WARRINGTON COLLEGE OF BUSINESS ADMINISTRATION **GENERAL FACULTY MEETING** AGENDA January 29, 2007 – 2:00 p.m. – 103 Stuzin Hall

1. November 3, 2006 General Faculty Meeting Minutes presented for approval by the faculty.

2. The Undergraduate Committee approved the following and requests approval by the faculty.

Course Changes:

FIN 4243 – Debt and Money Markets

◆ Prerequisites: OLD – FIN 3403 with a grade of B or higher and ACG 2021C and ACG 2071 or ACG 3481C with a grade of C or higher. NEW - FIN 3403 and ECP 3703 with a grade of B or higher in each and ACG 2021C and ACG 2071 with a grade of C or higher in each.

FIN 4504 – Equity and Capital Markets

◆ Prerequisites: OLD – FIN 3403 with a grade of B or higher and ACG 2021C and ACG 2071 or ACG 3481C with a grade of C or higher. NEW - FIN 3403 and ECP 3703 with a grade of B or higher in each and ACG 2021C and ACG 2071 with a grade of C or higher in each.

Course Terminations: **RMI 3011 – Risk and Insurance** RMI 4305 - Risk Management **RMI 4905 – Independent Research RMI 4956 – International Studies in Insurance** RMI 4970 – Honors Thesis

- Other 3.
- 4. Dean's Report

GRADUATE FACULTY MEETING AGENDA

- 1. November 3, 2006 Graduate Faculty Meeting Minutes presented for approval by the graduate faculty.
- 2. The Masters Committee approved the following and requests approval by the Graduate Faculty:

New Courses (designed for the new Internet DIS Masters Program):

3

- ISM 6217 Database Management Systems 3
 - Credits:
 - Contact Hours: 3 Base hours

• Description: Focus of this course is on designing and developing data bases as well as in understanding the role played by database in technology in meeting business information needs.

ISM 6123 – Systems Analysis and Design

- Credits:
- Contact Hours: 3 Base hours
- Description: The purpose of this course is to learn the various activities a system developer performs when faced with the task of developing a new information system or

upgrading an existing system.

ISM 6226 - Business Telecom Strategy and Applications

3

- Credits:
- Contact Hours: 3 Base hours
- Description: The purpose of this course is to provide students with an introduction and basic

overview of the field of business communications. Upon successful completion of this course, students will possess a working knowledge of many of the telecommunications components and associated terminology as they apply to business in this age of electronic communication.

ISM 6425 – Data Mining

- Credits:
- 3
- Contact Hours: 3 Base hours

• Description: The course is designed to analyze the entire data mining cycle, data mining techniques, data preparation and application of these techniques on well known problems in customer relationship management.

MAN 6575 - Purchasing and Supplier Relationship Management 3

3

3

- Credits:
- Contact Hours: 3 Base hours

• Description: The primary purpose of this course is to introduce students to the basic concepts

and tools applied in purchasing and supply chain management. Within the context of the purchasing function, emphasis will be placed on such topics as procurement cycle, information flows, supplier selection and internet procurement.

MAN 6586 - Project Management

- Credits:
- Contact Hours: 3 Base hours
- Description: This course is designed to convey the principles, techniques and methods employed in order to be effective in managing projects; structuring project organizations; fundamentals of scheduling; time/cost trade-offs, budgeting, and cost estimation; and monitoring.

MAN 6591 - Systems Analysis and Design

- Credits:
- Contact Hours: 3 Base hours
- Description: In this course, you learn how logistics and distribution consists of all the
 - activities that enable a business to make its products available to consumers at convenient locations, in the required quantities, and at minimum cost to the company. After completing this course, you should have a clear understanding of the challenges firms face in achieving excellence in logistics and distribution.

Course Changes:

GEB 5118 – New Venture Creation

- ◆ Prerequisites: OLD GEB 5114.
 - NEW None

GEB 5146 – Family Business Management

◆ Prerequisites: OLD – GEB 5114.

NEW - None

GEB 5506 – Corporate Intrapreneurship

◆ Prerequisites: OLD – GEB 5114. NEW – None

GEB 6115 – Entrepreneurship

◆ Prerequisites: OLD – Designed for MBA students. NEW - None

GEB 6155 – Social Entrepreneurship

◆ Prerequisites: OLD – Non business students.

NEW - None

GEB 6156 – Entrepreneurial Opportunity

♦ Prerequisites: OLD – Intended for non business students . NEW – None

FIN 6476 – Venture Finance

 Prerequisites: OLD – FIN 5439 or Master of Science-Finance students. NEW – None

FIN 6642 – Global Entrepreneurship

Prerequisites: OLD – Designed for masters students in business.
 NEW – None

REE 6935 – Real Estate Case Studies

- ◆ Prerequisites: OLD Real estate masters or real estate/JD students
 - NEW Master of Science-Real Estate or Joint MSRE/JD students

Course Terminations:

RMI 6905 – Individual Work in Risk Management and Insurance

RMI 6910 – Supervised Research

RMI 6935 – Special Topics in Insurance

RMI 6957 – International Studies in Insurance

RMI 6971 – Research for Master's Thesis

3. Information Item:

The Masters Committee approved the following and is presenting to the Grad Faculty as an information item: **Proposal for an Internet Masters Program in DIS**

- 4. Other
- 5. Dean's Report

WARRINGTON COLLEGE OF BUSINESS ADMINISTRATION GENERAL FACULTY MEETING MINUTES November 3, 2006

- 1. <u>A motion was made to approve the September 8, 2006 General Faculty Meeting Minutes. The motion was seconded and the faculty voted to approve the minutes as distributed.</u>
- 2. The Undergraduate Committee approved the following and requests approval by the faculty. <u>A motion was made to approve the new courses</u>. The motion was seconded and the faculty voted to approve the new courses listed below.

New Course:

GEB 3214 - Professional Speaking in Business

- Credits: 3
 Contact Hours: 3 Base
- Contact Hours: 3 Base
- Description: Designed to teach business students fundamental oral communication skills necessary for succeeding in a business setting, including presentations and speeches, interpersonal skills and interviewing.

FIN 4959 - Honors Finance

- Credits: 2; repeatable for max 6
- Contact Hours: 2 Base
- Description: Course of variable content providing an opportunity for the study in depth of topics not offered.

• Prerequisite: An "A" grade in FIN 3403 – Business Finance

Information:

The Undergraduate Committee approved the discontinuation of the CIS major in the BSBA program. <u>This item was presented</u> as information only.

3. The Faculty Advisory Committee presented:

•Revisions to the College By-Laws were presented to the faculty. <u>A motion was made to approve the revisions made to the by-laws</u>. The motion was seconded and the revised College By-laws were approved by the faculty. •A report on Shared Governance Task Force was presented as information only.

- 4. Other –no items were presented.
- 5. Dean's Report:

-WCBA is waiting to receive approval from the Provost for the DBA Program: upon approval this item will be presented to the faculty for their consideration.

-UF appointed a committee and is looking at various budget models; hoping to adopt by the spring semester; WCBA sent comments to the Committee.

-The College is involved with a Capital Campaign; currently seeking major donors; proposals are out.

<u>-The College received approval to build the graduate studies building; site 5 parking lot in front of Criser Hall; not the Bryan/13th street option upon receiving the appropriate funding.</u>

GRADUATE FACULTY MEETING

- 1. <u>A motion was made to approve the September 8, 2006 Graduate Faculty Meeting Minutes. The motion was seconded and the faculty voted to approve the minutes as distributed.</u>
- A motion was made to approve the New MBA Program listed below. The motion was seconded and the faculty voted to approve the new program.
 •MBA-World Leadership Program (attached)
 - 1 0
- 3. Other no items were presented.
- 4. Dean's Report no items were presented (see dean's report at general faculty meeting)

(explanations on next page)

	ETED BY	THE INSTITUTION		
- 9.66 CONTROL (1997) - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 199	tional Code:	Instructional Unit or Department Name, D	김 김 가지 아님께서 집에서 집에 가장 아님께서 집에서 가지 않았다. 그는 것	
University of Florida 0	01535	Finance, Insurance & Real Es	tate/011706000/1706000	
and the second second	on: effx <u>Fl</u> d Money M	<u>N</u> Level <u>4</u> Course Nurr farkets	nber 2 4 3 Lab Code	
PART 2: REQUESTED AC	TIONS			
Ferminate Current Course	Yes Date T	ermination Effective:		
NEW SCNS Course Identification: (C NEW Discipline (SMA) NEW Institution Course Title (If applicable EFFECTIVE TERM FOR CHANGES:	Complete all a Prefix le):	ppropriate areas) LevelCourse Numl	ber Lab Code	
Other Items to Change	1	Change From	Change To	
Amount of Credit				
Type of Credit		N/A	N/A	
Total Clock Hours (Contact Hour Base or Head Count)				
Type of Degree		N/A	N/A	
Gonton Rule	N/A		N/A	
SAME DECOMPOSITION OF		and the second se	N/A	
General Ed Requirement Prerequisites/Corequisites (This form does not update (S(S or registration prerequisite checking.)	FIN 340 or high ACG 207	N/A (areas) 3 with a grade of "B" Min	N/A (areas) imum grade of "B" in FIN 3403 3703 and a minimum grade of	
General Ed Requirement Prerequisites/Corequisites (This form does not update IS/S or	ACG 207	N/A (areas) 3 with a grade of "B" Min er and ACG2021C and ECP 1 95. ACG 3481C with a in	N / A (areas)	
General Ed Requirement Prerequisites/Corequisites (This form does not update 15/S or registration prerequisite checking.) Change of Course Description (Course s	ACG 207 Brade o.	N/A (areas) 3 with a grade of "B" Min er and ACG2021C and ECP 1 95. ACG 3481C with a in	N/A (areas) imum grade of "B" in FIN 3403 3703 and a minimum grade of ACG 2021C and ACG 2071. Mark any changes that apply. Rotating Topic I yes I no SU Only I yes I no Repeatable for Credit I yes I no	
General Ed Requirement Prerequisites/Corequisites (This form does not update (SIS or registration prerequisite checking.) Change of Course Description (Course s experiment Contact. Telephone Number a CODIC: Humici 393-0153	of filen ACG 20 grade of yilabus mustbe	N/A (areas) 3 with a grade of "B" Min er and ACG2021C and ECP 1 95ACG 3481C with a in attached) (Date) Signature.DepartmentC	N/A (areas) imum grade of "B" in FIN 340 3703 and a minimum grade of ACG 2021C and ACG 2071. Mark any changes that apply: Rotating Topic D yes D no SU Only D yes D no Repeatable for Credit D yes D no Repeatable for Credit D yes D no Repeatable for Credit D yes D no	
GeneralEdRequirement Prerequisites/Corequisites (This form does not update (S/S or registration prerequisite checking.) Change of Course Description (Course s epartment Contact. Telephone Number a <u>NOT C. Hustics</u> 393-0155 oliege Contact, Telephone Number and P	of night ACC 207 gtada o yilabus must be nd PO Box II \\[c] O Box	N/A (areas) 3 with a grade of "B" Min er and ACG2021C and ECP 1 95, ACG 3481C with a in attached) (Date) Signature, Department C 1-16-07 Signature, Colege Dean	N/A (areas) imum grade of "B" in FIN 340 3703 and a minimum grade of ACG 2021C and ACG 2071. Mark any changes that apply: Rotating Topic D yes D no SU Only D yes D no Repeatable for Credit D yes D no Repeatable for Credit D yes D no Repeatable for Credit D yes D no	
GeneralEdRequirement Prerequisites/Corequisites (This form does not update IS/S or registration prerequisite checking.)	of night ACC 207 gtada o yilabus must be nd PO Box II \\[c] O Box	N/A (areas) 3 with a grade of "B" Min er and ACG2021C and ECP 1 95, ACG 3481C with a in attached) (Date) Signature, Department C 1-16-07 Signature, Colege Dean	N/A (areas) imum grade of "B" in FIN 340 3703 and a minimum grade of ACG 2021C and ACG 2071. Mark any changes that apply. Rotating Topic D yes D no SU Only D yes D no Repeatable for Credit D yes D no Repeatable for Credit D yes D no Coste) Coste	
General Ed Requirement Prerequisites/Corequisites (This form does not update (SIS or registration prerequisite checking.) Change of Course Description (Course s epartment Contact. Telephone Number a <u>NODE Huncs</u> <u>343-0153</u> oliege Contact, Telephone Number and P <u>Ohthron Hour Huncs</u> 343-0153 oliege Contact, Telephone Number and P <u>Ohthron Hour Huncs</u> 343-0153	of high ACG 201 grade of yilabus mustbe nd PO Box II 1100 0 Box 0 Box	N/A (areas) 3 with a grade of "B" Min er and ACG2021C and ECP 9 R: ACG 3481C with a in attached) (Date) Signature, Department C 1-16-07 Signature, Department C (Date) Signature, College Dean (Date) Signature, Registrar (Inst	N/A (areas) imum grade of "B" in FIN 340 3703 and a minimum grade of ACG 2021C and ACG 2071. Mark any changes that apply: Rotating Topic D wis D no SU Only D yes D no SU Only D yes D no Repeatable for Credit D yes D no thair (Date) thutional Contact) (Date)	
General Ed Requirement Prerequisites/Corequisites (This form does not update (SIS or registration prerequisite checking.) Change of Course Description (Course s epartment Contact. Telephone Number and NELC. Huncs. 343-0153 ollege Contact, Telephone Number and P Nation House Hones 343-0153 ollege Contact, Telephone Number and P Nation House House Bean (if applicable): PART 3: To BE COMPL	of fight ACC 201 grade of yilabus mustbe ind PO Box II 110 0 Box cot 123	N/A (areas) 3 with a grade of "B" Min er and ACG2021C and ECP 9 R: ACG 3481C with a in attached) (Date) Signature, Department C (Date) Signature, College Dean (Date) Signature, College Dean (Date) Signature, College Dean (Date) Signature, Registrar (Inst	N/A (areas) imum grade of "B" in FIN 340 3703 and a minimum grade of ACG 2021C and ACG 2071. Mark any changes that apply. Rotating Topic D yes D no SU Only D yes D no Repeatable for Credit D yes D no Repeatable for Credit D yes D no Coste) Coste	
GeneralEd Requirement Prerequisites/Corequisites (This form does not update (SIS or registration prerequisites checking.) Change of Course Description (Course s epartment Contact. Telephone Number and NOTICE History 3420153 ollege Contact, Telephone Number and P Other Course Classification (Prefix, Nur PART 3: TO BE COMPL	of night ACG 201 grade of yilabus mustbe nd PO Box II 1102 0 Box 201 1331 ETED BY mber, Lab Code	N/A (areas) 3 with a grade of "B" Min er and ACG2021C and ECP 9 RC, ACG 3481C with a in attached) (Date) Signature, Department C (-IG+0+7 Signature, College Dean (Date) Signature, College Dean (Date) Signature, Registrar (Inst THE FACULTY DISCIPLINE ()	N/A (areas) imum grade of "B" in FIN 340 3703 and a minimum grade of ACG 2021C and ACG 2071. Mark any changes that apply: Rotating Topic D wis D no SU Only D yes D no SU Only D yes D no Repeatable for Credit D yes D no thair (Date) thutional Contact) (Date)	
General Ed Requirement Prerequisites/Corequisites (This form does not update (SIS or registration prerequisite checking.) Change of Course Description (Course s experiment Contact. Telephone Number and NOTICE HISTICS 393-0153 oblege Contact, Telephone Number and P Office Contact, Telephone Number	or fight ACC 207 grade of yilabus mustbe ind PO Box II 110 0 Box cot 12-5 ETED By mber, Lab Code on, please expl	N/A (areas) with a grade of "B" Min er and ACG2021C and ECP 95, ACG 2021C with a in attached) (Date) Signature, Department C (-16-07 Signature, College Dean (Date) Signature, College Dean (Date) Signature, Registrar (Inst THE FACULTY DISCIPLINE attached)	N/A (areas) imum grade of "B" in FIN 340 3703 and a minimum grade of ACG 2021C and ACG 2071. Mark any changes that apply: Rotating Topic D wis D no SU Only D yes D no SU Only D yes D no Repeatable for Credit D yes D no thair (Date) thutional Contact) (Date)	
General Ed Requirement Prerequisites/Corequisites (This form does not update (SIS or registration prerequisite checking.) Change of Course Description (Course s epartment Contact. Telephone Number and <u>NOTE Huncs</u> <u>393-0153</u> ollege Contact, Telephone Number and P <u>Note Contact</u> , Telephone Number and P <u>Note Contact</u>	ered By more than the more the more the more the more the more the more th	N/A (areas) with a grade of "B" Min er and ACG2021C and ECP 95, ACG 2021C with a in attached) (Date) Signature, Department C (-16-07 Signature, College Dean (Date) Signature, College Dean (Date) Signature, Registrar (Inst THE FACULTY DISCIPLINE attached)	N/A (areas) imum grade of "B" in FIN 340 3703 and a minimum grade of ACG 2021C and ACG 2071. Mark any changes that apply Rotating Topic D wis D no SU Only D yes D no SU Only D yes D no Repeatable for Credit D yes D no thair (Date) thutional Contact) (Date)	
GeneralEd Requirement Prerequisites/Corequisites (This form does not update (SIS or registration prerequisite checking.) Change of Course Description (Course s epartment Contact. Telephone Number a <u>NOD C. Humics</u> <u>343-0153</u> oliege Contact, Telephone Number and P <u>Ohar CO. Hour, Humics</u> <u>343-0153</u> oliege Contact, Telephone Number and P <u>Ohar CO. Hour, Humics</u> <u>343-0153</u>	ered By more than the more the more the more the more the more the more th	N/A (areas) with a grade of "B" Min er and ACG2021C and ECP 95, ACG 2021C with a in attached) (Date) Signature, Department C (-16-07 Signature, College Dean (Date) Signature, College Dean (Date) Signature, Registrar (Inst THE FACULTY DISCIPLINE attached)	N/A (areas) imum grade of "B" in FIN 340 3703 and a minimum grade of ACG 2021C and ACG 2071. Mark any changes that apply Rotating Topic D wis D no SU Only D yes D no SU Only D yes D no Repeatable for Credit D yes D no thair (Date) thutional Contact) (Date)	
GeneralEd Requirement Prerequisites/Corequisites (This form does not update (SIS or registration prerequisites checking.) Change of Course Description (Course s epartment Contact. Telephone Number and <u>NOCCE HumCS</u> <u>393-0155</u> oliege Contact, Telephone Number and P <u>Sharco Hourship 393-0155</u> oliege Contact, Telephone Number and P <u>Sharco Hourship 393-0155</u> oliege Contact, Telephone Number and P <u>Sharco Hourship 393-0155</u> oliege Contact, Telephone Number and P <u>Sharco Hourship 393-0155</u> PART 3: To BE Compl. Approved Course Classification (Prefix, Num I not the same as recommended by institute SCNS Course Title (if new) 	ered By ber Lab Code con, please expl	N/A (areas) with a grade of "B" Min er and ACG2021C and ECP 9, ACG 3481C with a in attached) (Date) Signature, Department C 1-16-07 Signature, Colege Dean (Date) Signature, Colege Dean (Date) Signature, Registrar (Inst THE FACULTY DISCIPLINE ain	N/A (areas) imum grade of "B" in FIN 340 3703 and a minimum grade of ACG 2021C and ACG 2071. Mark any changes that apply Rotating Topic D wis D no SU Only D yes D no SU Only D yes D no Repeatable for Credit D yes D no thair (Date) thutional Contact) (Date)	

Caracter	and the second	- 10	- A.I		Cel	
OR DE L		0.0	iCΝ	10 L	-140	

Date Entered

Correspondence Number

(explanations on next page)

PART 1: To BE Con Institution University of Florida	Institutional Code 001535	Instructional U	nit or Department Nar		ent Code and SAMAS Nu 11706000/170600	
Current SCNS Course Identif Inscipline (SMA) <u>1 3 1</u> Institution's Course Title. Equi	Prefix F	N Level	4 Course	e Number 5		Code
PART 2: REQUESTED	ACTIONS					
Ferminate Current Course	C Yes Date T	ermination Ef	fective:			
NEW SCNS Course Identification NEW Discipline (SMA) NEW Institution Course Title (If app EFFECTIVE TERM FOR CHANK	on: (Complete all a Prefix blicable):	ppropriate are Levi	as)	Number	Lab Cor	Je
Other Items to Change	8 (Change From			Change To	
Amount of Credit					15,177,987,175	
Type of Credit		N/A			N/A	
Total Clock Hours (Contact Hour Base or Head Cour	(tr	10.03			17.5	
Type of Degree		N/A			N/A	
Gordan Rule		N/A			N/A	
General Ed Requirement		N/A (areas) FIN3403 with a grade of "B" Minimum or higher and ACC2021C and ECP 3703		N/A	(areas)	
Prerequisites/Corequisites (This form does not update ISIS registration prerequisite checkin	or high	with a gr er and ACC l ognACC a	2021C and 481C with a	ECP 370	grade of "B" 3 and a minim 2021C and ACG	in FIN 34 m grade o 2071.
Change of Course Description (Co					Mark any changes that Rotating Topic S/U Only Repeatable for Credit	apply: Diyes Dino Diyes Dino
epartment Contact, Telephone Num	ber and PO Box	(Date)	Signature, Departm	ent Chair.		(Date)
Debbie, Himes 392	-0153 117		of me			1 . 16-0
sliege Contact. Telephone Number			Signature. College D	Jean:	200000 SI	(Date)
Pharon Haughton:	28436 ect 1					
grature. Graduate Deacuit applicable	1). -	(Date)	Signature, Registra	r (Institutional	Contact)	(Date)
PART 3: TO BE CO	UDI ETED BY	THE EAC			MMITTEE REPRI	
oproved Course Classification (Prefi	Contract of the local distance of the local	the state of the second se	DIT DISCIPL	INE CO	MMITTEE REPR	ESENTATIVE
not the same as recommended by in						
CNS Course Title (If new)						
ecade Title (if new):						
entury Title (if new)						
ignature. Faculty Discipline Committe	ee Representative			Date		
PART 4: SCNS STAF	F USE ONLY					
South an ECART FLOR						
Signature, SCNS Staff		Date En	leted.	Correspon	dence Number	

1 (Asher/CourseChangeForm prid

(See instructions on reverse side)

PART I: TO BE COMPLET	ED BY THE INSTITUTION	N	
			ment Code and SAMAS Number. ate/011706000/1706000
Current SCNS Course Identification Descripting (SMA) 1 1 0 Pro- Institution's Course Title: Risk and Ins	etix R M I Level 3	Course Number	0 <u>1 1</u> Lab Code
PART II: REQUESTED ACT	IONS		
Terminate Current Course 2	Yes Date Termination Effec	tive: Fall 2007	
NEW SCNS Course Identification: (C NEW Discipline (SMA) NEW Institution Course Title (if applicable EFFECTIVE TERM FOR CHANGES:	Prefix Level	Course Number	Lab Code
Other Items to Change	Change From		Change To
Amount of Credit	0		
Type of Credit	N/A		N/A
Total Clevic Hours (Contact Hour Base or Head Count)	14/15		37.0.
TypeotDegree	N/A		N/A
Conders Rule	N/A		N/A
General Ed Requirement	N/A	(arcan)	N/A (areas)
Premquinites//Corequisites (This form does not update ISIS or registration prerequisite checking.)			
Change of Course Description (Course sy	llabus must be attached):		Mark any changes that apply. Rotating Topic I yes I no S/U.Only I yes I no Repeatable for Credit I yes I no
Apartment Creater, Telephone Number an Debbie Himes, 2-0153, PO 11	7400	ature, Department Chair.	(Date) 11-28-30
oflege Contact, Telephone Number and Pl		ature, College Dean	(flanc)
Sharon Haughton, 2-8436x12	25, PO 117150		
Signature: Graduate Dearcol applicable):	(Date) Sign	atain, Registrar (Institutios	nal Contacti: (Data)
PART III: TO BE COMPLE	TED BY THE FACULTY I	DISCIPLINE CON	MMITTEE REPRESENTATIVE
Approved Course Classification (Prefix, Nur	the set of	Discircine Co.	MARTIEL REFRESENTATIVE
If not the same as recommended by institution			
	020-0.95-0		
SCNS Course Title (if new)			
Decade Title (if new).			
Century Table (of new):			
Signature, Faculty Discipline Committee Rep	resentative	Date	
PART IV: SCNS STAFF US	GEONLY		
Signature, SCN5Staff	Date Entered	Corresp	onderce Number

Elf-Ident/Ensteinbergeform pred.

Date Entered

Correspondence Number.

COURSE TERMINATION OR

CHANGE TRANSMITTAL FORM

(See instructions on reverse side)

PART I: TO BE COMPLET	ED BY THE INSTITU	TION		
Institution: Institu	tional Code: Instructional U	nit or Department Name, De	epartment Code and SAMAS Number Estate/011706000/1706000	
Current SCNS Course Identification Descripting (SMA) 1 1 0 Pr Invitations Course Title: Risk Manag	on: efix <u>R_M_I</u> Level		ber 3 0 5 Lab Code	_
PART II: REQUESTED ACT				
and the second sec	Yes Date Termination	Effective: Fall 200	7	
NEW SCNS Course Identification: (NEW Discipline (SMA)	Prefix Lev	as) el Course Numi	ber Lab Code	
Other Items to Change	Change From		Change To	_
Amount of Credit	1/2010004120100001		Der Carlo	-
TypeotCrodid	N/A		N/A	-
Total Clock Hours (Contact Hour Base or Head County	13/15		22013	_
Type of Degree	N/A		N/A	_
Genden/Rule	N/A		N/A	
General Ed Requirement	N/A	(Janesow)		any in)
Drenopulsites/Corequisites (This form does not update ISIS or registration prorequisite checking.)	1.5.8.5			
Change of Course Description (Course of	vllabus must be attached)		S/U Only 🔲 yes	a no a no a no
Vepartment Contact, Telephone Number an Debbie Himes, 2-0153, PO 1		Signature, Department Ch		(Date)
ollege Contact. Telephone Number and P Sharon Haughton, 2-8436x12	O Box (Date)	Signature, College Dear	11-20	(Date)
signature, Graduate Dean (et applicable).	(Date)	Signature, Registrar (Insta	tutional Contact)	(Dinc)
PART III: TO BE COMPLE	TED BY THE FACUL	TY DISCIPLINE C	COMMITTEE REPRESENTAT	IVE
Approved Coarse Classification (Prefix, Nat				
If not the same as recommended by instituti	on, please explain:			
SCNS Course Title (if new)				
Decade Title (if new)				_
Century Tolie (d new)				
Signature, Faculty Discipline Committee Re	Consected at his and loss of	D	ite	
PARTIV: SCNS STAFF U	SEONLY			
Stenature SCNSStaff	DataFe	hand Ea	tustron danca Number	_

17.5dmin/CourseChangeForm pred

ondence.Number

(See instructions on reverse side)

PART I: TO BE COMPLE	TED BY TH	E INSTITU	TION	
	tutionalCode. 001535			Estate/011706000/1706000
Current SCNS Course Identificat Discipline (SMA) <u>1</u> 1 0 Institutions Course Title: Independe	Profix R M		4 Course Non	niter 9 0 5 tab Cade
PART II: REQUESTED AC	the local set and set and the set of the local set of the set of t			
Terminate Current Course	A Yes Date T	ermination 1	Effective: Fall 200	07
NEW SCNS Course Identification: NEW Discipline (SMA) NEW Institution Course Title (if applica EFFECTIVE TERM FOR CHANGES	Prefix			ber Lab Code
Other Items to Change	6	hange From		Change To
Amount of Credit		mange rrom		Change to
TepeotCredit		AT/A		N1/ A
Total Clock Hours (Contact Hour Base or Head Court)		N/A		N/A
Type of Degree		N/A		N/A
GentenRule		N/A		N/A
General Fallsequirement	111	N/A	(athas)	N/A tamasi
Diverspuisites/Corequisites (This form does not update ISIS or registration prenequisite checking)				2000-00
Change of Course Description (Course	syllabus must be a	(tached)		Markany changes that apply: Rotating Topic II 3 yes II no S/U Only II yes II no Repeatable for Credit II yes II no
Department Contact, Telephone Number Debbie, Himes, 2-0153, PO 1		(Date)	Contraction of the second second	
Collegy Contact, Telephone Number and	PO Box		Signature, College Dean	(Date)
Sharon Haughton, 2-8436x1	225, PO 11	7150		
Signature, Graduate Dean (if applicable).		(Date)	Signature, Registrar (Insti	tutional Contact): (Plate
PART III: TO BE COMPL	ETED By T	HE FACTIC	TV DISCIPLINE (Committee Representative
Approved Course Classification (Prefix, N	the state of the s	HE FACUL	IT DISCIPLINE V	COMMITTEE REPRESENTATIVE
If not the same as recommended by institu		12		
17. 	8) - Si			
SCNS Coarse Title (if new)				
Decade Title (if new):				
Signature, Faculty Discipline Committee R PART IV: SCNS STAFF U	and the same that the same of		D	ate
	or other			
Signature, SCNSStaff		Date Ent	and Co	mispondence Number

T/ Admin CourseChangeForm prod

(See instructions on reverse side)

PART I: TO BE COMPLET	ED BY THE INSTITU	TION	
Institution Institu	itional Code: Instructional U	nit or Department Name, D	Pepartment Code and SAMASNumber: Estate/011706000/1706000
Current SCNS Course Identificati Discipline (SMA) 1 1 0 p Institution's Course Title: International	nefix R M I Level		nber 9 5 6 Lab Code
PART II: REQUESTED AC	TIONS		
Terminate Current Course	Yes Date Termination	Effective: Fall 200	07
NEW SCNS Course Identification: (NEW Discipline (SMA)	Prefix Lev let		iber Lab Code
Other Items to Change	Change From		Change To
AmountofCrodu			0
TypeofCnabi	N/A		N/A
Total Clock Hours (Contact Hour Base or Head Count)			
Type of Degree	N/A		N/A
Goralon Rule	N/A		N/A
General Ed Requirement	N/A	(Arcian)	N/A (arrais)
Prerequisites/Companytes (This form does not update ISIS or registration prerequisite checking)			
Change of Course Description (Courses	yllabus must be attached):		Mark any changes that apply: Rotating Topic I yes I no S/U Only I yes I no Repeatable for Credit I yes I no
Apartment Contact, Telephone Number a Debbie Himes, 2-0153, PO 1		Signature, Department ()	
ollige Contact, Telephone Number and T Sharon Haughton, 2-8436x12		Signature, College Dears	(Date)
ignature, Graduate Dean (if applicable)	(Date)	Signature, Registrar (Inst	initional Contact): (Date)
Pany III. To Pr Course	D. T. F.	D	C. P.
Approved Course Classification (Prefax, Nu	construction of the second second size of the second second second second second second second second second se	TY DISCIPLINE C	COMMITTEE REPRESENTATIVE
I not the same as recommended by institut			
rise and service annealess by mount	out brease coloring		
CNS Course Title (if new)			
becade Title (it new):			
그렇고 같은 그렇게 같은 요리를 알았다.			
Decade Title (it new): Century Title (it new): Signature, Faculty Discipline Committee Re		ñ	ate

Signature, SCNSSIaH

Date Entered

Correspondence Number

1/Admin/CourseChangeForm prod.

(See instructions on reverse side)

PART I: TO BE COMPLE	TED BY THE INSTITU	TION		
Institution Insti	tutionalCode: InstructionalU	hit or Department Nam	e. Department Code and SAMASN eal Estate/011706000/1	
Current SCNS Course Identificat Discipline (SMA) 1 1 0	Prefix R M I Level	4Course	Number 9 7 0 1	ah Code
PART II: REQUESTED AC	and and the second s			
and the second	Yes Date Termination	Effective: Fall :	2007	
NEW SCNS Course Identification: NEW Discipline (SMA) NEW Institution Course Title (if applical EFFECTIVE TERM FOR CHANGES	(Complete all appropriate are Prefix Lev ble):	nas)	aanaa ahaa	ode
Other Items to Change	Change From		Change To	
AmountedCredut	change trom		Change 10	
TypeofCredit	N1/A		NT LA	
Total Clock Hears (Crintact Hour Base or Head Count)	N/A		N/A	
Type of Degree	N/A		N/A	
Conden Rule	N/A			
General Fil Requirement	N/A	(48539)	N/A	(and
Preroquisites/Corequisites (This form does not update 1505 or registration prerequisite checking)	N/A	(aross)	N/A	(arrai)
Change of Course Discription (Course	willabus must be attaches?)		Mark any changes th Rotating Topic 5/U Only Repeatable for Credi	
Partment Contact, Telephone Number Debbie Himes, 2-0153, PO 1		Signature, Departmen		(Date)
oligy Contact, Telephone Number and	PD Bire: (Date)	Signature, College De		//-25-24 (Dan)
Sharon Haughton, 2-8436x12 ingnature, Graduate Dean (if applicable)	the state of the s) Signature, Registrar (Institutional Contact) []		
Weiner and the Manual States of Stat	(LARE)	adfrantire, soffsstrar (institutional Contact)	(Date)
PART III: TO BE COMPL	ETED BY THE FACUL	TY DISCIPLIN	E COMMITTEE REPRI	SENTATIVE
Approved Course Classification (Prefix, Ne				Sharren I.
I not the same as recommended by institu-	tion, please explain			
CNS Course Tabe (if new):				
Secade Title (it new):				
(enstury Title (if new):				
Signature, Faculty Discipline Committee R	epresentative		Date	
PART IV: SCNS STAFF U	SEONLY			
Signature, SCNSStaff		tered	Correspondence Number	

E. Salern (Coursel StangeForm pand

NEW COURSE TRANSMITTAL FORM

(explanations on next page)

PART 1: TO BE COM	PLETED BY THE INS	STITUTION		
Institution Name: University of Florida	the second se		t or Department Name, Department nformation Sciences - 01170	
Recommended SCNS Course	e Identification:		100	
Discipline (SMA)	Profix 1 S	<u>M</u> L	.evel 6_ Course Number	2 1 1 Lab Code
Institution's Course Title: D				
Effective Term (month and y	ear course will first be	offered): Sum	mer 2007	
Amount of Credit: 03		If Ro	the second se	total repeatable credit allowed
Total Clock Hours: N/A			lact hour base 1 or	
Course Description (attach a co	urse syllabus):			Mark all that apply:
Focus of this course is on o the role played by database			as well as in understanding information needs.	Rotating Topic I yes I no S/U Only I yes I no Repeatable for Credit I yes I no
Prerequisites: (This form does	s not update 1515 or registra	tion prerequisite	checking.)	
Conequisites				
All faculty teaching this cou the teaching discipline and I			te semester hours in 🛛 Y	'es 🖾 No
Degree Type (Mark all that ap	oply.)			
Associate of Arts.	Baccalaureata	2	Graduate Study	Other (specify):
Category of Instruction	Introductory	9	Intermediate	2 Advanced
Department Contact, Telephor	ne Number and PO Box:	(Date)	Signature. Department Chair	(Date)
Pat Brawner, 845-1374, PO	Box 117169		Asoo J. Vakharia	L
College Contact, Telephone	Number and PO Box.	(Date)	Signature. College Bern	(Date)
Sharon Haughton, 392-2397 X1	225			
Signature, Graduate Dean (R	applicable):	(Date)	Signature, Registrar (institutional	(Date)
PART 2: TO BE COM	PLETED BY THE FA	CULTY DISC	CIPLINE COMMITTEE REP	RESENTATIVE
Approved Course Classification	Prefix, Number, Lab Code	0).		landi dan dari sa dari sa dari s
If not the same as recommende	ed by institution, please expl	lain.		
SCNS Course Tide (if new)		_		
Decade Title (if new):				
Century Title (if new)				
Signature, Faculty Discipline Co	ommittee Recressed Silve		0.000	
			Date:	
PART 3: SCNS STA	FF USE ONLY			
			Data Extend	Company of the Wester
Signature, SCNS Staff			Date Entered	Correspondence Number

T/Admin/NewCourseForm.amd

University of Florida Warrington College of Business Administration Department of Decision and Information Sciences Database Management Systems

Course: ISM ****Instructor: Selwyn PiramuthuOffice: 361D Stuzin Hallemail: selwyn@ufi.eduPhone (office): (352) 392-8882Phone(Dept. office): (352) 392-9600Fax (Dept. office): (352) 392 5438

Textbooks

- David M. Kroenke (2006) Database Processing, tenth edition, Prentice-Hall (ISBN: 0-13-167267-3) [Required]. Referred to in this syllabus as (K).
- Gary B. Shelly, Thomas J. Cashman, Philip J. Pratt, Mary Z. Last (2005) Microsoft Access 2003: Complete Concepts and Techniques, Course Technology (ISBN: 1-4188-4362-8) [Required]. Referred to in this syllabus as (S).

Course Content

This is an introductory course on database management systems. The focus of this course is on designing and developing databases as well as in understanding the role played by database technology in meeting business information needs. We objectives of this course are: (a) To introduce students to the basic concepts in database design and management; (b) To familiarize students with some of the commonly used terminology in database design and management; (c) To become reasonably comfortable in designing and developing a database from start; (d) To be able to maintain, update, and query databases using SQL; and (e) To understand how databases work in general from both user's and designer/developer's perspectives. We will be using *Microsoft Access* to illustrate some of the concepts covered during the course. Although *Microsoft Access* is an integral part of this course as a tool for illustrating the process of designing and developing database applications, this is not a course on learning how to use *Microsoft Access*. By the end of the course, students should be able to demonstrate their knowledge of the concepts covered by designing, developing, and using a database as a part of their term project.

Grade Structure

The course grades will be based on a curve with the following weight assignments:

Homework Assignments (Individual)	30%
2 Exams (Individual)	45% (15% + 30%)
Term Project (Team)	25%

Homework assignments are to be submitted on their assigned due dates. To encourage you to do your work on time, late submissions of homework assignments will not be graded. The two exams are not cumulative. Details on the term project will be discussed during the second week of class.

Course Schedule (tentative)

First day of class (Topic - Introduction to the course) Please read Chapter 1 (K).

Topic 1 - Entity-Relationship Model (2 weeks)

Please read Chapters 1 & 5 and Appendix C (K). Review Lecture Segment "Introduction to Database Processing." Review Lecture Segment "Entity-Relationship Model."

Topic 2 - Relational Model and Normalization (2 weeks)

Homework# 1 due. Please read Chapters 3 & 4 (K). Review Lecture Segment "Relational Model and Normalization." Review Lecture Segment "Database Design with Entity-Relationship Models."

Topic 3 - Database Application Design (2 weeks)

Homework# 2 due. Please read Chapter 5 and Appendix A (K). Please go through Chapter 1 (S). Review Lecture Segment "Database Application Design."

Topic 4 - Relational Model Implementation (2 weeks)

Homework# 3 due. Please read Chapter 6 (K). Review Lecture Segment "Relational Model Implementation." Review Lecture Segment "Review of Topics Covered."

Topic 5 - SQL (3 weeks)

Homework# 4 due. Please read Chapter 2,7,8 (K). Please go through Chapter 2-4 (S). Review Lecture Segment "SQL."

Topic 6 - Multi-User Database Processing (1 week)

Homework# 5 due. Please read Chapter 9 (K). Review Lecture Segment "Multi-User Database Processing."

Topic 7 - Data Warehousing & Data Mining (1 week)

Homework@ 6 due. Please read Chapter 15 (K). Review Lecture Segment "Data Warehousing." Review Lecture Segment "Data Mining."

Topic 8 - File Organization (2 weeks)

Homework# 7 due. Please read Chapters 7-10 and Appendix D (K). Review Lecture Segment "Storing Data." Review Lecture Segment "File Organization and Indexing." Please go through Chapters 5-6 (S).

Course Overview, Term Project Presentations, and Exam-2 (1 week)

TERM PROJECTS DUE: December ** by **:** *.M.

NEW COURSE TRANSMITTAL FORM

(explanations on next page)

Institution Name	Institutional Code: Ins	Inuctional Unit	t or Department Name, Department	Code and SAMAS Number:
University of Florida			nformation Sciences - 01170	
Recommended SCNS Course			14	
Discipline (SMA)	Prefix 1 S N	t	evel 6 Course Number	1.2.3. Lab Code
Institution's Course Title: By				
Effective Term (month and y	rear course will first be off	ered): Sum	mer 2007	
Amount of Credit 03			peatable Credit or Variable Credit. minimum / maximum cred	total repeatable credit allowed
Total Clock Hours, N/A			act hour base 1 or	
Course Description (attach a co	urse syllabus):			Mark all that apply:
			em developer performs when grading an existing system.	Rotating Topic yes no S/U Only yes no Repeatable for Credit yes no
Prenequisites: (This form does	not update ISIS or registration	prerequisite	checking.)	
Corequisites				
All faculty teaching this court the teaching discipline and h			te semester hours in 🛛 Y	es 🗆 No
Degree Type (Mark all that ap	ophy.)			
Associate of Arts	Baccalaureate	2	Graduate Study	Other (specify):
Category of instruction	Introductory		intermediate	2 Advanced
Department Contact. Telephor	he Number and PO Box:	(Date)	Signature, Department Chair,	(Date)
Pat Brawner, 846-1374, PO I	Box 117169		Asoo J. Vakharia Anuc	-
College Contact. Telephone I	Number and PO Box:	(Date)	Signature. College Deen:	(Date)
Sharon Haughton, 392-2397 X1	225		V	
Signature, Graduate Dean (#	applicable).	(Date)	Signature, Registrar (institutional	contact) (Date)
PART 2: TO BE COM	PLETED BY THE FACU	ILTY DISC	IPLINE COMMITTEE REPI	RESENTATIVE
Approved Course Classification	(Prefix, Number, Lab Code)			
If not the same as recommende	ed by institution, please explain			
SCNS Course Title (if new)				
Decade Tide (if new)				
Century Title (if new):				
Signature, Faculty Discipline Co	ommittee Representative.		Date	
PART 3: SCNS STA	FF USE ONLY			
Signature, SCNS Staff			Date Entered	Correspondence Number

TJAdminiNewCourseForm.pmd

ISM XXXX: Systems Analysis and Design

Instructor: Anurag Agarwal

What the course if about:

Organizations rely heavily on computerized systems for processing business transactions, producing information and facilitating business. Managers at all levels of decision making and functional areas use information produced by these computerized systems. Developing such computerized systems requires a lot of coding and typically involves database implementations. But before the first line code is written or the first database table created, a lot of planning needs to occur, much as before laying the first brick of a new skyscraper a lot of planning is needed.

The purpose of this course is to learn the various activities a system developer performs when faced with the task of developing a new information system or upgrading an existing system. The system developer must study and analyze the business process that the system wishes to computerize and design the blue print of the system. The analysis involves understanding the existing system and figuring out what is expected from the new system. The economic and technical feasibility of the proposed system must also be evaluated. The analysis is followed by a detailed designing of the system. The end product of design is a set of specifications for the proposed system in the form of various diagrams, charts, tables and text so that a programmer can take these specifications and start writing code and implementing the database, much like a builder can take the blue prints of a building and start the construction.

A good system developer must have a sound knowledge of business processes, the state of the art in technology and must be equipped with good design skills. This course exposes the students to the whole process of analyzing and designing computerized information systems.

Topics Covered:

- Types of Information Systems
- Role of a Systems Developer
- Systems Development Life Cycle
 - o Rational Unified Process
- Approaches to Systems Development
 - Prototyping and Rapid Application Development
 - Joint Application Design
- Determining Systems Requirements
- Conceptual Data Modeling
- Unified Modeling Language
 - o Use Case Diagramming

- Class Diagrams
- Sequence Diagrams
- o State Diagrams
- Managing Information Systems Projects

Textbook:

Essentials of Systems Analysis and Design by Valacich, George and Hoffer, 2nd Edition, Prentice Hall

Grading:

Quizzes	40
Exams	100
Assignments	60
Total	200

A at 90%, B+ at 85%, B at 80% etc.

Contact Information:

Email: aagarwal@ufl.edu Phone: (352) 392-7300 Office: 347 Stuzin Hall

NEW COURSE TRANSMITTAL FORM

(explanations on next page)

Institution Name:	Institutional Code: Instructional Unit or Department Name, Department Code and SAMAS Number:								
University of Florida	001535	Decision &	nformation S	ciences - 0	1170700	0			
Recommended SCN5 Course			2			~	52.		
Discipline (SMA)	Prefix 1 S	M	Level La	Course N	imber 2	2	6	Lab Cod	
Institution's Course Title: Bu	siness Telecom Strategy ar	nd Applications							-
Effective Term (month and y	ear course will first be	e offered): Sum	mer 2007						
Amount of Credit: 03			peatable Credit					credit allow	red
Total Clock Houra: N/A			minimum /						
Course Description (attach a cou	inse syllabus)	Gon	tact hour base 3	0					
The purpose of this course is to provid Upon successful completion of this cou- components and associated terminolog	e aludents with an introduction rise, students will possess a v	vorking knowledge of	many of the teleco		tons. Rol S/L	tating Only	o Ann	U yes U yes U yes	
Prerequisites' (This form does	not update ISIS or regist	ration prerequisite	checking.)						
Corequisites									
All faculty teaching this cour the teaching discipline and h			te semester h	ours in	Yes		No		
Degree Type (Mark all that ap	oly)								
Associate of Arts	Baccalaurea	ite 🖾	Graduate Study	5	C Other	(speci	57:		-
Category of Instruction	Introductory		Intermediate		Ø	Advar	ced		
Department Contact, Telephon	e Number and PO Box	(Date)	Signature, De	partment Cha	ii				(Date)
Pat Brawner, 848-1374, PO B	lox 117169		Asoo J. Vak	haria A	had				
College Contact, Telephone N	lumber and PO Box:	(Date)	Signature, Co	ilege Dilati					(Date)
Sharon Haughton, 392-2397 X12	225								
Signature, Graduate Dean (if a	oplicable)	(Cate)	Signature, Re	gistrar (institu	tional conta	ict)			(Date
PART 2: TO BE COMP	LETED BY THE F	ACULTY DISC		MMITTEE F	REPRES	ENTA	TIVE		
Approved Course Classification					010.04				
If not the same as recommende	d by institution, please ex	plain:							
SCNS Course Tible (if new)									_
Decade Title (if new):									
Century Title (if new)									
Signature, Faculty Discipline Col	mmittee Representative:			Data:		-			-
PART 3: SCNS STAF	F USE ONLY								_

T./Abric/NewCourseForm.amd

University of Florida Warrington College of Business Administration Department of Decision and Information Sciences

Proposed Course

ISM XXXX: Business Telecom Strategy and Applications

matructor:	Froi. Fraveen Fatnak
Office:	STZ 362
E-mail:	praveen@ufl.edu
Phone:	(352) 392-9599 (Office - direct)
	(352) 392-9600 (Office - secretary)
	(352) 392-5438 (Office - fax)
Mailing Address:	Department of Decision and Information Sciences Warrington College of Business Administration University of Florida
	PO Box 117169
	Gainesville, FL 32611-7169

Prof Provoon Pathal

Instruction Materials:

Instructor-

- Computer Networking Complete Package, 3rd edition, by James Kurose & Keith Ross, Addison Wesley, 2005, ISBN 0321418492
- Course Packet which contains copies of the PowerPoint slides for each topic covered as well as assignments

Course Objective

Data communication technologies have become some of the most important tools available to businesses today. However, as with many developing technologies, the terminology used by communications professionals can be both confusing and intimidating to many business professionals. The purpose of this course is to provide students with an introduction and basic overview of the field of business communications. Upon successful completion of this course, students will possess a working knowledge of many of the telecommunications components and associated terminology as they apply to business in this age of electronic communication

Grading

Sr.No.	Evaluation Mechanism	Weights
1.	Exam – I	25 %
2.	Homework	30 %
3.	Project	20 %
4.	Exam - II	25 %

There will be 6 homework exercises. The due dates for these will be announced in the class. The due dates will not be extended for any reason other than medical reasons.

Term projects will be group projects. Project topics will be assigned to each group at the beginning of the 2nd week. Projects will be presented to the class online. Project reports will also be due on the day of the presentation.

The mid-term and final exams will have short answer, multiple choices, and true-false type of questions. They may involve mathematical calculations.

Grades will be awarded according to the following table:

Grade	Letter Grade
93 % +	A
87 % - 92.99 %	B+
80 % - 86.99 %	В
0 % - 79.99 %	Either C+, C, D+, D or F

Honors Policy

You are expected to follow the University Honors Policy when working on assignments, homeworks, projects, and exams.

Tentative Class Schedule

Topic 1 -- Computer Networks and the Internet

What is the Internet? The Network Edge. The Network Core. Network Access and Physical Media ISPs and Internet Backbones. Delay and Loss in Packet-Switched Networks. Protocol Layers and Their Service Models. History of Computer Networking and the Internet.

Topic 2 -- Application Layer

Principles of Application Layer Protocols. The Web and HTTP. File Transfer:FTP. Electronic Mail in the Internet. DNS-The Internet's Directory Service. Socket Programming with TCP. Socket Programming with UDP. Building a Simple Web Server. Content Distribution.

Topic 3 -- Transport Layer

Introduction and Transport-Layer Services. Multiplexing and Demultiplexing. Connectionless Transport: UDP. Principles of Reliable Data Transfer. Connection-Oriented Transport: TCP. Principles of Congestion Control. TCP Congestion Control.

Topic 4 -- Networking Layer & Routing

Introduction and Network Service Model. Routing Principles. Hierarchical Routing. The Internet Protocol. Routing and the Internet. What's Inside a Router. IPv6. Multicast Routing. Mobility and the Network Layer.

Topic 5 -- Link Layer

Data Link Layer: Introduction and Services. Error Detection and Correction Techniques. Multiple Access Protocols. LAN Addresses and ARP. Ethernet. Hubs, Bridges and Switches. Wireless Links. PPP: The Point-to-Point Protocol. Asynchronous Transfer Mode (ATM). Frame Relay.

Topic 6 -- Wireless & Mobility

Introduction to Wireless and Mobility. Wi-fi. Mobility Principles. Cellular Telephony. Mobile IP. Ad hoc Networks.

Topic 7 -- Security

What is Network Security? Principles of Cryptography. Authentication. Integrity. Key Distribution and Certification. Access Control: Firewalls. Attacks and Countermeasures. Security in Many Layers: Case Studies.

Topic 8 - Project Presentation

Project PowerPoint slides and project reports are due on the day of project presentations

NEW COURSE TRANSMITTAL FORM

(explanations on next page)

Institution Name.	Institutional Code:		t or Department				SAMAS Nur	nber;	
University of Florida	001535	Decision & I	nformation S	ciences - 0	1170700	00			
Recommended SCNS Course			1		1		~		
Discipline (SMA)	Prefix 1 S	<u>M</u>	level 6	Course No	mber 9	A	5	Lab Cod	e
Institution's Course Title: Di	ita Mining								
Effective Term (month and y	ear course will first be	offered): Sum	mer 2007						
Amount of Credit		If Ro	peatable Credit	or Variable Cr	edit:	tota	I repeatable.	credit allow	ved
Total Clock Hours: N/A			_ minimum / _	maximum	n credit wi	thin a :	somester		
Course Description (attach a co	rea sulahiat	Con	lact hour base 3	01	Heat	doount			
The course is designed to an preparation and application of relationship management.	alyze the entire data m	ining cycle, da vell known pro	ta mining tech blems in custo	niques, data mer	R/	u Only	that apply Topic y ble for Credit	□ yes □ yes □ yes	
Prerequisites: (This form does	not update 1515 or registra	ition prerequisite	checking.)		1.24		and for citeral	- The	
Corequisites All faculty teaching this court	as have completed at 5	anat 18 mendua	ta comentar h	enter la	0.0007				
the teaching discipline and h	old at least a master's	degree.	te semiester m	pure in g	Yes		No		
Degree Type (Mark all that ap	ply.):				1.2.2				
CAssociate of Arts	Baccalaureat		Graduate Study		C Other	(spec	ity):		
Category of Instruction.	C Introductory		Intermediate		2	Adva	nced		
Department Contact, Telephon	e Number and PO Box.	(Date)		partment Cha					(Date)
Pat Brawner, 845-1374, PO 8	lox 117169		Asoo J. Vak	haria G	Lane	-			
College Contact, Telephone N	lumber and PO Box.	(Date)	Signature, Col						(Date)
Sharon Haughton, 392-2397 x1.	225								
Signature, Graduate Dean (if a	applicable):	(Date)	Signature, Re	egistrar (institu	tional cont	ach			(Date)
PART 2: TO BE COMP	LETED BY THE FA			MMITTEE F	EDDES	ENTA	TRIE		
Approved Course Classification	and a second	Sector International Action of the International Society of the Internatio	IT LITE O'O'	marree r	er neo	CAL	ATTVE		
If not the same as recommende	d by institution, please expl	ain;							_
SCNS Course Title (if new):					_				
Decade Title (if new)									
Century Tide (if new):				_	_	_			
Signature, Faculty Discipline Co	mmittee Representative:			Date:					_
PART 3: SCNS STAF	F USE ONLY					_		_	_
	Sec oner	_							
						-			
Signature, SCN5 Staff			D	ate Entered		Co	rrespondenc	e Number	

ISMXXXX - Data Mining

REQUIRED TEXT

Introduction to Data Mining, Tan P.-N., Steinbach M., Kumar V., 2006, Addision Wesley, Boston, MA.

SOFTWARE

We will use WEKA for data mining. You can read more about it at http://www.cs.waikato.ac.nz/~ml/.

COURSE OBJECTIVES

The course is designed to analyze the entire data mining cycle. Even though the early focus will be on data mining techniques, the second part of the class focuses on data preparation and application of these techniques on well known problems in customer relationship management. The course will cover:

- · how data mining can be used to solve different types of business problems,
- · which data mining methods are suitable for which business problems,
- · theory behind some of the data mining techniques,
- · how to compare and evaluate data mining models and tools,
- · how to apply some of these techniques on real business problems and
- data preparation issues.

COURSE EVALUATION

- Assignments-- Assignments are designed to reinforce the lectures. They will require that
 you review and use the material covered in class.
- · Exams-- There will be one final exam.
- Midterms-- There will be two midterms, each worth 15 points.
- · Project-- There will be one project.
- Grading-- A at 90, B+ at 85, B at 80, C+ at 75, C at 70, D+ at 65, D at 60, F at 59

Midterm exams	30%
Exam	30%
Assignments(6+)	20%
Project	20%

ACADEMIC DISHONESTY

Any work that you turn in that is not your own creation constitutes cheating. I will follow the university guidelines on academic dishonesty. It is your responsibility to read the university guidelines on this matter.

CLASS POLICIES

You cannot makeup for missed exams or quizzes unless you have proof that you had a legal or medical emergency (regular medical appointments do not constitute an emergency) or had to be on a job interview (I require a letter from the potential employer and proof that you actually went to the interview). Note that you cannot get extensions for assignments due to job interviews.

I accept late assignment submissions, however you will lose 10% of the maximum possible grade for every business day your assignment is late. If you have not turned in your assignment within 10 business day after it was due you will receive a grade of zero for that assignment. You can not makeup for assignments (no exceptions).

There will be no extra credit work available at any time for any part of the coursework. By enrolling in this course you agree to abide by the course policies.

OFFICE HOURS

I am available during office hours. Please make an appointment if you have a conflict during office hours.

STUDENTS WITH DISABILITIES

Students requesting classroom accommodation must first register with the Dean of Students Office. The Dean of Students Office will provide documentation to the student who must then provide this documentation to the instructor when requesting accommodation.

ISMXXXX- Data Mining

Week	Topics	Readings/Assignments/Tutorials
L	 Syllabus Introduction and Overview Installing and Using Weka 	
2	- Classification - Decision Tree Induction - Classification data set	- Project
3	- Classification - Support Vector Machines	- Assignment 1
4	- Classification - Bayesian methods	
5	 Regression and data mining Regression Datasets 	- Assignment 2
6	- Statistical Learning Theory - Evaluating Models	
7	- Evaluating Models	- Assignment 3
8	- Association - Association data set	
9	 Association Clustering Clustering data set 	- Assignment 4
10	- Clustering	
11	Preparing Data - Data cleansing - Data Transformation	- Assignment 5
12	- Data warehousing - OLAP	
13	Customer Relationship Management - Cross Selling - Customer Segmentation	- Assignment 6
14	- Market Basket Analysis	
15	- Customer Loyalty/Churn	

NEW COURSE TRANSMITTAL FORM

(explanations on next page)

PART 1: TO BE COM	PLETED BY THE IN	STITUTION					
Institution Name University of Florida	Institutional Code: 001535			nt Name, Departme Sciences - 0117		SAMAS Nu	mber;
Recommended SCNS Course	Identification:		1920		Vale Se	-	
Discipline (SMA)	Prefix M A	<u>N</u>	evel 6	Course Numb	57	5	Lab Code
Institution's Course Title: Pa	rchasing and Supplier Relation	onship Managemer	nt				
Effective Term (month and y	ear course will first be	offered): Sum	mer 2007				
Amount of Credit: 03				t or Variable Credit.			credR allowed
Total Clock Hours: N/A				1			
Course Description (attach a co	urse syllabus)					hat apply	
The primary purpose of this cou purchasing and supply chain ma placed on such topics as procur	anagement. Within the con	text of the purch	asing function.	emphasis will be		(lyes 2 eo lyes 2 no t lyes 2 eo
Prerequisites. (This form does	i not update ISIS or registra	ation prerequisite	checking.)				
Computates							
All faculty teaching this courts the teaching discipline and t			te semester l	hours in	Yes 🖸	No	
Degree Type (Mark all that ap	oply)					C.	
CAssociate of Arts	Baccalaureat	e 🖸	Graduate Study	y	Other (speci	ტ):	
Category of Instruction:	C Introductory		Intermediate		2 Advar	nced	
Department Contact, Telephor	ne Number and PO Box:	(Date)	Signature, D	epartment Chair			(Date)
Pat Brawner, 846-1374, PO I	Box 117169		Asoc J. Va	ikharia Aa	vl_		
College Contact, Telephone I	Number and PO Box.	(Date)	Signature, C	ollege Degh:			(Date)
Sharon Haughton, 392-2397 X1	225						
Signature, Graduale Dean (#	applicable)	(Date)	Signature, F	Registrar (institution	al contact)		(Date)
PART 2: TO BE COM	PLETED BY THE FA	CULTY DISC		MMITTEE RE	PRESENTA	TIVE	
Approved Course Classification	Prefix, Number, Lab Cod	ia):					
If not the same as recommende	ed by institution, please exp	lain					
SCNS Course Title (if new)							
Decade Tide (if new)							
Century Title (if new):							
Signature, Faculty Discipline Co	ommittee Representative:			Date			
PART 3: SCNS STA						_	
	T OUL ONLY						
Constant Person of the				Data Entrand			man Bis on Buis
Signature, SCNS Staff				Date Entered		mesponder	ice Number

T:/AdminiNewCourseForm.pmd

PURCHASING AND SUPPLIER RELATIONSHIP MANAGEMENT

Instructor:	Prof. Janice Carrillo
Office:	355E Stuzin Hall
Telephone:	(352) 392-5858
E-mail:	carrilje@ufl.edu

COURSE DESCRIPTION

The primary purpose of this course is to introduce students to the basic concepts and tools applied in purchasing and supply chain management. Within the context of the purchasing function, emphasis will be placed on such topics as procurement cycle, information flows, supplier selection, and internet procurement.

REQUIRED MATERIALS

A course packet is available from Target Copy located on University across the street from the school. Since no other textbook is required, this packet contains the required course materials, including articles and cases.

CASES

We will analyze and discuss many cases during the course of the semester. Each team is assigned two cases. The teams are expected to turn in an executive summary not exceeding 5 double-spaced pages for both of these cases. Problem calculations, computer outputs, exhibits, figures, etc. may be attached to support your analysis, but the essence of the solution must be contained in the five pages. Cases should be turned in on their due dates. Late cases will not be accepted. Each team will also make a 30-40 minute presentation of one of the assigned cases as indicated in the schedule. The class will evaluate the presentation, and the group will receive a summary of the evaluations. All students are expected to prepare for and attend the case discussions.

As indicated below, 5% of your grade will be determined by participation. Please note that you can participate only if you are present. Furthermore, to obtain full participation points, you must consistently come to class prepared and contribute to the class discussion. Also, at the end of the semester, I will ask for a confidential peer evaluation, which will be taken into consideration in assigning your grade (5%).

PERFORMANCE EVALUATION

	Percent of Final Grade
Case Reports	40% (20% for each report)
Case Presentation	10%
Participation	5%
Peer evaluation	5%
Exam 1	20%
Exam 2	20%
Total Points	100%

Overall letter grades will be assigned by curve. That is, the letter grade you receive will be determined by <u>your ranking among all students in your class</u>. Typical percentages of letter grades in the past are as follows. However, generous distributions will be awarded to exceptionally performing classes.

A: 20%, B+: 30%, B: 30%, C+: 10%, Cs or Ds: 10%

ACADEMIC HONESTY

All students are required to follow the academic honesty guidelines published by the university (please see http://www.dso.ufl.edu/judicial/academic.php).

SCHEDULE

Topic 1:

Topic: Introduction to Purchasing and Supply Chain Management Forming the Teams

Topic 2:

Topic: Strategic Supply Chain Issues

Topic 3:

Topic: An Overview of the Purchasing Function Discussion Case: Hillview Hospital

Topic 4:

Topic: Forecasting Basics Reading Assignment: "Rocket Science Retailing is Almost Here- Are You Ready?" By Fisher et al "Learning from Toys" By Johnson

Case Days:

Topic: Cases to Reinforce Topics 1-4 Case 1: A Tale of Two Electronics Companies Case 2: Hewlett-Packard: Creating a Virtual Supply Chain Case 3: Sport Obermeyer Case 4: Supply Chain Management at World

Exam 1

Topic 5:

Topic: Bullwhip Effect and Global Issues in Supply Chain Management Reading Assignment: Beer Game Instructions

Topic 6:

Topic: Global Supply Chain Management Reading Assignment

> "Fast, Global, and Entrepreneurial: Supply Chain Management, Hong Kong Style" by Magretta

Topic 7:

Topic: E-Commerce and Internet Procurement Reading Assignment: "Reinventing the Supplier Negotiation Process at Motorola" By Metty et al "Should You Take the Virtual Fulfillment Path?" By Randall et al

Topic 8:

Topic: New Product Development and Supply Chain Reading Assignment: "Building Deep Supply Chain Relationships" By Liker and Choi

Case Days:

Topic: Cases to Reinforce Topics 5-8 Case 5: Barilla Case 6: Mattel Case 7: FreeMarkets Case 8: Amazon.com's European Distribution Strategy

Exam 2

NEW COURSE TRANSMITTAL FORM

(explanations on next page)

Institution Name:	Institutional Code:		t or Department Name, Department			
University of Florida						
Recommended SCNS Course			in The contraction	101		
Discipline (SMA)	Prefix M A	<u>N</u> (evel 6 Course Number	586 Lab Code_		
Institution's Course Title: Pr			100 11/16 2000			
Effective Term (month and y	ear course will first be	offered): Sum	mer 2007			
Amount of Credit: 03				total repeatable credit allowed		
Total Clock Hours: N/A			minimum /maximum cred			
Course Description (attach a co	urse syllabus):	Cors	lact hour base 1 or	Mark all that apply		
This course is designed to o	onvey the principles, teo jects; structuring project	t organizations	nethods employed in order to ; fundamentals of scheduling; g.	Repeatable for Credit U yes		
Prerequisites: (This form does	i not update ISIS or registra	ition prerequisite	checking)			
Corequisites						
All faculty teaching this cou the teaching discipline and I			te semester hours in 🛛 Y	es 🗆 No		
Degree Type (Mark all that ap	apiy.):					
Associate of Arts	Baccaloureat	e 🖸	Graduate Study	Other (specify)		
Category of Instruction:	Introductory		Intermediate	Advanced		
Department Contact, Telephor	ne Number and PO Box	(Date)	Signature, Department Chair:	(D)		
Pat Brawner, 846-1374, PO	Box 117169		Asoo J Vakharia	L		
College Contact, Telephone	Number and PO Box.	(Date)	Signature, College Dyan:	(D)		
Sharon Haughton, 392-2397 X1	225		U			
Signature, Graduate Dean (#	applicable).	(Date)	Signature, Registrar (institutiona	(D		
PART 2: TO BE COM	PLETED BY THE FA	CULTY DISC	CIPLINE COMMITTEE REP	RESENTATIVE		
Approved Course Classification	Prefix, Number, Lab God	a):				
If not the same as recommende	ed by institution, please exp	Naim				
SCNS Course Tide (if new):						
Decade Title (if new)						
Century Title (if new)						
Signature, Faculty Discipline Co	ommittee Representative:		Date:			
PART 3: SCNS STA	FF USE ONLY					
Signature, SCNS Staff			Date Entered	Correspondence Number		

PROJECT MANAGEMENT

Instructor:	Prof. Selcuk Erengue
Office:	249 Stuzin Hall
Telephone:	273-0340
E-mail:	selcuk.erenguc@cba.ufl.edu
Text:	Meredith, Jack. R. and Mantel, Samuel J., Jr. Project Management: A Managerial Approach, John Wiley and Sons, 2003, 5th. ed. (comes with MS Project and Crystal Ball)
	Goldratt, Eliyahu, M. Critical Chain, North River Press Publishing Corporation; ISBN: 0884271536; (April 1997). Available at Florida Bookstore

Useful Website: Project Management Institute web site: http://www.pmi.org/info/default.asp

COURSE DESCRIPTION: In this course we will study a specialized branch of management: Project Management (PM). Mankind has been involved in managing projects since Romans built the aqueducts, the Trojans built the Horse, NASA built the space shuttle and the Russians built the MIR space station. Many professional assignments in industry are, in fact, projects. Other examples of projects include: building a dam, research and development efforts for designing a product and/or process, designing an information system for a specific purpose, launching an election/advertising campaign. A common characteristic of these activities is that each has a one-time focus and a specific purpose and a desired result. PM has evolved to plan, schedule and control complex activities to achieve performance, cost and time objectives for a given scope of work. This course is designed to convey the principles, tools, techniques and methods employed in order to be effective in managing projects. We will use MS Project and Crystal Ball as software tools. We will also make extensive use of Excel, specifically SOLVER.

Students who complete this course will understand:

- The role of the project manager in an organization and ways of structuring organizations to accomplish project objectives.
- The fundamentals of project scheduling, including scheduling projects under uncertainty and resource constraints.
- Risk analysis in Project Management
- · Time/Cost tradeoffs in scheduling decisions
- · Project budgeting and cost estimation
- · Preparing a project plan

CASES:

We will analyze and discuss six cases plus the Critical Chain during the course of the semester. Each team is assigned two cases (or one case plus the Critical Chain) and is expected to turn in an executive summary NOT EXCEEDING 5 DOUBLE-SPACED PAGES (7 double-spaced pages for Critical Chain) for each of the two cases assigned to it. Problem calculations, computer outputs, exhibits, figures, etc. may be attached to support your analysis, but the essence of the solution must be contained in the five pages (seven pages for Critical Chain). Your executive summary for the cases should consist of three sections: Problem and Environment, Analysis, and Recommendations. Often you may need to make certain assumptions in analyzing the problem. Please make reasonable assumptions and make sure to clearly state your assumptions in the analysis section. Your executive summary of Critical Chain should give a succinct summary of the main points of the book and how these points relate to the project management concepts and tools covered in the course. It is important that your executive summary looks very professional. Cases should be turned in on their due dates. Late cases will not be accepted. Each case will be presented by one of the teams to whom the case is assigned. Presentations will be STRICTLY limited to 20 minutes. All students are expected to prepare for the case discussions. Case-to-team assignments are given in the schedule. For cases 3,4,5 and 6, a set of questions will be provided. For the remaining cases, questions are given in the case write-up. These questions are provided to guide your analysis, please do not feel limited by these questions.

TEAM PROJECT

Each team is to prepare a complete project plan for a hypothetical project of its choice. The choice of project is completely up to you. This could be a building project, a product development project, a movie making project, a business start-up project, a software development project or any other project of the teams' choice. Although a hypothetical project, you should make every effort to make it look very real. If you have prior work/project experience, that could come handy.

Your project plan should include the following:

- Project definition and scope
- Project objective: what business is your firm/organization in? And how does this
 project fit in with the overall organizational goals?
- Project selection criteria and economic justification.
- Work Breakdown Structure
- Required resources and allocation of resources to tasks specified in your WBS
- Project Budget
- Project Organization/team
 - o Who is responsible of what
 - o Critical contacts within and outside the organization
- Project Due date, critical milestones
- Project Schedule: network diagram, task start and finish dates, slacks.

- Documentation
- Areas of uncertainty and risk; contingency plans for areas of greatest uncertainty

Each team is to turn in an initial project proposal for my review and approval. These proposals will be returned to you, with my comments. Each team will make a 20-minute presentation of its team project. Your team projects will be graded on completeness and creativity. I will also ask for peer evaluations (from the other teams) and take these into serious consideration in grading your projects.

On the last day of classes, you will be asked to complete a confidential peer evaluation which will help me decide what grade each individual will receive for the work assigned to their team. If the peer evaluations indicate that everybody's contribution to the team effort was roughly equal, all team members will receive the same grade. If this is not the case, I will make downward adjustments on the team work (case/project) grades of those team members who failed to contribute their fair share.

HOMEWORK

Assigned homework problems are indicated in the attached class schedule. Homework problems will not be handed in for a grade. However, you are strongly encouraged to do the homework problems

EXAMS

Exams will cover all the assigned readings, class notes and class discussions.

PERFORMANCE EVALUATION

Opportunity		Points
Cases (2@10)		20
Team Project		20
Final Exam		60 "
Total Points		100
Grade Summary :		
	90 - 100	A
	80 - 89	в
	65 - 79	C

Part of the final exam will be take-home. There will be questions from Critical Chain and all of the assigned cases on the in-class part of the final exam.

APPROXIMATE SCHEDULE

1. Introduction to the course

2. Topics: Overview of Project Management Project Selection Risk Analysis with Crystal Ball Reading Assignment: Chapters 1 and 2

Homework 1: Chapter 2, problems 1-10

3. Topics: Project Selection cont. Project Manager Project Organization Reading Assignments: Chapter 3: pp.118 - 140 "What It Takes To Be A Good Project Manager" (pp. 180-184) Chapter 4:

1. 10 (1) (2)

4. Topics:Project Organization Cont. Project Planning Reading Assignment: Chapter 5

5. Topics: Project Scheduling Project Scheduling with MS Project (handout) Risk Analysis with Crystal Ball Reading Assignment: Chapter 8: Homework 2: Chapter 8, problems: 1, 2, 4, 6-10, 12-16,20-22

6. Topic: Project Scheduling and Linear Programming (handout).

Case Presentation: Case 1: Pan Europa Foods S.A. (pp. 97-106):

7. Topic: Resource Allocation Time-Cost Trade-offs Reading Assignment: Chapter 9: pp. 443-473, 485-494 Homework 3: Chapter 9, problems 1-9

8. Topics: Resource Allocation continued Budgeting and Cost Estimation Monitoring Reading Assignments: Chapter 7: pp.333-347; Chapter 10: pp. 523-532, 552-558 Handout Homework 4: Chapter 10, problems: 1-9

9. Topics: Budgeting and cost estimation continued.

10. Case Presentations:

Case 2: The Sharon Construction Corporation Case 3: Procter & Gamble Canada: Dayquil Sampling Operations Case 4: H.M.S. Pinafore Case 5: East Aurora Fire Department Case 6: Gadget Toy Company Case 7: D.U. Singer Hospital Products Corp. (pp.501-504). Case 8: Critical Chain

11. Guest Speaker

12. Team Project Presentations

13. In-Class Final Exam

NEW COURSE TRANSMITTAL FORM

(explanations on next page)

Institution Name:	1000 Profession 1		t or Department Name, Departmen	
University of Florida	and the second state is him to be a second state of the second sta	Decision & Ir	nformation Sciences - 01170	07000
Recommended SCNS Course		1967 D	· · ·	FOI
Discipline (SMA)	Profix M A	<u>N</u> L	evel 6 Course Number	591 Lab Code
Institution's Course Title: Lo				
Effective Term (month and y	rear course will first be o	ffered): Sum	mer 2007	
Amount of Credit: 03			peatable Credit or Variable Credit: minimum /maximum cre	total repeatable credit allowed
Total Clock Houre: N/A		the second second	act hour base 3 or	
Course Description (attach a co	urse syllabus):			Mark all that apply
	locations, in the required quantities	s, and at minimum	enable a business to make its products n cost to the company. After completing ing excellence in logistics and	Rotating Topic yes no S/U Only yes no Repeatable for Credit yes no
Prerequisites: (This form does	s not update ISIS or registrati	on prerequisite	checking)	
Corequisites:				
All faculty teaching this cou	rse have completed at lea	ist 18 gradua	te semester hours in	(c) (c) (c)
the teaching discipline and I	hold at least a master's d	legree.	0 senator nosis n. 2 Y	es 🗆 No
Degree Type (Mark all that ap				
Associate of Arts	Baccalaureste	2	Graduate Study	Other (specify):
Category of Instruction	Introductory		Intermediate	Advanced
Department Contact, Telephor	ne Number and PO Box:	(Date)	Signature, Department Chair:	(Date)
Pat Brawner, 845-1374, PO	Box 117169		Asoo J Vakharia	_
College Contact, Telephone	Number and PO Box:	(Date)	Signature, College Dean	(Diate)
Sharon Haughton, 392-2297 X1	225		V	
Signature, Graduate Dean (If	applicable)	(Date)	Signature, Registrar (institutiona	I contact): (Date)
PART 2: TO BE COM	PLETED BY THE FAC		CIPLINE COMMITTEE REP	RESENTATIVE
Approved Course Classification				neven mine
If not the same as recommende	ed by institution, please expla	in:		
SCNS Course Title (if new):				
Decade Title (if new)				
Century Title (if new):				
Signature, Faculty Discipline Co	ommittee Representative		Date:	
PART 3: SCNS STA	FF USE ONLY			

1:Abmin/NewCourseFirm print

MAN XXXX Logistics and Distribution Management

Instructor: Professor Anand Paul

Course Description

Logistics and distribution is an important part of operations management in general, and of supply chain management in particular. Roughly put, logistics consists of all the activities that enable a business to make its products available to consumers at convenient locations, in the required quantities, and at minimum cost to the company. Firms that have earned a reputation for world class performance in logistics and distribution management include WalMart and Dell. After completing this course, you should have a clear understanding of the challenges firms face in achieving excellence in logistics and distribution.

The specific topics that we shall study in this course are:

- 1. Distribution Networks in theory and practice
- 2. Transportation in the Supply Chain
- 3. Distribution Inventory Management
- 4. Applications of Modeling and Optimizing in Logistics and Distribution
- 5. Logistics Strategy

This course has a dual flavour: we shall study both quantitative and qualitative aspects of logistics. The quantitative or analytic part of the subject deals mainly with modeling and optimizing logistics systems using Excel. The qualitative part of the subject involves a study of real world logistics issues faced by firms in different industries.

Instructional Materials

We will use a custom text consisting of selected textbook chapters, cases, and other readings. The textbook from which chapters are excerpted is "Supply Chain Management" by Sunil Chopra and Peter Meindl (Prentice Hall, 2007, ISBN 9780131730427)

The cases and articles include the following:

- Dollar Tree Logistics (Darden Business Publishing)
- Excel Logistics Services (Kellogg School of Management)
- National Logistics Management (Harvard Business School Publishing)
- Deere and Company Worldwide Logistics (Richard Ivey School of Business)
- · Tricon Logistics China (Richard Ivey School of Business)

- Note on Logistics in the Information Age (Stanford University)
- Tailored Logistics: The Next Advantage (Harvard Business Review)
- Get Leverage from Logistics (Harvard Business Review)
- Note on the U.S. Freight Transportation Industry (Harvard Business School Publishing)

Grading Policy

Grades will be determined by fitting to a curve. Weights will be assigned to various components of coursework as follows:

- Individual Problem Sets and Assignments 50%
- Group Case Submissions 30%
- Project Presentation 10%
- Project Report 10%

Detailed Syllabus

Topic 1: The importance of Logistics and Distribution

Readings: Note on the U.S. Freight Transportation Industry; Note on Logistics in the Information Age

Topic 2 : A Survey of Logistics Problems and Practices

Readings: Text Book Chapters 4 and 5

Topic 3: Formulating Logistics Optimization Models; Solving Logistics Optimization Models using Excel

Readings: Instructor's Notes; Dollar Tree Logistics; Excel Logistics Services

Topic 4: Distribution Inventory Management

Readings: Text Book Chapters 10 and 11

Topic 5: Transportation in the supply chain

Readings: Text Book Chapter 13; Note on the U.S. Freight Transportation Industry

Topic 6: Logistics Strategy

Readings: Tailored Logistics: The Next Advantage; Get Leverage from Logistics
National Logistics Management; Deere and Company Worldwide Logistics;
Tricon Logistics China.

(See instructions on reverse side)

	and the second of the second	A DESCRIPTION OF A DESC	une. Departme	ntCode and SAMASNu	mber:	
University of Florida (e/011706000/17		
Current SCNS Course Identificat Decipime (SMA) 1 5 5	Profix G E B Lev	d 5 Cours	e Number 1	18 La	5 Codr	_
PART II: REQUESTED AC						
	Yes Date Termination	Effection Sur	nmer 200	7		
NEW SCNS Course Identification: NEW Discipline (SMA) NEW Institution Course Title (if applicat	(Complete all appropriate a Prefix La ble):	reas)	Number		de	
Other Items to Change	Change From	•	-	Change To		
Amount of Credit	15,445-15.1					_
Type of Credit Testal Clock Hours (Contact Hour Base or Head County	N/A			N/A	_	_
Type of Degree	N/A			N/A		
Gordon Rule	N/A			N/A		
General Ed Requirement	N/A	(areas)	1.	N/A		(arrula)
Prerequisites/Corequisites (This form does not update ISIS or registration prerequisite checking.)	GEB 5114		None	2.2.13		
Change of Course Description (Course	syllabus must be attached)			Mark any changes that Rotating Topic S/U Only Repeatable for Credit	I yes I yes	100
quitment Contact, Telephone Number .	and PO Box: (Date	Signature, Departm	unsChair:		_	Date
lebbie Himes, 2-0153, PO 1		mil		đ	11-28	
ollege Contact, Telephone Number and Sharon Haughton, 2-8436x12		 Signature, College I 	Ivani			(Date)
ignature, Graduate Dean (if applicable):	the second se) Signature, Registrar	(Institutional	Contact):		(Date)
PART III: TO BE COMPL	ETED BY THE FACU	TY DISCIPLE	VE COM	MITTEE REPRES	ENTA	TIVE
Approved Course Classification (Prefor, N		err broch en	11	ATTICE RELIRES	1.14174	LIVE
f not the same as recommended by institu-						
CNS Course Title (if new):						
Vecasle Title (if new):						
enhiry Title (if new):						
ignature, Faculty Discipline Committee R	epresentative		Date			_
PART IV: SCNS STAFF U			Lante			
Signature, SCNSStaff	Date	ntonal	Company	anca Mambae		

F1/Admin/CourterChangeWorm point

(See instructions on reverse side)

PART I: TO BE COMPLET	ED BY THE INST	TUTION				
				entCode and SAMAS Number te/011706000/17060		
Current SCNS Course Identifications of the second s	ion: wfix <u>G E B</u> L			6 Lab Code		
PART II: REQUESTED AC						
	Yes Date Terminatio	n Effective Stir	nmer 200)7		
NEW SCNS Course Identification: NEW Discipline (SMA) NEW Institution Course Title (if applicat EFFECTIVE TERM FOR CHANGES	Complete all appropriate Prefix slej:	areas) Level Course	0.000000000000000000000000000000000000	Lab Code		
Other Items to Change	Change Fro		-	Change To	_	
AmountodCresht	cimility i i i	211		Coange 10		
TepeofCrista	N/A			N/A		
Total Clock Hours (Contact Hour Base or Head Count)	14/14			147.15		
Type of Degree	N/A			N/A		
Genden Rah:	N/A	· · · · · · · · · · · · · · · · · · ·		N/A		
General Ed Requirement	N/A	110000		N/A	(arras)	
Preroquisites/Corequisites (This form does not update ISIS or registration preroquisite checking)	GEB 5114		None			
Change of Course Description (Course	syllabus must be attached):			Mark any changes that apply Rotating Topic U y S/U Only U y Repeatable for Credit U y	n ⊒no a ⊒no	
Vepartment Contact, Telephone Number a Debbie Himes, 2-0153, PO 1		the) Signature, Departm			(Duty	
offege Contact, Telephone Number and I	D Box (D	ate) Signature, College I			(Date	
Sharon Haughton, 2-8436x12	25, PO 117150					
signature, Graduate Dean (if applicable):	(D)	nej Signature, Registrat	r (Institutional	(Contact)	(Date)	
PART III: TO BE COMPLI	TTO By Tur Eve	Discourse		Deserves		
Approved Course Classification (Prefix, Nu	the state of the s	OLTY DISCIPLIN	NE COM	MITTEE KEPRESEN	TATIVE	
If not the same as recommended by institut						
The second s	and burner of them.					
SCNS Course Title (if new):						
Decaste Tutle (if new):						
Century Title (if new):						
Signature, Faculty Discipline Committee Re	presentative		Date			
PART IV: SCNS STAFF U	and the second					
			_			
Signature, SCNSStaff	Date	Entered	Correspon	dence Number		

T. Abron/ConcretchangeForm pred

(See instructions on reverse side)

PART I: TO BE COM	the second se	and the second se	the local structure of			
University of Florida	Institutional Code 001535	and the second se			entCode and SAMASNumber: ate/011706000/170600	0
Current SCNS Course Identi Discipline (SMA) 1 5 5 Institution's Course Title: Corpora	Profix G E	B Lovel 5	Course	Number 5	<u>0</u> 6Lab Code	
PART II: REQUESTED						
Terminate Current Course	D Yes Date	Termination Effe	ctive: Sum	mer 200	07	
NEW SCNS Course Identificati NEW Discipline (SMA) NEW Institution Course Title (if ap	Prefix plicable):	Level	Course	Number	Lab Code	-
Other Items to Chang		Change From			Change To	
Amount of Credit					0.	_
TypeofCadd		N/A			N/A	_
Total Clock Hours (Contact Hour Base or Head Cour	nt).	1/6.15			106.05	
Type of Degree		N/A			N/A	
Condon Rule		N/A			N/A	
GeneralEd Requirement		N/A	(uirvan)		N/A	(areas)
Principalisites/Corequisites (This form does not update 158 registration prerequisite checkar				None		
Change of Course Description (C	ourse syllabus must be	attached):			Mark any changes that apply: Rotating Topic D yes S/D Only D yes Repeatable for Credit D yes	a no
Verantment Contact, Telephone Nar Debbie Himes, 2-0153, F		10.00 million 10.00	valure, Departme		1 11-24	(Data
ollege Contact, Telephone Number	and PO Box	(Date) Sigr	sature, College D	vin:	- n-cr	(Date)
Sharon Haughton, 2-843	terest and the second se	7150				
ognation). Graduate Dean (if applicabl	43	(Date) Sug	sature, Registrar	Institutiona	d Contact)	(Dan.)
PART III: TO BE COM	IPI ETED By T	HE FACILITY	Disciptio	E Con	AUTTER DEPRESENT	
Approved Course Classification (Pref	A DATE OF THE PARTY OF THE PART	and the second	DISCIPLIN	E COM	MITTEE REPRESENT.	ATIVE
I not the same as recommended by it				_		
CNS Course Title (if new)						
Secode Tulle (il new):						_
Century Title (of new):						
Signature, Faculty Discipline Commi	the Contractivity			Date		_
officiation, inserting rough formula of the	once excercisements					

Signature SCNSStatt

Date Entyred

Correspondence Number

T. Manin/CourseChangeltonic prod

(See instructions on reverse side)

A ART AT TO DE COMPLET	ED BY THE INSTITU	TION			
		nitor Department Na Insurance & R			
Current SCNS Course Identification Discipline (SMA) 1 5 5 pr Institution's Course Title: Entreprenet	refix G E B Level	6Course	Number 1 1	5 La	b Code
PART II: REQUESTED ACT					
Terminate Current Course	Yes Date Termination	Effective: Sun	nmer 2007		
NEW SCNS Course Identification: (0 NEW Discipline (SMA) NEW Institution Course Title (if applicable EFFECTIVE TERM FOR CHANGES:	Prefis Leve	el Course	Number	Lab Co	de
Other Items to Change	Change From			Change To	
Amount of Crealit	erun Be trem			change in	
Type of Credit	N/A			N/A	
Total Clock Hours (Contact Hour Base of Head Count)	197.0			197.0	
Dypend Degree	N/A			N/A	
GerdenRule	N/A		N/A		
General Fd Requirement	N/A	(48038)	2012		
Preroquisites/Corequisites (This form does not update SiS or registration prerequisite checking)	Prorequisites/Conspanites (This form does not update ISIS or				
Change of Course Description (Course s	yflabus must be attached):		Ro S/	irk any changes that tating Topic U Only poatable for Credit	
Vpartment Contact, Telephone Number a		Signature, Departm	entChair		(D)
Debbie Himes, 2-0153, PO 1	and the second		0 m	1 11	- 28 -01
ollege Contact, Telephone Number and P Sharon Haughton, 2-8436x12		Signature, College D	iran:		(D)
signature, Graduate Dean (d'applicable).	(Duse)	Signature, Registrar	(Institutional Con	tact).	(T)
PART III: TO BE COMPLE	D. T. F.	D		P	
Approved Course Classification (Prefix, Nu	where the second products the factor and with the second second second second second second second second second	TY DISCIPLIN	NE COMMIT	TTEE REPRES	SENTATIV
obbioacci conse crassingamici tranc sa	and the state which is it is a second state of the second state of				
I was the same as an opposite to the opposite	A THE PRODUCT OF PRODUCTS				
If not the same as recommended by institut	17. 5				
	0. 8				
SCNS Course Title (if new).	0. 8				
SCNS Course Title (if new): Decade Title (if new):					
II not the same as recommended by institut SCNS Course Title (if new): Decade Title (if new): Century Title (if new): Signature, Faculty Discipline Committee Re			Date		

Date Entered

T./ Islamir, CourseChangeRoom, push

Signature, 5CNS5taff

Cornespondence/Number

(See instructions on reverse side)

	Instructional Code:		ne. Departm	entCode and SAMAS Number:			
University of Florida 0	01535 Finance,	Insurance & R	eal Esta	te/011706000/1706000	D		
Current SCNS Course Identification	Profix G E B Level	6 Course	Number 1	55Lab Code			
PART II: REQUESTED AC							
	Yes Date Termination	Effective: Sun	mer 20	07			
NEW SCNS Course Identification: NEW Discipline (SMA) NEW Institution Course Title (if applicat EFFECTIVE TERM FOR CHANGES	Prefix Levi blek	el Course	Number	Lab Code	. e		
Other Items to Change	Change From			Change To			
Amount of Credit	anni Berran			error Br. 11			
TypeofCendat	N/A			N/A			
Total Clock Hours (Contact Hour Base or Head Count)	137.13.			197.00			
TypeotDegree	N/A	N/A			N/A		
Gordon Rule	N/A		N/A				
General Ed Requirement	N/A	2 1 1 2 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2		N/A	Greas		
Prorequisites/Conspusites (This form does not update ISIS or registration prerequisite checking.)	non business students		None				
Change of Course Description (Course	syliabus must be attached).			Mark any changes that apply Rotating Topic I yes S/U Only I yes Repeatable for Credit I yes	C n		
partment Contact, Telephone Number lebbie Himes, 2-0153, PO 1		Signature, Departer March f		A 11-28-0	(Dat		
ollege Contact, Telephone Number and	and the sets by state in	Signature.CollegeD	wan:		(Date		
Sharon Haughton, 2-8436x12	225, PO 117150	NV					
ignature, Graduate Dean (if applicable)	(Date)	Signature, Registrar	(Institution	al Contact):	(Dah		
PART III: TO BE COMPL	THE R. THE LOUI	The Discouter D	IT CON	A CEPTER DEPARTMENT			
PART III: TO DE COMPL		11 DISCIPLIN	VE CON	IMITTEE NEPRESENT/	VIIVI		
(not the same as recommended by institu-	weiter product out out particular						
CNS Course Title (if new)							
becade Title (if new):							
Sentury Title (if new):					_		
signature, Faculty Discipline Committee R	lepresentative		Date				
and temperature of the of young methods and places for a set of a dark for your remains the	england harvey and start						
PART IV: SCNS STAFF U	ISE ONLY						

T / Admin/ Course/Dangellines pend

New Int U.S.

CHANGE TRANSMITTAL FORM

(See instructions on reverse side)

PART I: TO BE COMPLET	ED BY THE INSTITU	TION			
				de and SAMAS Number:	
Current SCNS Course Identification	m: efis <u>G_E_B</u> Level		Number 1 5	6 Lab Code	
Institution's Course Title: Entrepreneu	rial Opportunity				
PART II: REQUESTED ACT					
Terminate Current Course	Yes Date Termination	Effective: Sun	nmer 2007		
NEW SCNS Course Identification: (C NEW Discipline (SMA) NEW Institution Course Title (if applicabl EFFECTIVE TERM FOR CHANGES:	Prefix Lev e)	el Course	Number	Lab Code	
Other Items to Change	Change From			Change To	
AmountofCredit	47			Br +	
TypeofCredit	N/A			N/A	
Total Clock Hours (Contact Hour Base or Head Count)					
Type of Degree	N/A		N/A		
GordonRule	N/A		N/A		
GeneralFd Requirement	N/A	(areas)		N/A	(Aireas)
Prorequisites/Corequisites (This form does not update ISIS or registration prerequisite checking.)	Intended for non business stud	sents	None		
Change of Course Description (Course sy	(labus must be attached):		Rot S/t	rk any changes that apply ating Topic U y I Only U y eatable for Credit U y	es 🗆 no
epartment Contact, Telephone Number an		Signature, Departm	entChair:		(Date)
Debbie Himes, 2-0153, PO 11	and the second	mil	0 mg	+ /1-2	1-00
ollege Contact, Telephone Number and PC	A STATE AND A STAT	Signature, College D	wan:		(Dote
Sharon Haughton, 2-8436x12: grature, Graduate Dean (if applicable):		States on Westmann			100
Warmer companies in our fit of further of	(roue)	Signature, Registrar	One of the other Courses	201	(Dati)
PART III: TO BE COMPLE	TED BY THE FACULT	TY DISCIPIUM	E COMMIT	TEE REPRESENT	CATIVE
Approved Course Classification (Prefix, Nur	the state of the second to second the second sec	TT DISCHER	i comm	TEC ALCORAGEN	AIIVE
I neit the same as recommended by institution					
CNS Course Title (if new)					
Secode Title (if new):					
Century Title (if new):					
ignature, Faculty Discipline Committee Rep	resentative		Date		
PART IV: SCNS STAFF US	EONLY				
Signature, SCNSStaff	Date En	peried	Correspondence	Number	

1. Sdirey/CourseChangel-respond

CHANGE TRANSMITTAL FORM

(See instructions on recerse side)

PART I: TO BE COMPLE	the second se		
			Department Code and SAMASNumber: al Estate/011706000/1706000
Current SCNS Course Identificat Descripting (SMA) 1 3 1 Institution's Course Title: Venture Fit	Prefix F I N Level	6 Course N	umber 4 7 6 Lab Code
PART II: REQUESTED AC	A design of the ball of the second seco		
and the second	Yes Date Termination	Effective Summ	ner 2007
NEW SCNS Course Identification: NEW Discipline (SMA) NEW Institution Course Title (if applica EFFECTIVE TERM FOR CHANGES	(Complete all appropriate ars Prefix Lev ble):	:45)	umber Lab Code
Other Items to Change	Change From		Change To
Amounto/Cristu			scialinge to
Type of Cristia	N/A		N/A
Total Clock Hours (Contact Hour Base or Head Count)	197.6		876
Type of Degree	N/A		N/A
Gordon Rule	N/A		N/A
General Ed Requirement	N/A	(arcas)	N/A Jarcas
Prerequisites/Corequisites (This form does not update ISIS or registration prerequisite checking)	Fin 5439 of Master of Science	- Finance students	ione
Change of Course Description (Course	syllabus must be attached):		Mark any changes that apply Rotating Topic
Veartment Contact, Tolephone Number Debbie Himes, 2-0153, PO		Signature, Departmen	(Date (Date 0
oilege Contact, Telephone Number and	PO Box (Date)	Signature, College Dea	
Sharon Haughton, 2-8436x1	225, PO 117150		
ignature, Graduate Dean (if applicable).	(Date)	Signature, Registrar (h	sstitutional Contact) (Date
D III. T. P. Course	D. T. F.	D	C
the second s	and a state of the second s	TY DISCIPLINE	COMMITTEE REPRESENTATIVE
Approved Course Classification (Prefix, N If not the same as recommended by institu			
it not the same as recommended by institu-	mon, picase explain:		
SCNS Course Title (if new):			
Decade Title (if new):			
Century Title (if new):			
Signature, Faculty Discipline Committee F	Sepresentative		Date
PART IV: SCNS STAFFL	and the second		
			2
Signature, SCNSSian	Date Er	dered	CorrespondenceNumber

F Saless Course Gauge Free pool

(See instructions on reverse sule)

PART I: TO BE COMPLETE	ED BY THE INS	TITUTION					
	the second se			C. C. M. S. M. S. M.	entCode and SAMAS te/011706000/)
Current SCNS Course Identification Discipline (SMA) <u>1</u> <u>3</u> <u>1</u> pn Institution's Course Title: Global Entre	efix F I N	Level 6	Course	Number 6	4 2	Lab Code	-0
PART II: REQUESTED ACT	the second se						
Terminate Current Course	Yes Date Termina	tion Effective:	Sum	mer 200	07		
NEW SCNS Course Identification: (C NEW Discipline (SMA) NEW Institution Course Title (if applicable EFFECTIVE TERM FOR CHANGES:	Prefix	ate areas) Level	Course	Number	Lab	Code	
Other Items to Change	Change	From			Change T		
AmountofCrisht		201200			B	-	
Type of Credit	N/	A	_		N/A		_
Total Clock Hours (Contact Hour Base or Head Count)		0			N/A		-
TypeotDegree	N,	A	N/A				
Gordon Rule	N	/A	-		N/A		_
Coveral Ed Requirement	N/	1.	(arcas)		100.000		(Areas)
Proroquisites/Corequisides (This form does not update ISIS or registration prerequisite checking.)	Designed for master's	and the second second second		None	1477		
Change of Course Description (Course sy	tlabus must be attached):				Mark any changes t Rotating Topic S/U Only Repeatable for Cro	D yes D yes	
vyartment Contact, Telephone Number an Debbie: Himes, 2-0153, PO 11		(Date) Signature, I		ntChair.	4	11-28	(Datr)
ollege Contact, Telephone Number and PC	3 Beec	(Date) Signature, C	ollegi-D	ran	~0		(D)(6-)
Sharon Haughton, 2-8436x122	25, PO 117150						
ignature, Graduate Dean (if applicable)		(Date) Signature, I	logistrar	(Institutiona	d Contacty:		(Date)
PART III: TO BE COMPLE	TED BY THE FA	CULTY DISC	TPLIN	E COM	MITTEE REPR	ESENTA	TIVE
Approved Course Classification (Prefix, Nun	a barren de la seconda la seconda de la s						
If not the same as recommended by institution	and the second second second						
CNS Course Title (if new):							
header Title (if new):							
Century Title (if new):							
signature, Faculty Discipline Committee Rep	resentative		-	Date			
PART IV: SCNS STAFF US	and the state of the second						

T. (Admin/CourseChangeForm.pmd

(See instructions on reverse side)

PART I: TO BE COMPLET	ED BY THE INSTITU	TION				
 J. M. M.				nt Code and SAMASNur b/011706000/17		
Current SCNS Course Identification Description (SMA) 1 0 9 Ph Institution's Course Title: Real Estate	refix <u>R</u> <u>E</u> <u>E</u> Level	6Costs	Number 9	<u>3 5</u> Lab	Code	
PART II: REQUESTED ACT	TIONS					
Terminate Current Course	Yes Date Termination I	Effective: Sun	nmer 200	7		
NEW SCNS Course Identification: (NEW Discipline (SMA)	Prefix Leve		Number	Lab Cod	le	
Other Items to Change	Change From			Change To		
Amount of Credit	schange rrom			change to		
TypeofCredat	N/A			N/A		
Total Clock Hours (Contact Hour Base or Head Count)	57.6			6/6		
Type of Degree	N/A			N/A		
GordomRule	N/A		N/A			
General Fil Requirement	N/A	(ancas)	9 N/A			
Prenequisites/Conspusites (This form does not update ISPS or registration prerequisite checking.)	requisites/Conspusites is form does not update ISIS or Real estate masters or real estate/JD stude			Master of Science-Real Estate of Joint MSRE/JD students		
Change of Course Description (Course's Project/case oriented class that makes also introduced to data sources and cor	extensive use of "real world" proje		its are	Mark any changes that Rotating Topic S/U Only Repeatable for Credit	id yes ⊒ nu ⊒ yes ⊒ no	
Department Contact, Telephone Number a	nd PO Box: (Date)	Signature, Departm	ent Chair		(Date)	
Debbie Himes, 2-0153, PO 1		my		A 11.	24.00	
College Contact, Telephone Number and I Sharon Haughton, 2-8436x12		Signature, College D			(Dah/)	
Signature, Graduate Dean (d'applicable)	(Date)	Signature, Registrar	(Institutional)	Contact):	(Date)	
PART III: TO BE COMPLI Approved Course Classification (Prefix, Nu I) not the same as recommended by institut	mber, Lab Code)	TY DISCIPLIN	NE COMP	MITTEE REPRES	ENTATIVE	
n der alle andere eine die sterkenden Spielike						
SCNS Course Title (if new): Decade Title (if new):						
Century Title (if new):						
			5040-			
Signature, Faculty Discipline Committee Re	All restrictions for a second s		Date			
PARTIV: SCNS STAFFU	SEONLY					

E. Admin, Contactingelisms prod.

Signature SCNSStaff

Date Entered

Correspondence Number

CHANGE TRANSMITTAL FORM

(See instructions on reverse side)

PART I: TO BE COMPL	ETED BY THE	INSTITU	TION		
	stitutional Code 001535	Instructional U	nit or Department Nam	ne, Department Code and SAM/	
Current SCNS Course Identifie Desplace (SMA) 1 1 0 Institution's Course Title Individua	ration: Prefix R M I	Level	6_ Cooper	eal Estate/01170600	Lab Code
Denz II. Provincial	al work in Risk	Managem	ient and Insura	nce	
PART II: REQUESTED A					
Terminate Current Course NEW SCNS Course Identification	2 Yes Date To	and an and the second second		2007	-
NEW Discipline (SMA) NEW Institution Course Title (if appl	Prefix	Levi	el Course ?	Sumber Li	b Code
EFFECTIVE TERM FOR CHANG	ES: (Mo/Yr) Fa	11 2007		_	
Other Items to Change		hange From	-	Change	То
Amount of Credit				0	
Type of Cristit		N/A		N/A	
Tetal Clock Hours (Contact Hour Base or Head Count)					
Type of Degree		N/A		N/A	
Gordon Rule		N/A		N/A	
ConcraFEdRoquinement		N/A	(arcas)	N/A	
Prenquisites/Corequisites (This form does not opdate ISIS) registration preroquisite checking					
Change of Course Description (Cou	ne svilabus must be at	tachesl):		Mark any change Rotating Topic S/U Only Repeatable for C	Dives Dieu Dives Dieu
partment Contact, Telephone Namb ebbie Himes, 2-0153, PC		(Date)	Segnature, Departme		(Dale) 11/25/0
Hage Contact, Telephone Number an iharon Haughton, 2-8436x		100 C 100	Signature, College De		(Date)
(mature: Graduate Dean (if applicable):		and an other states of the sta	Signature, Registrari	Institutional Contact)	(Date)
			122		
PART III: TO BE COM	and the second	HE FACUL	TY DISCIPLIN	E COMMITTEE REP	RESENTATIVE
Approved Course Classification (Prefix,	and the second second second				
not the same as recommended by inst	anotion, please explain	tê.			
CNS Course Title (if new):					
ecade Title (it new):					
entury Title (it new)					
ignature, Faculty Discipline Committee	e Representative			Date	
PART IV: SCNS STAFF					
highattere, SCNSStaff		Date Ent	ered	Correspondence Number	

F / Sdeve,/Counst.hargeform.pmd

CHANGE TRANSMITTAL FORM

(See instructions on reverse side)

PART I: TO BE COMPL	ETED BY THE INSTIT	UTION		
	stitutional Code Instructional	Unitor Department Na	me. Department Code and SAMASN Real Estate/011706000/	
Current SCNS Course Identifie Descripting (SMA) 1 1 0 Institution's Course Title: Supervis	Prefix R M I Law	el <u>6</u> Course	e Number <u>9 1 0</u>	Lab Code
PART II: REQUESTED A	The second s			
Terminate Current Course	2 Yes Date Termination	Effective Fall	2007	
NEW SCNS Course Identification NEW Discipline (SMA) NEW Institution Course Title (if appl EFFECTIVE TERM FOR CHANG	1: (Complete all appropriate a PrefixL icable):	reas)		Code
Other Items to Change	Change From	n	Change To	
AmountofCredu	entities from		change to	
TepeofCrodat	N/A		NI/A	
Total Clock Hours (Contact Hour Base or Head Count)			N/A	
Type of Degree	N/A		N/A	
Gordon Ruly	N/A		N/A	
General Fal Requirement	N/A	(arcas)	N/A	Lareasi
Prerequisites /Consquisites (This form does not update ISES or registration prerequisite checking	w	Marxiv	10/A	
Change of Course Description (Cou	rse syllabus must be attached):		Mark any changes th Rotating Tops: 5/ U Chily Repeatable for Cing	Dives Dina Dives Dieo
Debbie Himes, 2-0153, PC		1) Signatum, Departm		(Dulis)
		() Signature, College I		(Dab/)
		1 Signature, Registrar	Signature, Registrar (Institutional Contact)	
PART III: TO BE COM	the second s	LTY DISCIPLIN	NE COMMITTEE REPRI	ESENTATIVE
Approved Course Classification (Prefex	and the second			
I not the same as recommended by inst	station, please explaine			
CNS Course Title (if new):				
Vecade Title (it new):				
rotory Title (if new):				
Signature, Faculty Discipline Committe	e Representative		Date	
PART IV: SCNS STAFF	and a second			
nature, SCNSStatt Date Ent		Enternel	Correspondence Number	

T Admin. SummerChangeTorin pand

(See instructions on reverse side)

PART I: TO BE COM	PLETED BY TH	E INSTITU	TION				
University of Florida	Institutional Code: 001535				ntCode and SAMASNu		
Current SCNS Course Identi Discipline (SMA) 1 1 0	fication: Prefix R M	tt_tevel	6 Course		e/011706000/17	Code_	
PART II: REQUESTED		r mouranoo	÷				
Terminate Current Course	2 Yes Date 1	Cormination 1	Effective Fall	2007			
NEW SCNS Course Identificat NEW Discipline (SMA) NEW Institution Course Title (if ap	ion: (Complete all a Prefix	ppropriate are	45)	Number	Lab Co	de	
Other Items to Chang		Change From		_	Change To		
AmountofCredit		0			schange to		
TypeorCredit	N/A			_	N/A		
Total Clock Hours (Contact Hour Base or Head Cour	nth .					_	
TypeofDegnie		N/A			N/A		
GerdonRule		N/A			N/A		
General Ed Requirement		N/A	(areas)		N/A		Larvian
Prorequisites/Corequisites (Thes form does not update ISP registration prerequisite checka	S ar						
Champe of Course Description (C	earse syllabus must be.	attachesI)			Mark any changes that Rotating Topsc S/U Only Repeatable for Credit	0 505 0 505	3 A 2 A 2 A 2 A
ebbie Himes, 2-0153, F		(Date)	- de construction de construction de la construcción de la construcción de la construcción de la construcción de			a	(Date
		(Date)	Signature, College D			11-21	(Date
haron Haughton, 2-843	the second se	7150					
ignature, Graduate Dean (if applicable). (Dat) Signature, Registrar (Institutional Contact). (Dat			(Dah	
Dent III. To Dr Con	De T		D	6			
PART III: TO BE CON			IY DISCIPLIN	E COM	MITTEE REPRES	SENTA	TIVE
not the same as recommended by it						-	_
in a line, second we recommission of a	comments bargat, todate						
CNS Course Title (if new):							
ecade Title (it new):							
entury Title (if new):							
ignature: Faculty Discipline Commi	the Representative			Date		_	_
PART IV: SCNS STAR	FUSE ONLY						
Higherture, SCNSStaff D		Date Ent	ntered Correspon		idence Number		

8 I kdmin Costrat/Dangelions pred

CHANGE TRANSMITTAL FORM

(See instructions on reverse side)

PART I: TO BE COMPLET	ED BY THE IN	STITUTIO	N	
Institution: Idititu	tionalCode: Inst	ructional Unitor I	Department Name, De	epartmentCode and SAMAS Number: Estate/011706000/1706000
Current SCNS Course Identification Description: (SMA) 1 1 0 pro- Institution's Course Title: Research for	or Master's The		Course Num	uber 9 7 1 Lab Coale
PART II: REQUESTED ACT	TIONS			
Terminate Current Course 2	Yes Date Term	ination Effec	tive: Fall 200)7
NEW SCNS Course Identification: (NEW Discipline (SMA)	Prefix	Level	Course Numl	ber Lab Code
Other Items to Change	Chan	ge From	-	Change To
Amount of Credit	Contain	0- 11-011		change to
TypeofCrodat		N/A		NZA
Fotal Clock Hours (Contact Hour Bose or Head Count)		N/A		N/A
Type of Degree		N/A		N/A
GonderrRule	N/A		N/A	
Constal Fil Roquinement		N/A	(arcas)	N/A (areas)
Protoquisites/Coroquisites (This form does not update ISIS or regostration perceptisite checking.)				
Change of Course Description (Course of	ellabus must be attache	sli:		Mark any changes that apply: Rotating Topic II yes II no S/U Only II yes II no Ropeatable for Cristit II yes II no
partment Contact, Telephone Number an ebbie Himes, 2-0153, PO 1			ature: Department Ch	NY 16 COL
degy Contact, Telephone Number and P		(Date) Sum	Mure, Ceilege Dean	11-2F-65 (Duly)
haron Haughton, 2-8436x12	25, PO 11715			
gnature, Graduate Dean (if applicable):		(Date) Sign	ature, Registrar (Insut	tutional Contact) (Date)
	and the second se	FACULTY I	DISCIPLINE C	COMMITTEE REPRESENTATIVE
opproved Course Classification (Prebs, Nut				
not the same as recommended by instituti	on, please explaine			
CNS Course Title (if new):				
ecade Title (it new):				
entury Title (if new):				
egnature, Faculty Disciplane Committee Rep	and a final stream		Da	aba:
PART IV: SCNS STAFF US				INC
Signature, SCNSStaff		Date Entered Correspond		respondence Number

1. Mein Couriel Rangelives paid



Graduate Programs in Business Warrington College of Business Administration Department of Decision & Information Sciences 3551Stuzin Hall PO Box 117169 Gainesville, FL 32611-7169 (352) 392-9600 (352) 392-5438 Fax

January 8, 2007

To: Arnie Heggestad, Chair Masters' Committee Warrington College of Business Administration

From Ksoo J. Vakharia, Chair

Department of Decision & Information Sciences Warrington College of Business Administration

Re: Proposed MS Program in Technology and Supply Chain Management (MS-TSCM)

I am attaching a description of a proposed MS program in TSCM for discussion and approval by the Masters' Committee. If you need any more information, please let me know. Thanks. Name of the proposed degree program: Master of Science with a specialization in Technology and Supply Chain Management (MS-TSCM).

Description of the Proposed Degree Program: The MS-TSCM degree will be a graduate degree with a focus on integrating technology in the study of supply chain management. This degree will be offered to a select group of students who have completed an undergraduate degree at an accredited institution. Students will meet the program's requirements by completing courses online (with each semester course requiring a start-up and final exam in-residence meeting). This form of course delivery will enhance access to this important educational area throughout the state of Florida and is consistent with the charge of the University's Work Plan to "assist the state and the nation to meet their needs for professionals educated in information technology" (Work Plan for UF, 8/15/06, p.19).

The program consists of 30 credit hours and is expected to take 20 months to complete. The specific set of courses consists of a few existing and several new courses to be taught by the faculty in the Warrington College of Business Administration (see Exhibit 1 for a listing of proposed courses in the Program).

Admission Criteria: All applicants must have (at a minimum) an undergraduate degree from an accredited educational institution. Applicants for admission must submit recent official scores for the GMAT or GRE test as well as official transcripts for all previous academic work. In line with University of Florida policies, applicants whose native language is not English are also required to submit scores for the Test of English as a Foreign Language.

Exhibit 1

Curriculum for the proposed MS-TSCM Program

All courses are 3 credit-hours.

Semester 1

QMB 5303: Introduction to Managerial Statistics ISM xxxx: Systems Analysis and Design

Semester 2

MAN xxxx: Purchasing and Supplier Relationship Management ISM xxxx: Database Management Systems

Semester 3

MAN 5501: Operations Management ISM xxxx: Business Telecom Strategy and Applications

Semester 4

MAN xxxx: Logistics and Distribution Management ISM xxxx: Data Mining

Semester 5

MAN xxxx: Project Management MAN 6619: International Logistics employed in order to be effective in managing projects, structuring project organizations; fundamentals of scheduling; time/cost trade-offs, budgeting, and cost estimation; and monitoring.

MAN 6591 - Systems Analysis and Design-Logistics and Distribution Management

- · Credits:
- Contact Hours: 3 Base hours

3

 Description: In this course, you learn how logistics and distribution consists of all the activities that enable a business to make its products available to consumers at convenient locations, in the required quantities, and at minimum cost to the company. After completing this course, you should have a clear understanding of the challenges firms face in achieving excellence in logistics and distribution.

Course Changes:

GEB 5118 - New Venture Creation

Prerequisites: OLD – GEB 5114.
 NEW – None

GEB 5146 - Family Business Management

•	Prerequisites:	OLD - GEB 5114.
		NEW-None

GEB 5506 - Corporate Intrapreneurship

 Prerequisites: OLD – GEB 5114. NEW – None

GEB 6115 - Entrepreneurship

 Prerequisites: OLD – Designed for MBA students. NEW – None

GEB 6155 - Social Entrepreneurship

 Prerequisites: OLD – Non business students. NEW – None

GEB 6156 - Entrepreneurial Opportunity

 Prerequisites: OLD – Intended for non business students . NEW – None

FIN 6476 - Venture Finance

 Prerequisites: OLD – FIN 5439 or Master of Science-Finance students. NEW – None

FIN 6642 - Global Entrepreneurship

 Prerequisites: OLD – Designed for masters students in business. NEW – None

REE 6935 - Real Estate Case Studies

Prerequisites: OLD – Real estate masters or real estate/JD students

1/29/07 Faculty	Meeting Attendance Record
Alba	Joe
Aytug	Haldun
Berg	Sandy
DeSantiago	Dominique
Emerson	Robert
Erenguc	Selcuk
Hamilton	Jon
Kraft	John
Limon	Sean
McCollough	Andy
Pathak	Praveen
Paul	Anand
Ray	Brian
Rossi	Bill
Smith	Stan
Vakharia	Asoo