

**Warrington College of Business Administration**  
Hough Graduate School of Business  
School of Business  
Fisher School of Accounting

109 Bryan Hall  
PO Box 117150  
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**GENERAL FACULTY MEETING**

**AGENDA | Thursday, December 3, 2009 | 4:00 p.m. | Stuzin 101**

1. The October 8, 2009 General Faculty Meeting Minutes is presented for approval by the faculty.
2. The Undergraduate Committee approved the following items and requests approval by the faculty.

**New Courses:**

**ENT 4930 – Special Topics**

- ◆ Credits: Variable, 1-4; repeatable for up to 8 credits
- ◆ Contact Hours: Variable
- ◆ Description: Special topics in Entrepreneurship related fields of study

**GEB 3373 – International Business**

- ◆ Credits: 4
- ◆ Contact Hours: 4
- ◆ Description: This course is designed to expose the student to the business environments (culture, politics, laws, and economics) one encounters in other parts of the world; to the tools and skills necessary to analyze the potential of other countries as locations for production, distribution and marketing; to how managing and integrating international operations in many parts of the world differs from the purely domestic focus of many business courses; and to the broad perspective required of successful managers working in international business.
- ◆ Prereqs: MAN 3025 Principles of Management, MAR 3023 Principles of Marketing, and FIN 3403 Business Finance

**Course Changes**

**MAN 4301 – Human Resource Management**

- ◆ Change Prereq:  
Old: MAN 3025 with grade of C  
New: MAN 3025 Principles of Management with a grade of C or better and MAN 3240 Organizational Behavior with a grade of C or better

**Revision of the 3000-4000 Level Restricted Elective Requirements for the following BSBA Majors:  
Economics, Finance, Information Systems, Management, and Marketing**

**Current Requirement:** Complete 11-12 credits of 3000-4000 level courses offered by other UF colleges (not WCBA) or 1000-4000 level foreign language courses. Students can take one professional development or professional communication course to fulfill part of the restricted elective requirement, including GEB 3035 Effective Career Management in Business, GEB 3213 Professional Business Writing in Business or GEB 3218 Professional Speaking in Business.

**Proposed Requirement:** Complete 11-12 credits of 3000-4000 level courses (beyond the student's business core and major requirements) or 1000-4000 level foreign language courses. Students may only count one non-core/non-major electronic platform course toward this requirement (e.g., GEB 3113, REE 3043, GEB 3035, ISM 3004). Students may use one of the college's professional communication courses toward this requirement if they complete both GEB 3213 Professional Writing in Business and GEB 3218 Professional Speaking in Business.

**Adjustment to the Requirements for the Management Major**

**Current Requirement:** MAN 3240 Organizations, Structure and Behavior; MAN 4301 Human Resource Management; MAN 4723 Strategic Management; and two credits of MAN/BUL 3000-4000 electives with a GPA of at least 2.0.

**Proposed Requirement:** MAN 3240 Organizations, Structure and Behavior; MAN 4301 Human Resource Management; MAN 4723 Strategic Management; and four credits of MAN/BUL 3000-4000 electives with a GPA of at least 2.0.

**Adjustment to the Requirements for the Marketing Major**

**Current Requirement:** MAR 3503 Consumer Behavior; MAR 4803 Marketing Management; and four credits of MAR 3000-4000 electives with a GPA of at least 2.0.

**Proposed Requirement:** MAR 3503 Consumer Behavior; MAR 4803 Marketing Management; and eight credits of MAR 3000-4000 electives with a GPA of at least 2.0.

**Adjustment to the Business Core Requirements (BABA & BSBA Majors)**

**Current Requirement:** Seven core courses to include ECP 3703 Managerial Economics

**Proposed Requirement:** Seven core courses to include GEB 3373 International Business

**Adjustment to the Requirements for the Economics Major**

**Current Requirement:** ECO 3203 Intermediate Macroeconomics and 12 credits of 3000-4000 level economics electives with a GPA of at least 2.0.

**Proposed Requirement:** ECO3101 Intermediate Microeconomics (with a grade of C or better), ECO 3203 Intermediate Macroeconomics, and 12 credits of 3000-4000 level economics electives with a GPA of at least 2.0.

3. Other Business

4. Dean's Report

**GRADUATE FACULTY MEETING**

**AGENDA | Thursday, December 3, 2009 | 4:00 p.m. | (Stuzin 101 (immediately following the General Faculty Meeting))**

1. The October 8, 2009 Graduate Faculty Meeting Minutes is presented for approval by the faculty.

2. Other Business

3. Dean's Report

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## **GENERAL FACULTY MEETING**

**MINUTES | Thursday, October 8, 2009 | 4:00 p.m. | Stuzin 103**

1. Matt Fajack, Vice President and Chief Financial Officer gave a power point presentation on Responsibility Center Management (RCM). Responsibility Center Management is a new budget system to which the university is currently transitioning. More information can be found on-line: <http://cfo.ufl.edu/present.asp> (presentation given at meeting stored online under faculty meeting resources).
2. Eric Olson talked about transitioning our web and email addresses from cba.ufl.edu to Warrington.ufl.edu. The Warrington.ufl.edu Project will take approximately 4 to 6 six weeks with an estimated completion for the changeover mid-November '09 (handout provided and stored online under faculty meeting resources).
3. The September 8, 2009 General Faculty Meeting Minutes were presented for approval by the faculty. A motion was made to approve the minutes. The motion was seconded and the faculty voted to approve the minutes as distributed.
4. The Undergraduate Committee approved the following item and requested approval by the faculty: A motion was made to approve the name change for Minor. The motion was seconded and the faculty voted to change the name as presented.

### **Name Change for Minor:**

*Previous name:* Information Systems and Operations Management  
*New name:* Information Systems

5. Other Business – no items presented
6. Dean's Report – no items reported

A motion was made to adjourn the meeting. The motion was seconded and the meeting adjourned at 5:03 p.m.

## **GRADUATE FACULTY MEETING**

**MINUTES | Thursday, October 8, 2009 | 4:00 p.m. | Stuzin 103 (immediately followed the General Faculty Meeting)**

1. The September 8, 2009 Graduate Faculty Meeting Minutes were presented for approval by the faculty. A motion was made to approve the minutes. The motion was seconded and the faculty voted to approve the minutes as distributed.

2. The Specialty Masters Committee approved the following items and presented them for approval by the Graduate Faculty. A motion was made to approve the items as presented. The motion was seconded and the following items were approved by the faculty.

**New Courses: (attached)**

**FIN 6559 – Personal Finance Management**

- ◆ Credits: 1 - Repeatable for up to 2 credits
- ◆ Prereq/Coreq: Designed for MBA students
- ◆ Description: Personal financial planning

**Course Changes:**

**FIN 6642 – Global Entrepreneurship**

- ◆ Change Prefix to: GEB  
**GEB 6642 – Global Entrepreneurship**

**ISM 6236 – Business Objects**

- ◆ Prereq/Coreq:
  - OLD ISM 6216, ISM 6223 & ISM 6258
  - NEW ISM 6215, ISM 6222 & ISM 6259

**MAN 6528 – Principles of Logistics / Transportation Systems**

- ◆ Prereq/Coreq:
  - OLD None
  - NEW QMB 6755

3. Other Business – no items were presented

4. Dean's Report

- A proposal was sent out to eligible faculty presenting them with a buy out option for retirement.
  - The Union has not agreed with the proposal. Eligible faculty in the bargaining unit will have to wait for the Union to approve the proposal first.
- There are new guidelines from personnel for anyone retiring. No one can come back to UF after retiring unless they sit out six months. This policy would not allow faculty to be hired back to teach summer school. Any rehires needs Provost approval and would be in one year increments if approved.

A motion was made to adjourn the Graduate Faculty Meeting. The motion was seconded and the meeting adjourned at 5:09 p.m.

**PART 1: TO BE COMPLETED BY THE INSTITUTION**

Institution Name: <b>University of Florida</b>	Institutional Code: <b>001535</b>	Instructional Unit or Department Name, Department Code: <b>Finance, Insurance &amp; Real Estate; 1706000</b>		
Recommended SCNS Course Identification:				
Discipline (SMA) <b>139</b>	Prefix <b>ENT</b>	Level <b>4</b>	Course Number <b>930</b>	Lab Code _____
Institution's Course Title: <b>Special Topics</b>				
Effective Term and year course will first be offered: <b>Spring 2010</b>				
Amount of Credit: <b>VAR</b>		Contact hour base <b>VAR</b> or Headcount _____		If Repeatable Credit or Variable Credit: 7 total repeatable credit allowed 1 minimum / 4 maximum credit within a semester
Course Description (attach a course syllabus): <b>Special topics in Entrepreneurship related fields of study.</b>				
Mark all that apply: Rotating Topic <input checked="" type="checkbox"/> yes <input type="checkbox"/> no S/U Only <input type="checkbox"/> yes <input checked="" type="checkbox"/> no Repeatable for Credit <input checked="" type="checkbox"/> yes <input type="checkbox"/> no				
Prerequisites: (This form does not update ISIS or registration prerequisite checking.) <b>None</b>				
Corequisites:				
All faculty teaching this course have completed at least 18 graduate semester hours in the teaching discipline and hold at least a master's degree. <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No				
Degree Type (Mark all that apply): <input type="checkbox"/> Associate of Arts <input checked="" type="checkbox"/> Baccalaureate <input type="checkbox"/> Graduate Study <input type="checkbox"/> Other (specify):				
Category of Instruction: <input checked="" type="checkbox"/> Introductory <input checked="" type="checkbox"/> Intermediate <input checked="" type="checkbox"/> Advanced				
Department Contact, Telephone Number, Email Address and PO Box:				(Date)
<b>David H. Boneparth, 3-0337, PO 117168</b>		<b>dbonepar@ufl.edu</b>		<i>David H. Boneparth</i> <b>9/30/09</b>
College Contact, Telephone Number, Email Address and PO Box:				(Date)
<b>Sharon Haughton, 2-8436x1225, PO 117150</b>		<b>sharon.haughton@cba.u</b>		

**PART 2: TO BE COMPLETED BY THE FACULTY DISCIPLINE COMMITTEE REPRESENTATIVE**

Approved Course Classification (Prefix, Number, Lab Code):

If not the same as recommended by institution, please explain:

SCNS Course Title (if new): _____	
Decade Title (if new): _____	
Century Title (if new): _____	
Signature, Faculty Discipline Committee Representative: _____	Date: _____

**PART 1: TO BE COMPLETED BY THE INSTITUTION**

Institution Name: <b>University of Florida</b>	Institutional Code: <b>001535</b>	Instructional Unit or Department Name, Department Code: <b>GENERAL BUSINESS 01170100</b>		
<b>Recommended SCNS Course Identification:</b>				
Discipline (SMA) <u>1</u> <u>5</u> <u>5</u> Prefix <u>G</u> <u>E</u> <u>B</u> Level <u>3</u> Course Number <u>3</u> <u>7</u> <u>3</u> Lab Code _____				
Institution's Course Title: <b>INTERNATIONAL BUSINESS</b>				
Effective Term and year course will first be offered: <u>Fall 2010</u>				
Amount of Credit: <u>4</u>		Contact hour base <u>4</u> or Headcount _____		If Repeatable Credit or Variable Credit: _____ total repeatable credit allowed _____ minimum / _____ maximum credit within a semester
Course Description (attach a course syllabus): This course is designed to expose the student to the business environments (culture, politics, laws, and economics) one encounters in other parts of the world; to the tools and skills necessary to analyze the potential of other countries as locations for production, distribution, and marketing; to how managing and integrating international operations in many parts of the world differs from the purely domestic focus of many business courses; and to the broad perspective required of successful managers working in international business.				Mark all that apply: Rotating Topic <input type="checkbox"/> yes <input checked="" type="checkbox"/> no S/U Only <input type="checkbox"/> yes <input checked="" type="checkbox"/> no Repeatable for Credit <input type="checkbox"/> yes <input checked="" type="checkbox"/> no
Prerequisites: (This form does not update ISIS or registration prerequisite checking.) <b>MAN 3025 Principles of Management, MAR 3023 Principles of Marketing, and FIN 3403 Business Finance</b>				
Corequisites:				
All faculty teaching this course have completed at least 18 graduate semester hours in the teaching discipline and hold at least a master's degree. <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No				
Degree Type (Mark all that apply.): <input type="checkbox"/> Associate of Arts <input checked="" type="checkbox"/> Baccalaureate <input type="checkbox"/> Graduate Study <input type="checkbox"/> Other (specify):				
Category of Instruction: <input checked="" type="checkbox"/> Introductory <input checked="" type="checkbox"/> Intermediate <input type="checkbox"/> Advanced				
Department Contact, Telephone Number, Email Address and PO Box: <b>Mitzi Calvert 392-0164 Mitzi.calvert@cba.ufl.edu POB 117165</b>				(Date)
College Contact, Telephone Number, Email Address and PO Box: <b>Sharon Haughton 273-3225 POB 117150</b>				(Date)

**PART 2: TO BE COMPLETED BY THE FACULTY DISCIPLINE COMMITTEE REPRESENTATIVE**

Approved Course Classification (Prefix, Number, Lab Code): \_\_\_\_\_

If not the same as recommended by institution, please explain: \_\_\_\_\_

SCNS Course Title (if new): _____
Decade Title (if new): _____
Century Title (if new): _____
Signature, Faculty Discipline Committee Representative: _____
Date: _____

GEB 3373  
InternationalBusiness  
Fall 2010

Instructor: Dr. Roy L. Crum  
Office: 309D Stuzin Hall  
Phone: (352) 392-0115  
Fax: (352) 372-4783  
Email: [roy.crum@cba.ufl.edu](mailto:roy.crum@cba.ufl.edu)

Office Hours: The two periods after the course meets.

Prerequisites: MAN 3025 Principles of Management  
MAR 3023 Principles of Marketing  
FIN 3403 Business Finance

Textbook: *InternationalBusiness*, 12<sup>th</sup> edition, by Daniels, Radebaugh, and Sullivan

Other Required Course Materials: On the class website I have or will post the syllabus, the powerpoint slides for all chapters we will cover, a set of 7 videos, and other supplementary readings and materials.

Suggested Supplemental Materials: *The Wall Street Journal*, *Financial Times*, *The Economist*, and other sources of current news about international business. You are also encouraged to visit appropriate web sites with equivalent current content.

Objectives: We live in a global economy in which businesses must understand not only their own home country market and competitors, but also markets and competitors from many other countries. Going global implies that managers of such companies need to understand the culture and ways of doing business in other parts of the world and appreciate how operations spanning several or many countries “fit together” into a single multinational enterprise (MNE). This course is designed to expose you to:

- the business environments (culture, politics, law, and economics) one encounters in other parts of the world,
- tools and skills necessary to analyze the potential of other countries as locations for production, distribution, and marketing,
- how managing and integrating international operations in many parts of the world differs from the purely domestic focus of many business courses, and
- the broad perspective required of successful managers working in international business.

Assurance of Learning: The BSBA/BABA Learning Goal that applies most directly to this course is goal 5: “**Possess a global perspective on business**” The two learning objectives associated with this learning goal (on which you will be tested and required to demonstrate competency) are:

- 5A. Describe the key components of the business environment that vary across countries and understand how these differences present challenges/opportunities for the conduct of business, and
- 5B. Possess awareness of cultural differences and how these differences affect best practices and ethical responsibilities.

Exams and Quizzes: There will be three evening exams plus a final exam. Additionally, there will be a total of 7 modular quizzes to be taken online. I will assign at least one case study from each module, and you are responsible for completing a graded online case discussion for two of these cases (your choice). We will also have a video during each module and you are responsible for completing a graded online discussion for two of these videos. The exams and quizzes will all be in the multiple choice format and the exams and final will be graded using the scantron system. The points for each of these activities are as follows:

3 Midterm exams at 15 points each	45 points
1 Final exam	24
7 Modular quizzes at 3 points each	21
2 online graded case discussions at 2 points each	4
2 video discussions at 2 points each	<u>4</u>
Total Points	100 points

The following grading scale will be used to translate from numerical point totals into letter grades:

A	93.34 and up
A-	90 to 93.33
B+	86.68 to 89.99
B	83.34 to 86.67
B-	80 to 83.33
C+	76.68 to 79.99
C	73.34 to 76.67
C-	70 to 73.33
D+	66.68 to 69.99
D	63.34 to 66.67
D-	60 to 63.33
E	less than 60

Please note that I ***do not round*** final course scores before assigning a letter grade: if your final average is 89.999999999999, you will get a B+.

More information on UF grading policies for assigning grade points from the undergraduate catalog web page at <http://www.registrar.ufl.edu/catalog/policies/regulationgrades.html>.



**Make-up Exams:** There will be NO make-up exams. If you miss one of the exams *with a valid excuse* (serious illness or injury), then the final exam will be weighted 15 points higher for each midterm you miss (assuming you have valid excuses). I encourage you NOT to miss a midterm exam because I do not believe it to be in your best academic interest. If you miss the final exam and you have a valid excuse, you will be required to take the regular final exam given at the end of the next term. If you do not have a valid excuse the final will be weighted into your average at a grade of zero.

**Students with Disabilities:** “Students requesting classroom accommodation must first register with the Dean of Students Office. The Dean of Students Office will provide documentation to the student who must then provide this documentation to the Instructor when requesting accommodation.”

## Tentative Outline

Week 1 (Aug 23-26) Module 1: Globalization

- What is the difference between a purely domestic focus and an international or global focus?
- What is the difference between international business and global business?
- Why are companies interested in going beyond the domestic borders?
- Why is it easier now to look abroad than it was in the past?
- Why is it now more fraught with danger to go abroad than it was in the past?
- Why are some countries alarmed about foreign companies entering their market?
- How would a company enter a foreign market?

Assignment: Textbook, Chapter 1

Case Study: Carnival Cruise Lines (p 27)

Video: Business is Blooming: The International Floral Industry

Module 1 Online quiz

Week 2 (Aug 30-Sep2) Module 2: Theoretical Justifications for International Commercial Transactions.

Macro-level theories of why countries trade

- Mercantilism / Neomercantilism
- Absolute Advantage (Adam Smith)
- Comparative Advantage (David Ricardo)
- Factor Mobility

Micro-level theories of why companies trade

- Product Life Cycle theories (Raymond Vernon)
- Porter Diamond
- Internalization

Assignment: Textbook, Chapters 6 and 7

Case Study: LUKOil (p257)

Week 3 (Sep 6-9)

Module 2: International Organizations and Structures Designed to Facilitate International Commercial Cooperation

- International Alliances
- Regional Alliances
- Cartels
- Government attempts to carve out exceptions to these alliances for domestic policy purposes
- The role of the World Trade Organization and Development Banks

Assignment: Textbook, Chapter 8

Case Study: Wal-Mart Goes South (p325)

Video: Harsh Reality: Mexico's NAFTA Problem

Module 2 Online Quiz

Week 4 (Sep 13-16)

Module 3: National Differences that Challenge Foreign Integration: The Cultural Environment

- Culture as the defining characteristic of a nation
- Cultural Models of a nation that relate to business practices
- Motivating employees
- Organizing principles

Assignment: Textbook, Chapter 2

Case Study: Charles Martin in Uganda: What to do when a manager goes native (p96)

Midterm Exam 1

Week 5 (Sep 20-23)

Module 3: National Differences that Challenge Foreign Integration: The Political and Legal Environments

- Political Ideology
- Political Risk
- Types of Legal Systems
- Establishing the Rule of Law

- Operational and Strategic Concerns
- Intellectual Property Rights

Assignment: Textbook, Chapter 3  
Video: China's Convenience Store War

Week 6 (Sep 27-30) Module 3: National Differences that Challenge Foreign Integration: The Economic Environment

- Economic Characteristics of a country
- The Balance of Payments
- Types of Economic Systems
- Transitioning to a Market Economy

Assignment: Textbook, Chapter 4  
Case: Meet the BRICs (p176)  
Video: Russia: Rebuilding a Nation  
Module 3 Online Quiz

Week 7 (Oct 4-7) Module 4: World Financial Environment: Global Foreign Exchange Markets

- Foreign Exchange instruments and markets
- Global money and capital markets
- How companies use foreign exchange

Assignment: Textbook, Chapter 9  
Case: Banking on Argentina (p356)

Week 8 (Oct 11-14) Module 4: World Financial Environment: The Determination of Exchange Rates

- How exchange rates are determined and forecasted
- Theoretical parity conditions
- Balance of Payments concepts
- Asset market concepts

Assignment: Textbook, Chapter 10  
Module 4 Online quiz

Week 9 (Oct 18-21) Module 4: World Financial Environment: The Determination of Exchange Rates

- Why exchange rate changes are important for companies
  - Marketing

- Production
- Financial

Assignment: Textbook, Chapter 10

Case: The Chinese Yuan: Be careful of the Dragon's Tail (p396)

Video: Addicted to Cheap Shopping? Why the Real Cost of Goods Keeps Going Down

## Midterm Exam 2

Week 10 (Oct 25-28) Module 5: International Business Strategy

- The Industrial Organization of International Business
- The Enterprise as a Value Chain
- Organizational Models for International Business

Assignment: Textbook, Chapter 11

Case: The Globalization of eBay

Week 11 (Nov 1-4) Module 5: International Business Strategy: Structuring the Global Enterprise

- Where to produce
- How to produce
- Where to sell
- How to sell
- Choosing the best strategy to go abroad
- How to manage the global operation effectively

Assignment: Textbook, Chapter 12

Case: FDI in South Africa (p479)

Video: Turkey's Tigers: Integrating Islam and Corporate Culture

Module 5 Online Quiz

Week 12 (Nov 8-11) Module 6: Serving Foreign Markets: Export and Import Strategies

- Strategic Considerations
- Import and Export Strategies
- Documentation

Assignment Textbook, Chapter 13

Week 13 (Nov 15-18) Module 6: Serving Foreign Markets: Direct Investments and Collaboration

- Why Shift from exporting/importing to Foreign Direct Investment
- How to Implement Foreign Direct Investment
- How to Evaluate Foreign Direct Investment

Assignment: Textbook, Chapter 14

Midterm Exam 3

Week 14 (Nov 22-24) Module 6: Serving Foreign Markets: Collaborative Arrangements

- Go it alone or find a partner?
- How to decide which alliance is best

Assignment: Textbook, Chapter 14

Case: Getting Airline Alliances off the Ground

Module 6 Online Quiz

Week 15 (Nov 29-Dec 2) Module 7: Globalization and Society

- How does Foreign Direct Investment impact host countries?
- Is Corporate Social Responsibility (CSR) a bunch of hokum, or is there something to it?
- Does an MNE have a developmental responsibility in emerging markets?

Assignment: Textbook, Chapter 5

Case: Anglo American PLC in South Africa: What do you do when costs reach epidemic proportions?

Video: Fair Trade, Fair Profit: Making Green Enterprise Work

Week 16 (Dec 6-8) Module 7: Globalization and Society: Ethics and Responsibility

- Who should care about ethics?
- Legal and Cultural Foundations of Ethical Behavior
- Foreign Corrupt Practices Act
- Is “sustainability” nothing more than the latest “buzz word?”
- Do we need a Code of Conduct?

Assignment: Textbook, Chapter 5

Module 7 Online Quiz

Dec 11, 13-17

Final Exam

**PART 1: TO BE COMPLETED BY THE INSTITUTION**

Institution: <b>University of Florida</b>	Institutional Code: <b>001535</b>	Instructional Unit or Department Name, Department Code: <b>MANAGEMENT 1702000</b>
Current SCNS Course Identification:		
Discipline (SMA) <u>1</u> <u>1</u> <u>2</u>	Prefix <u>M</u> <u>A</u> <u>N</u>	Level <u>4</u>
Course Number <u>3</u> <u>0</u> <u>1</u>		Lab Code _____
Institution's Course Title: <u>Human Resource Management</u>		

**PART 2: REQUESTED ACTIONS**

Terminate Current Course <input type="checkbox"/> Yes    Date Termination Effective: _____
NEW SCNS Course Identification: (Complete all appropriate areas) NEW Discipline (SMA) _____ Prefix _____ Level _____ Course Number _____ Lab Code _____ NEW Institution Course Title (if applicable): _____
EFFECTIVE TERM AND YEAR FOR CHANGES: <u>Spring 2011</u>

Other Items to Change	Change From	Change To
Amount of Credit		
Contact Hour Base or Head Count		
Prerequisites/Corequisites (This form does not update ISIS or registration prerequisite checking.)	MAN 3025 with Grade of C	MAN 3025, Principles of Management and MAN 3240, Organizational Behavior, with grad of C or better
Change of Course Description (Course syllabus must be attached):	Mark any changes that apply: Rotating Topic <input type="checkbox"/> yes <input type="checkbox"/> no S/U Only <input type="checkbox"/> yes <input type="checkbox"/> no Repeatable for Credit <input type="checkbox"/> yes <input type="checkbox"/> no	

Department Contact, Telephone Number, Email Address and PO Box: <b>Mitzi Calvert 2-0164 mitzi.calvert@cba.ufl.edu</b>	(Date)
College Contact, Telephone Number, Email Address and PO Box:	(Date)

**PART 3: TO BE COMPLETED BY THE FACULTY DISCIPLINE COMMITTEE REPRESENTATIVE**

Approved Course Classification (Prefix, Number, Lab Code): \_\_\_\_\_  
 If not the same as recommended by institution, please explain:

SCNS Course Title (if new): _____
Decade Title (if new): _____
Century Title (if new): _____
Signature, Faculty Discipline Committee Representative _____
Date _____