1. MINUTES
The minutes of the January 15, 1993, General Faculty meeting were approved as distributed.

2. COMMITTEE NOMINATIONS
Nominations of tenured full professors for the Promotion and Tenure Committee to fill vacancies from the Marketing and Management departments were taken from tenure track faculty. Those nominated were John Lynch, John Champion, and Steve Shugan. A secret ballot will be prepared and distributed, with one member selected. One member will also be appointed by the Dean to fill the position in the remaining department. The motion was seconded to close the floor for nominations.

Nominations were taken from the faculty at large for the Research Committee to fill vacancies from the Marketing, Management, and Finance departments. Those nominated were Wes Hutchinson, Dave Nye, and Joe Alba. A secret ballot will be prepared and distributed, with one member being selected. The Dean will appoint two additional members to represent the remaining departments. A motion was made and seconded to close the floor for nominations.

Nominations of Assistant and Associate Professors were taken from Assistant and Associate Professors to be added to the nominations made by the College's University Senate Nominating Committee. There were no nominations from the faculty. The nominees made by the Nominating Committee were Joel Houston, Chris Janisewski, Stephan Motowidlo, and Sandy Kramer. A secret ballot will be prepared and distributed to elect two Assistant/Associate Professors. A motion was made and seconded to close the floor for nominations.

Nominations were taken from the floor to elect three individuals to serve on the College's Sabbatical Evaluation Committee. It was stated that the individuals eligible are tenured members of the faculty and must be in residence in the Fall. Two groups that are not eligible are those that have intentions of applying for sabbatical and those who served on the evaluation committee last year. Those nominated were Stephan Motowidlo, Roy Crum, and Ira Horowitz. The motion was made and seconded to close the floor for nominations. Since there were only three nominees they will serve as the elected members. A secret ballot will be distributed to elect the person who will serve as Chair and University representative.
Nominations were taken from the floor to elect four members from the Assistant or Associate Professor rank to serve on the Faculty Advisory Committee. Those nominated were Bill Bomberger, David Ling, Joe Alba, Dave Brown, Rich Romano, and Robert Emerson. The motion was made and seconded to close the floor for nominations. A secret ballot will be distributed to elect the four individuals who will serve on the Committee.

3. ELECTION OF PARLIAMENTARIAN

J.B. Ray was elected by unanimous vote to hold the position of Parliamentarian for the 1993-94 academic year.

4. UNDERGRADUATE COMMITTEE

The Undergraduate Committee has approved the following curriculum related items and requested that they be placed on the agenda as action items:

1) Add "Computing Skills" a preprofessional requirement to be met in one of three ways:
   a) Take and attain a passing grade in CAP 3802 or equivalent
   b) Take and pass the non-credit "Computing Skills" course offered by CIRCA
   c) Pass the exemption test to be administered by CIRCA

2) Change ISM 3011
   a) Reduce credit hours from 3 to 2
   b) Change prerequisites from "Permission of instructor" to "MAN 3021 and preprofessional "Computing Skills" requirement.

3) Change CBA core requirement
   a) Remove QMB 3600 as a CBA core course
   b) Add MAN 4504 as a CBA core course

4) Change CBA core requirement
   a) Remove ECO 3101 as an alternate CBA core course. All CBA students must take ECO 3100 as part of their CBA core curriculum

5) Add a new 4000 level economics course, "Game Theory and Economic Applications"

6) Change the International Studies and Diversity requirement
   a) Increase from 6 to 9 credit hours.
   b) Include the College's international courses
      - ECO 3700 - International Economics
      - FIN 4604 - International Finance
      - MAR 4156 - International Marketing
      - International Management

Dean Kraft stated that each change will be voted on individually not as a whole. Wes Hutchinson presented each item to the faculty for discussion and action. Items # 1-4 were discussed, a motion was made and seconded for each item to approve the proposed changes. Item # 6 was discussed out of order. A motion was made and seconded. After much discussion, Dean Kraft stated that the faculty will be voting on a motion that increases the international studies and diversity requirements in the GEN ED part of the student curriculum from 6 to 9
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credits; the additional 3 credits can come from the GEN Ed list or students can use any international course in the College up to a maximum of 1. The motion was seconded and approved. For the record there was one opposed. Item # 5 was now discussed. A motion was made and seconded to approve the proposed change.

INFORMATION ITEMS ONLY (TO BE VOTED ON AT A FUTURE FACULTY MEETING)
The UG Committee also requested that the following be placed on the agenda for information only. Wes Hutchinson presented each item and briefly explained. No discussion took place and it was stated that these items would be action items at a future meeting (next Fall). Wes Hutchinson invited the faculty to provide comments to the Committee.

1. Development of a 2-credit course on "written and oral communication skills" to be included in the CBA core.
2. Formation of a task force for development of a new course addressing:
   - Business ethics
   - Interpersonal skills
   - Team formation
   - Managing a diversified work force
   - Leadership
   - Negotiation
   - Selling
3. Formation of a task force for development of a 1 to 3-credit cross-departmental course in International Business. This is suggested as an elective course to be experimented with.

At this time Dean Kraft stated that he will skip the Dean's Report and go on to the Graduate Faculty meeting allowing those individuals who need to leave soon to have the opportunity to vote on the agenda item for that meeting. A motion was made and seconded to adjourn the General Faculty Meeting.

GRADUATE FACULTY MEETING
March 19, 1993

MINUTES

1. MINUTES
Minutes from the January 15, 1993, Graduate Faculty Meeting were approved as distributed.

2. GRADUATE CURRICULUM CHANGES
The Graduate Committee has approved the following curriculum related item and requested that it be placed on the agenda as an action item:
1) Change in grading process for REE 6970 - Appraisal Demonstration Report - requesting an "H" grade to be assigned for the first semester's work.
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Dr. Hal Smith presented the item for action. Discussion took place. A motion was made and seconded to approve the curriculum change as proposed.

2. ANNOUNCEMENTS AND OTHER BUSINESS

At this time Dean Kraft briefly discussed the outcome of the raises mentioned in the paper. The paper says that the UFF was successful in the Supreme Court on the salary increase that was approved by the Legislature in 1992. Although there are many ways to interpret what has been said, he suggested further discussions wait until after the State receives clarification from the Supreme Court.

Dean Kraft stated that he has no idea at this time what will happen with summer school. The schedule has been published but we have not been told what funds will be available. As soon as we know, it will be reported to the faculty.

A motion was made and seconded to adjourn the Graduate Faculty meeting.

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