FACULTY MEETING MINUTES  
September 8, 2006

1. A motion was made to approve the May 12, 2006 General Faculty Minutes. The motion was seconded and the faculty voted to approve the minutes as distributed.

2. New faculty were introduced: (FSOA) Surjit Tinaikar and Victoria Dickinson

3. The Undergraduate Committee approved the following and requests approval by the faculty: A motion was made to approve the new course. The motion was seconded and the faculty voted to approve the new course.

   *New Course: (approved by the faculty on 9/8/06)*
   REE 4303 – Real Estate Investment Decision Making
   • Credits: 4
   • Contact Hours: 4 Base
   • Prerequisites: REE 3043 with a “B” grade or better
   • Description: Explores real estate investment and the demands, skills and challenges of decision-making for those who make such investments.

4. The following was presented to the faculty as informational:

   1) Minor in Real Estate curriculum was approved (see attachment):
      - Minor open to all majors on campus
      - New course (REE 4303) will be offered as an attendance based course during the Fall and Spring Semesters
      *(Please contact David Ling or Andy McCollough if you have any concerns)*

   2) Changes to the Minor in Entrepreneurship
      - Add Honors Social Entrepreneurship as an elective alternative for the Strategic Selling course
      - Minor now consists of the following:
        Introduction to Financial Accounting
        Principles of Entrepreneurship
        Fundamentals of New Venture Planning –or- New Venture Creation
        Strategic Selling –or- Honors Social Entrepreneurship
        Principles of Marketing –or- Business Finance
      *(Please contact Arnie Heggestad or Andy McCollough if you have any concerns)*

   3) Undergraduate Programs requirement for the Dean’s List has been revised:
      Old: At least 12 graded hours and a GPA of 3.5 or higher.
      New: 12-14 graded hours and a GPA of 3.7 or higher OR at least 15 graded hours and a GPA of 3.5 or higher.
      *(Please contact Rich Lutz or Brian Ray if you have any concerns)*

   4) The faculty of the Department of Decision and Information Science (DIS) has approved a name change for the department as follows (see attachment): New Dept Name: Department of Information Systems and Operations Management (ISOM). Presented but no further discussion took place.

5. The Teaching Committee requests approval by the faculty. (This item was not voted on. Discussion took place)

   The Teaching Committee voted unanimously to recommend to the faculty that there be a teaching award for those who are not eligible for the undergraduate teaching awards because they are teaching in masters programs, such as MBA and MAIB.
6. Other

- Faculty raises (3% across the board) confirmed
- Salary letters are being finalized
- Collective bargaining unit – still negotiating for merit raises
- Collective bargaining unit – wants to do away with matching offers
- Teams and USPS (3% across the board / merit raises) confirmed

7. Dean’s Report

- Annual Endowment letters deadline approaching; faculty encourage to respond
- University initiating new budgeting
- Committee was appointed to provide recommendation in the spring (new budgeting)
- Off-book programs continue to be a topic of discussion
- College accreditation is scheduled 08-09 (concerns: funded about ½ avg. than our peers; and faculty size is down 9-12 academically qualified faculty)
- DBA Program will be discussed at a later meeting date
- European University joint global MBA (to be considered)
- Graduate Studies Bldg (received preliminary proposals on what it will look like between bryan hall; university avenue)
- Development plan (School of business; UG programs seeking donor)

A motion was made and seconded to adjourn the faculty meeting.

GRADUATE FACULTY MEETING
MINUTES

1. A motion was made to approve the May 12, 2006 Graduate Faculty Minutes. The motion was seconded and the faculty voted to approve the minutes as distributed.

2. Other - n/a

3. Dean’s Report – n/a