entrepreneurial Groups and Teams
  ♦ Credits: 1
  ♦ Contact Hours: 1
  ♦ Description: Beyond social-psychological forces that cause team problems, and the costs associated with supporting team-based work structures, most traditional management practices actually reinforce competition rather than the attitudes and behaviors necessary for effective teamwork. In this course, one will learn practices and skills that you can apply to promote the functioning and effectiveness of teams in which you work and lead in entrepreneurial ventures.
  ♦ Grade Option: S/U

FIN 6xxx – Securities Trading
  ♦ Credits: 2
  ♦ Contact Hours: 2
  ♦ Description: This course focuses on the operations of securities markets and broker/dealer intermediaries. We will evaluate a spectrum of issues regarding the formulation of trading decisions, the design of market structures, and the regulation of securities trading. Trading simulation will be used to provide in-class demonstrations of relevant concepts and hands-on experience in making trading decisions in different market structures.
  ♦ Prereq: FIN 5439 or MSF student

FIN 6xxx – Capitalism & Regulation
  ♦ Credits: 2
  ♦ Contact Hours: 2
  ♦ Description: This course analyzes the role of capital markets in creating economic welfare. The impact of regulations of capital markets is also examined. There are three issues covered. First, students consider the rationality of certain financial market regulations in the context of
traditional arguments for market regulation. Second, how regulations across countries and over
time impact financial market development and economic growth. Third, the political economy of
the regulation of financial and product markets is examined.

Prereq: FIN 5439 or MSF student

FIN 6xxx – Asset Valuation & Corporate Finance

Credits: 2
Contact Hours: 2
Description: Financial concepts and tools that are essential to managing a business. Financial
information to succeed as general managers. Provide foundation for students planning
to take further elective courses in finance.
Prereq: FIN 5439 or MSF student

FIN 6xxx – Emerging Markets Finance I

Credits: 2
Contact Hours: 2
Description: This course provides an introduction to the economic and institutional context in
which investing and finance occurs in developing countries. The objective is to
equip students with the analytical tools and institutional knowledge that will be
helpful in understanding emerging financial markets.
Prerequisites: FIN 5439 or Master of Science-Finance students

FIN 6xxx – Emerging Markets Finance II

Credits: 2
Contact Hours: 2
Description: This course provides an introduction to the essential elements of investing and
raising capital in the emerging markets. The main perspective is that of an investment
manager. The focus of the course is on valuation, investment strategies, and corporate
finance in the emerging markets.
Prereq: FIN 5439 or Master of Science-Finance students

FIN 6xxx – Capitalism

Credits: 2
Contact Hours: 2
Description: This course introduces the concept of capitalism including the evolution of
capitalism and its role in a modern free market economy. The course places
particular emphasis on securities markets covering the sources and users of capital.
Each of these topics considers the interaction of government, financial markets and
society.
Prereq: FIN 5439 or Master of Science-Finance students

Course Changes:
FIN 6608 – Financial Management of the Multinational Corporation

Change Prereqs:
From: FIN 5439 or MS-Finance students or MA-International Business
To: FIN 6638, FIN 5439 or MS-Finance students or MA-International Business

QMB 6905

Change Title:
From: Individual Work in Decision and Information Sciences
To: Individual Work in Information Systems and Operations Management
QMB 6930

Change Title:
From: Special Topics in Decision and Information Sciences
To: Special Topics in Information Systems and Operations Management

3. Other business – no other business presented

4: Dean’s Report
- Legislator soon to approve budget.
- President may provide raises but will not know until June 2010.
- BOG – exchanges base tuition – 15% year to use.
- Scheduled to move into Hough Hall in June 2010.
- RCM phase is moving forward; getting 2.0 million; because of library cost etc. we picked up – adjusted costs; June 2010 will know how much we are getting up front.
- WCBA hired nine faculty; 3 FSOA; 2 FIRE; 1 MGT; and 3 MKG
- Four faculty members retired from WCBA this year.

A motion was made to adjourn the Graduate Faculty Meeting. The motion was seconded and the faculty voted to adjourn at 4:20 p.m.