

**WARRINGTON COLLEGE OF BUSINESS ADMINISTRATION
GENERAL FACULTY MEETING
MINUTES
January 29, 2007**

1. A motion was made to approve the November 3, 2006 General Faculty Meeting Minutes. The motion was seconded and the faculty voted to approve the minutes as distributed.
2. The Undergraduate Committee approved the following and requested approval by the faculty. A motion was made to approve the course changes. The motion was seconded and the faculty voted to approve these two course changes.

Course Changes (APPROVED)

FIN 4243 – Debt and Money Markets

- ◆ Prerequisites: OLD – FIN 3403 with a grade of B or higher and ACG 2021C and ACG 2071 or ACG 3481C with a grade of C or higher.
NEW – FIN 3403 and ECP 3703 with a grade of B or higher in each and ACG 2021C and ACG 2071 with a grade of C or higher in each.

FIN 4504 – Equity and Capital Markets

- ◆ Prerequisites: OLD – FIN 3403 with a grade of B or higher and ACG 2021C and ACG 2071 or ACG 3481C with a grade of C or higher.
NEW – FIN 3403 and ECP 3703 with a grade of B or higher in each and ACG 2021C and ACG 2071 with a grade of C or higher in each.

The following items (course terminations) were **withdrawn** from the agenda. No action needed.

Course Terminations:

~~RMI 3011 – Risk and Insurance~~
~~RMI 4305 – Risk Management~~
~~RMI 4905 – Independent Research~~
~~RMI 4956 – International Studies in Insurance~~
~~RMI 4970 – Honors Thesis~~

3. Other – n/a
4. Dean's Report – n/a

A motion was made to adjourn the faculty meeting. The motion was seconded and the meeting adjourned.

**GRADUATE FACULTY MEETING
MINUTES**

1. A motion was made to approve the November 3, 2006 Graduate Faculty Meeting Minutes. The motion was seconded and the faculty voted to approve the minutes as distributed.
2. The Masters Committee approved the following and requested approval by the Graduate Faculty. A motion was made to approve the items listed below. The motion was seconded and the following was approved by the faculty.

New Courses (designed for the new Internet DIS Masters Program): (APPROVED)

ISM 6217 – Database Management Systems

- ◆ Credits: 3
- ◆ Contact Hours: 3 Base hours
- ◆ Description: Focus of this course is on designing and developing data bases as well as in understanding the role played by database in technology in meeting business information needs.

ISM 6123 – Systems Analysis and Design

- ◆ Credits: 3
- ◆ Contact Hours: 3 Base hours
- ◆ Description: The purpose of this course is to learn the various activities a system developer performs when faced with the task of developing a new information system or upgrading an existing system.

SM 6226 – Business Telecom Strategy and Applications

- ◆ Credits: 3
- ◆ Contact Hours: 3 Base hours
- ◆ Description: The purpose of this course is to provide students with an introduction and basic overview of the field of business communications. Upon successful completion of this course, students will possess a working knowledge of many of the telecommunications components and associated terminology as they apply to business in this age of electronic communication.

ISM 6425 – Data Mining

- ◆ Credits: 3
- ◆ Contact Hours: 3 Base hours
- ◆ Description: The course is designed to analyze the entire data mining cycle, data mining techniques, data preparation and application of these techniques on well known problems in customer relationship management.

MAN 6575 – Purchasing and Supplier Relationship Management

- ◆ Credits: 3
- ◆ Contact Hours: 3 Base hours
- ◆ Description: The primary purpose of this course is to introduce students to the basic concepts and tools applied in purchasing and supply chain management. Within the context of the purchasing function, emphasis will be placed on such topics as procurement cycle, information flows, supplier selection and internet procurement.

MAN 6586 – Project Management

- ◆ Credits: 3
- ◆ Contact Hours: 3 Base hours
- ◆ Description: This course is designed to convey the principles, techniques and methods employed in order to be effective in managing projects; structuring project organizations; fundamentals of scheduling; time/cost trade-offs, budgeting, and cost estimation; and monitoring.

MAN 6591 – Systems Analysis and Design—Logistics and Distribution Management (NOTE: TITLE REVISED)

- ◆ Credits: 3
- ◆ Contact Hours: 3 Base hours
- ◆ Description: In this course, you learn how logistics and distribution consists of all the activities that enable a business to make its products available to consumers at convenient locations, in the required quantities, and at minimum cost to the company. After completing this course, you should have a clear understanding of the challenges firms face in achieving excellence in logistics and distribution.

Course Changes: (APPROVED)

GEB 5118 – New Venture Creation

- ◆ Prerequisites: OLD – GEB 5114.
NEW – None

GEB 5146 – Family Business Management

- ◆ Prerequisites: OLD – GEB 5114.
NEW – None

GEB 5506 – Corporate Intrapreneurship

- ◆ Prerequisites: OLD – GEB 5114.
NEW – None

GEB 6115 – Entrepreneurship

- ◆ Prerequisites: OLD – Designed for MBA students.
NEW – None

GEB 6155 – Social Entrepreneurship

- ◆ Prerequisites: OLD – Non business students.
NEW – None

GEB 6156 – Entrepreneurial Opportunity

- ◆ Prerequisites: OLD – Intended for non business students
NEW – None

FIN 6476 – Venture Finance

- ◆ Prerequisites: OLD – FIN 5439 or Master of Science-Finance students.
NEW – None

FIN 6642 – Global Entrepreneurship

- ◆ Prerequisites: OLD – Designed for masters students in business.
NEW – None

REE 6935 – Real Estate Case Studies

- ◆ Prerequisites: OLD – Real estate masters or real estate/JD students
NEW – Master of Science-Real Estate or Joint MSRE/JD students

Course Terminations : (APPROVED)

RMI 6905 – Individual Work in Risk Management and Insurance

RMI 6910 – Supervised Research

RMI 6935 – Special Topics in Insurance

RMI 6957 – International Studies in Insurance

RMI 6971 – Research for Master’s Thesis

3. The Masters Committee approved the following and presented it to the Graduate Faculty as an information item:
Proposal for an Internet Masters Program in DIS. No discussion took place.
4. Other – n/a
5. Dean’s Report –
-The College received a \$30 million gift from William R. Hough (largest gift from a single donor in the history of the University).

The structure of the gift is:

1. \$15 million over the next 5 years, fully matchable;
2. \$5 million next year as a lead gift for a \$20 million building, fully matchable;
3. \$10 million deferred.

The funds received from #1 and #3 will be used in the graduate programs for:

- a. Faculty support;
- b. Student services support;
- c. Program support

In recognition of this generosity, the Graduate Programs will be renamed the Hough Graduate School of Business (pending BOT approval) and the new building will be named William R. Hough Hall.

-The college administrators will meet soon with the President to talk more about the building.

-Other naming opportunities were shared with the faculty.

-UF is currently going through a budgeting process; a committee was appointed at the UF level; The Dean met with the committee and suggested a plan; the committee seemed interested.

A motion was made to adjourn the Graduate Faculty Meeting. The motion was seconded and the meeting adjourned.