



College of Business Administration Graduate School of Business Fisher School of Accounting John Kraft, Dean 101 Anderson Hall Gainesville, Florida 32611-2014 Phone (904) 392-2397 Fax (904) 392-2086

GENERAL FACULTY MEETING March 6, 1992 2:00 - 4:00 p.m.

#### **AGENDA**

- 1. Minutes from the February 14, 1991 General Faculty Meeting.
- 2. Undgergraduate Committee (attachment 1) David Nye
   Curriculum Changes
  addition of ECO 4970 (Honors Thesis)
  deletion of ECO 2620, ECO 4633, ECO 4634 and ECP 3000
- 3. Other Business

#### GRADUATE FACULTY MEETING March 6, 1992

- 1. Minutes from the February 14, 1992 Graduate Faculty meeting
- 2. MBA Program (attachment 1)

Chris James

3. Other Business

# FLORIDA DEPARTMENT OF EDUCATION STATEWIDE NEW COURSE TRANSMITTAL FORM

Form	UCC1	Rev	91
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(See instructions for completing Part I on reverse side.)

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rf I: TO BE COMPLETED BY UNIVERSITY	
UNIVERSITY OF FLORIDA 0 0 00153	5 Economics
University County Institution Code	nal Code Department
Recommended SCNS Course Identification:	070
Discipline (SMA) Prefix ECO _ Level 4 Cou	orse No. 970 Lab Code Contact Hr* Base OR Head Count XX
University's Course fitle:   Honors Thesis	ole credit, min 1 and max 3 per semester; total
repeated credits allowed.	· · · · · · · · · · · · · · · · · · ·
Catalog Description (For graduate courses, attach brief undergraduate and professional courses, attach syllabus To qualify for High or Highest Honors, Econo	mics majors in the College of Business
To qualify for High of Highest honors, been	rs thesis which will be reviewed by at least
one faculty member selected by the Economic	5 Hotiors Coordinator:
Prerequisites: 100 hours earned and 3.6 UF GPA	
Corequisites:	·
Intended Students (Check all that apply):	g but Chudonta
Undergraduate NonmajorsUndergraduate Majors	X Advanced UndergraduatesGraduate Students
Honor Students <u>X</u> Other (specify):	
Category of Instruction:Introductory	Intermediate <u>x</u> Advanced
•	
List the department chair (by name & dept) with whom you ringement by this course. Each such chair must eit possible infringement or make comments. Any lack	
Fall 1992	WIIIIan Domber Ber
Effective Term (first term course will be offered)	Department Contact Fhone No.
(Signature of Department Chair Date	Signature of College Dean Date
Signature of Department Chair Date	Signature of College Dean
Signature of Graduate Dean Date (if applicable)	Signature of University Contact Date
*Example formulas on reverse side.	
FOR SCNS USE ONLY	
PART II: FACULTY DISCIPLINE COMMITTEE USE	
APPROVED Prefix Level _ Course No	Lab Code
If not the same as recommended by institution, please	explain:
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PART III: SCNS STAFF USE ONLY	-
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Form UCC2 Rev 91

E-037 FLORIDA DEPARTMENT STATEWIDE COURSE TERMINATION (	OAA#
(See instructions for completing	ng Part I on reverse side.)
PART I: TO BE COMPLETED BY THE UNIVERSITY	
UNIVERSITY OF FLORIDA 00153	
Current SCNS Course Identification:	
Discipline (SMA) Prefix ECO Level 2 Cours	e No. 620 _ Lab Code
University's Current Course Title:Economic Histor	
TERMINATE CURRENT COURSE: Effective Term Fall 1992	(Skip to signatures)
COMPLETE ONLY THOSE PORTIONS WHERE CHANGES ARE REQUESTED:  Recommended Revised SCNS Course Identification:  Discipline (SMA) Prefix Level Course	e No Lab Code Contact Hr: Base UR Head Count
University's Revised Course Title:	
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Intended Students (Check all that apply): Undergraduate NonmajorsUndergraduate Majors  Honor StudentsOther (specify):	Advanced UndergraduatesGraduate Students
Category of Instruction:Introductory	Intermediate Advanced
	Dian Studstill Department Contact  Dian Studstill Finne No.
Signature of Department Chair Date	Signature of College Dean Date
	Signature of University Contact Date
Signature of Graduate Dean Date (if applicable)	
FOR SCNS USE ONLY	
PART II: FACULTY DISCIPLINE COMMITTEE USE ONLY APPROVED Prefix Level Course No La If not the same as recommended by university, please exp	olain:
SCNS Course Title (if new)	
Decade Title (if new)	Century Title (if new)
ature of Faculty Discipline Committee Representative	e · · · · · · · · · · · · · · · · · · ·
PART III: SCNS STAFF ONLY	
Signature Date E	ntered Correspondence Number

FLORIDA DEPARTMENT OF EDUCATION
STATEWIDE COURSE TERMINATION OR CHANGE TRANSMITTAL FORM
(See instructions for completing Part I on reverse side.)

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PART I: TO BE COMPLETED BY THE UNIVERSITY	
UNIVERSITY OF FLORIDA 00153	
University Testitution	Department
Current SCNS Course Identification:	604
Discipline (SMA) Prefix ECO Level 4 Cours	e No. <u>634</u> Lab Code
University's Current Course Title: Development of M	
TERMINATE CURRENT COURSE: Effective Term Fall 199	(Skip to signatures)
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Discipline (SMA) Prefix Level _ Course	se No Lab Code Contact Hr: Base OR Head Count
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erequisites: Add	Delete
Intended Students (Check all that apply): Undergraduate NonmajorsUndergraduate Majors Honor StudentsOther (specify):	
Category of Instruction:Introductory	202 0151
Effective Term (first term change will be implemented)	Dian Studstill Department Contact Phone No.
Signature of Department Chair L. Kenny Date	Signature of College Dean Date
Signature of Graduate Dean Date (if applicable)	Signature of University Contact Date
FOR SCNS USE ONLY	
PART II: FACULTY DISCIPLINE COMMITTEE USE ONLY  APPROVED Prefix Level Course No L.  If not the same as recommended by university, please ex	ab Code plain:
SCNS Course Title (if new) Decade Title (if new)	Century Title (if new)
ignature of Faculty Discipline Committee Representativ	ve
PART III: SCNS STAFF ONLY	
Signature Date 8	Entered Correspondence Number



#### UNIVERSITY OF FLORIDA

### COLLEGE OF BUSINESS ADMINISTRATION MBA PROGRAM

GAINESVILLE 32611-2017

Phone: 904-392-7992

#### MBA FOR MANAGERS

Attachment 1

Draft Proposal March 2, 1992

#### Introduction

There appears to be strong demand for The Florida MBA Program from people in the work force. Over the years the many requests for a part-time MBA program at Florida have resulted in several surveys. Earlier surveys pointed to a limit in the number of qualified candidates in the Gainesville area necessary to sustain a part-time program. The most recent survey, a phone survey sponsored by the Business Leaders Forum in spring of 1990, convinced the MBA administration that sufficient market demand does exist to run a small program for the fully employed. A proposal approved by the MBA committee was presented to college department chairmen in fall of 1990. The plan was tabled due to the budget crisis.

This proposal is a version of the one passed by the MBA committee with two critical modifications. This proposal reflects the recently approved 16 course MBA program and describes a program which can generate sufficient revenues to cover its costs. This pilot program is viewed as the beginning of executive MBA education at the University of Florida.

#### PLAN

#### Admissions

The target group for this program is employed professionals within approximately a 100 mile radius of campus. Identical criteria used to select candidates for the full-time program will be adopted with the addition of a minimum work experience requirement of 2 years. All procedures established by the graduate school will be followed. Candidate quality comparable to our full-time program is the goal. All applicants will be required to interview with a member of the admissions committee. Enrollment is limited to Florida residents.

#### Program

The sixteen courses will be offered in 4 eleven week terms per year on a two year cycle. Two course sections will be taught each Saturday, allowing candidates from as far as Jacksonville and Ocala to participate. The program will begin in January 1993, with the first participants graduating in December 1994 (exhibit 1). Only the General Business concentration will be offered. Professional development seminars such as business writing and public speaking will be provided. The program is neutral with respect to undergraduate course offerings. If the program is in-load the college will provide funds to support graduate students to staff undergraduate courses lost during Fall or Spring semester.

### EXHIBIT I

# MBA For Managers \*Potential Coursework

#### January 1993 to December 1994 Two Year Cycle

Coı	irse Offered	<u>Course</u>	Credits
1	SPRING SEMESTER'93 (Jan - March)	MAN 6245 - Organization Behavior  QMB 5200 - Managerial Statistics	3
2	SUMMER '93 (April - June)	ECP 6705 - Managerial Economics ISM 5021 - Information Systems	3
3	SUMMER '93 (July - Sept)	FIN 5405 - Financial Management MAR 6805 - Marketing Management	3
4	FALL SEMESTER '93 (Oct Dec.)	ACG 6026 - Man & Fin Accounting MAN 5501 - Operations Management	3
5	SPRING SEMESTER'94 (Jan March)	FIN 5425 - Corporate Finance ECP 6725 - International Macro	3
6	SUMMER '94 (April - June)	MAR 6646 - Marketing Research  Elective	3
7	SUMMER '94 (July - Sept.)	FIN 6314 - Financial Institutions  MAR 6816 - Advanced Marketing Management	3
8	FALL SEMESTER '94 (Oct Dec.)	MAN 6721 - Business Policy  GEB 5405 - Legal Environment of Business TOTAL	3 3 48



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#### GENERAL FACULTY MEETING March 6, 1992 MINUTES

The meeting was called to order by Dean John Kraft at 2:00 p.m.

#### 1. MINUTES

Minutes from the February 14, 1992, meeting were approved as distributed.

#### 2. UNDERGRADUATE COMMITTEE

- The Undergraduate Committee approved the following curriculum changes and presented them for faculty action:
  - Addition of ECO 4970 (Honors Thesis). A motion was made, seconded and passed to approve this addition.
  - Deletion of ECO 2620; ECO 4633; ECO 4634, ECP 3000. A motion was made, seconded and passed to approve these deletions.

#### 3. OTHER BUSINESS

-Dean Kraft reported on the Foundation Debt. The College has reached an agreement with the Foundation concerning the debt. The agreement has been approved by the Finance Committee and the College will begin payment on the principal in December of 1992, and pay installments for seven years in order to extinguish the debt.

-Dean Kraft reported on the GRK property. He stated that just recently he had a meeting with the people from Continuing Education and laid out our conditions for the sale of the property. The conditions will require DOCE to make an investment in the property to bring it up to code; they will pay interest on the debt owed us by that property, and in five years they will begin paying the principal and continue to pay interest. We will try to reach an agreement by the end of this month.

-A question came up about not offering Summer A. Dean Kraft stated that as far as he knows the only thing the College has at risk is Summer B. Summer A would only be at risk if we got further cuts in this fiscal year. He reminded the faculty that if the Reality Budget passes we will not have Summer B but we will have A and C.

A motion was made to adjourn the General Faculty meeting at 2:45 p.m.

# REPORT TO THE FACULTY OF THE COLLEGE OF BUSINESS ADMINISTRATION

on the

UNDERGRADUATE CURRICULUM

Prepared by the

UNDERGRADUATE COMMITTEE

AACSB accreditation team, involves the presentation of material and the breadth and depth of coverage. Typically, a standard lecture format is followed with each course lasting one semester. There has been insufficient experimentation with course format, for example the creation of four hour courses which include a lab section. Courses taught in modular fashion are a rarity. Little is demanded from our students in the way of written reports and oral presentations. International business material has not been adequately introduced to our students, inadequate attention is given to the "soft" skills and the subject of ethics is not properly covered.

Insufficient faculty and staff resources to meet business course demand and a lack of innovativeness can have an adverse impact on the learning experience of our students. For example, existing faculty resources can meet present student demand only by allowing large class sizes in both core and major courses, and by utilizing adjunct faculty. The University's current budget crisis will exacerbate these problems as our faculty and resource base continues to shrink.

Enrollment Management Report. The Enrollment Management Report demonstrated a number of factors that may cause problems in the frequency and scope of course offerings.

Non-fungible Faculty. The specialized nature of faculty

<sup>1 &</sup>lt;u>Preliminary Analysis of Undergraduate Enrollment Potential</u> (<u>Enrollment Management Report</u>), College of Business Administration, University of Florida, January 24, 1991.

#### CONCLUSIONS

Technically, our current curriculum does not violate the maximum number of business hours requirement. However, the Undergraduate Committee believes that some CBA students currently take too many business courses. Moreover, some students do not achieve sufficient diversity in their education because they do not take courses dealing with international experiences and the "soft" skills such as communications.

The University's current budget crisis has accelerated the College's need to rebalance its resources in order to properly support its faculty and provide a quality learning experience to its students.

#### PROPOSAL

GOAL

As a result of deliberations during the Fall, 1991 and Spring, 1992 semester, the Undergraduate Committee has drawn up a proposal for adoption by the faculty. It is designed to improve the learning experience of College of Business students as well as contribute to a long run solution to the College's budget problems.

The proposal is driven by the following mission statement from which the Committee developed an operating strategy.

The goal of the undergraduate business curriculum is to prepare students to be general managers as well as to instruct them in the functional skills needed to be immediately productive members of a business enterprise.

2. Major Experience: Maximum of 5 required CBA (or non-CBA) courses

Departments would control the contents of their majors as in the past. The likely sets are estimated to be the following, with the last line showing the course(s) likely to be lost with this 5-course maximum given the current majors.

Management 1. Org. Behav. 2. Dept. Elect. 3. Dept. Elect. 4. Dept. Elect. 5. Quant. Elect.	Marketing Cons. Behav. Mar. Resear. Mar. Manag. Mar. Elect. Free	Economics Inter. Macro Inter. Micro Dept. Elect. Dept. Elect. Dept. Elect.	Finance Debt Equity Topics Inter. Micro. Free	DIS Simulation Production Sys. Anal. Track #1 Track #2
Lost: Inter. Micro	Inter. Macro Inter. Micro	Dept. Elect.	Inter. Macro	Inter. Macro Inter. Micro

- 3. Excluded CBA Courses (not considered in teaching loads):
  - 1. Honors courses.
  - 2. Internships.
  - 3. Dean's Course.
- 4. Business Policy will continue to be taught by Management.
- 5. Instructors in all course sections with a capacity of 48 or less will be expected to include at least one paper, written project, or oral presentation in their course requirements. They may be individual or group assignments. The Dean's Office will request course outlines for all such courses every semester. The Undergraduate Committee will review the course outlines and report back to the Dean's Office on this subject prior to the start of the following semester.
- 6. Students will be required to complete the computer literacy requirement by the end of their first semester or they will be excluded from further registration within the college. The requirement can be filled by,
  - a. completing CAP 3802,

### APPENDIX A

### CBA Undergraduate Program: With Old General Education Requirement

General Education Mathematics Social & Behavioral Sciences English Humanities Physical & Biological Sciences	Hours 6 9 6 9 9 39 =====	Comments 6 hours can be met by MAC 3233 and STA 3023 3 hours can be met by ECO 2013
CBA Distribution		
Social Sciences	9	
Less hours already met	6	
Less hours aready met		•
SUBTOTAL	3	
SUBTOTAL	=====	
Preprofessional Courses		•
ACG 2021	3	
ACG 2071	2	
ECO 2013	0	Satisfies 3 hours of General Education
ECO 2013 ECO 2023	3	
MAC 3233	0	Satisfies 3 hours of General Education
STA 3023	0	Satisfies 3 hours of General Education
31A 3023		
SUBTOTAL	8	
SOBIOTAL	====	
Required Lower Division	50	
Veduited TOME! Division	_====	

### APPENDIX A (Continued)

	01d GenEd	New GenEd
CIS Gen Ed CBA Social Science Preprofessional (3/2 courses) Core (8 courses) Major (10 courses) Free Electives Business Related	39 3 8 24-25 29-30 19-21 124 ======= 61-63	45 9 5 24-25 29-30 10-12 124 ====== 58-60
Percent Business Related	49%-51%	47%-48%
DIS Gen Ed CBA Social Science Preprofessional (3/2 courses) Core (9 courses) Major (11 courses) Free Electives  Business Related Percent Business Related	39 3 8 28-29 27 18-19 124 ====== 63-64 51%-52%	45 9 5 28-29 27 9-10 124 ====== 60-61 48%-49%
ECO Gen Ed CBA Social Science Preprofessional (3/2 courses) Core (9 courses) Major (5-7 courses) Free Electives  Business Related Percent Business	39 3 8 28-29 16-22 23-30 124 ====== 52-59 42%-48%	45 9 5 28-29 16-22 14-21 124 ======= 49-56 40%-45%
FIN Gen Ed CBA Social Science Preprofessional (3/2 courses) Core (9 courses) Major (5-6 courses) Free Electives	39 3 8 28-29 17-20 25-29 124	45 9 5 28-29 17-20 16-20
Business Related Percent Business Related	53-57 43%-46%	50-54 40%-44%

APPENDIX B

RESPONSES FROM BUSINESS ADVISORY COUNCIL MEMBERS CONCERNING THE IMPORTANCE OF SUBJECT AREAS FOR ALL COLLEGE OF BUSINESS STUDENTS.

SUBJECT AREAS FOR ALL COLLEGE OF BUSINESS STUDENTS.  Avg Std. Dev #					
TARGET KNOWLEDGE FOR	CBA STUDENTS	4.82	0.39	11	
Communication Skills		4.71	0.45	14	
Ethics		4.43	1.29	114	
Communication Skills	Orai	4.29	0.70	14	
Interpersonal relations		4.29	1.33	14	İ
Communication Skills	Written	4.29	0.75	11	
Accounting		4.09	0.79	. 11	
Management		3.93	1.33	14	
Management	Business policy/strategy	3.93	0.76	12	
Finance		3.92 3.82	0.72	11	
Marketing		3.79	1.37	14	
Accounting	Financial "		1.10	10	
Quantitative skills		3.70 3.64	1.49	14	
Quantitative skills	Business math	3.64 3.64	0.64	1	
Economics		3.64 3.60	1.31		
Finance	Corporaté	3.54	1.01	13	
Current Issues		3.54 3.50	1.18	14	
Management	Human resources	3.43	1.35	14	8
Marketing	Sales	3.43 3.38	1 1 1		
Entreprenuership		3.36	1.28		ı
Marketing	Product management	3.29	1.16		•
Economics	Macro	3.29		1 .	
Computer Literacy		3.27	1		
Production		3.23	مند د		
Computer Literacy	Spreadsheet			1	
Accounting	Cost/Managerial	3.21	1	1 -	
Law		3.18		1	
Economics	Micro	3.14	1		
Finance	Financial Institutions	3.07	1		
Management	Information systems	3.00		l	
Lew	Contract	2.93	8 .	1	
Global Market Relationships		2.93			•
:	Dalabaso	2.93	1.39		
Computer Literacy	Dumonov	2.86			
Industry Specific Knowledge	Statistics	2.79		1 14	
Quantitative skills	National industry knowledge	l			
Industry Specific Knowledge	Investments	2.40			
Finance	Tort	2.3	B 1.2		
Law		2.3		1 1	4
Industry Specific Knowledge	Word Processing	2.3		1 1	4
Computer Literacy		2.2	* I		4
Industry Specific Knowledge		1	<sup>-</sup> 1		4
Industry Specific Knowledge	Regional industry knowled	2.0	'	7 1	4
Quantitative skills	Calculus	1	' i		4
Computer Literacy	Programming	1.5	7 0.9	71.	-



GRADUATE SCHOOL OF BUSINESS ADMINISTRATION • UNIVERSITY OF FLORIDA • GAINESVILLE 32611-2017

Department of Finance, Insurance, and Real Estate

Tel: (904) 392-0153 Fax: (904) 392-6250

December 1, 1991

### <u>MEMORANDUM</u>

TO:

David Nye, Chairman

Undergraduate Committee

FROM:

Roy L. Crum CC

SUBJECT:

Global Studies Certificate

Attached for the Committee's review are the proposed requirements for the Global Studies Certificate that will be available to all CBA students.

If you require additional information, please let me know.

RLC:kb



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Chris James

3. Other Business

# FLORIDA DEPARTMENT OF EDUCATION STATEWIDE NEW COURSE TRANSMITTAL FORM

Form	UCC1	Rev	91
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(See instructions for completing Part I on reverse side.)

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T I: TO BE COMPLETED BY UNIVERSITY		
UNIVERSITY OF FLORIDA 0 0 001:	Economics Economics	
	ional Code Department	
Recommended SCNS Course Identification:		
Discipline (SMA) Prefix ECO Level 4 Co	Course No. 970 Lab Code Contact lir* OR Head Cou	Base_ unt_XX
University's Course Title:   Honors Thesis	1 3	- total
Amount of College Credit: If variable or repeater repeated credits allowed.		
Catalog Description (For graduate courses, attach briundergraduate and professional courses, attach syllab To qualify for High or Highest Honors, Econ	nomics majors in the College of Busin	ness
Administration will need to complete an hon	ors thesis which will be reviewed by	, at least
one faculty member selected by the Economic	's honors coordinator.	
Prerequisites: 100 hours earned and 3.6 UF GP.	Ά	
Corequisites:		
Intended Students (Check all that apply):		
Undergraduate Nonmajors Undergraduate Majors	_X Advanced UndergraduatesGradua	te Students
Honor Students X Other (specify):		
Category of Instruction:Introductory	IntermediateX _Advanced	
infringement by this course. Each such chair must einfringement by this course. Each such chair must einfringement or make comments. Any lace Fall 1992  Effective Term (first term course will be offered)	William Bomberger	1/30/92 Fhone No.
Signature of Department Chair Date	Signature of College Dean	Date
Signature of Graduate Dean Date (if applicable)	Signature of University Contact	Date
*Example formulas on reverse side.		
FOR SCNS USE ONLY		
PART II: FACULTY DISCIPLINE COMMITTEE USE		
APPROVED Prefix Level Course No	Lab Code	
If not the same as recommended by institution, please	e explain:	
SCNS Course Title (if new)		
Decade Title (if new)	Century Title (if new)	
Signature of Faculty Discipline Committee Representat	tive	Date
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FLORIDA DEPARTMENT OF EDUCATION
STATEWIDE COURSE TERMINATION OR CHANGE TRANSMITTAL FORM
(See instructions for completing Part I on reverse side.)

Form	UCC2	Rev	91
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Institutional Code  Department  Current SCNS Course Identification:  Discipline (SMA) Prefix ECO _ Level 2 Course No. 620 _ Lab Code  University's Current Course Title: _ Economic History of the US  TERMINATE CURRENT COURSE: Effective Term _ Fall 1992 (Skip to signatures)  COMPLETE _ ONLY THOSE PORTIONS WHERE CHANGES ARE REQUESTED:  Recommended Revised SCNS Course Identification:  Discipline (SMA) Prefix _ Level _ Course No Lab Code _ Contact Hr. Hase UR Head Count University's Revised Course Title:  College Credit: From To Explanation of Requested Change: Revised Catalog Description (For graduate courses, attached brief syllabus, grading criteria, and reading I for undergraduate and professional courses, attached brief syllabus, grading criteria, and reading I for undergraduate and professional courses, attach revised outline or syllabus):  Projective Students	
Institutional Code Department  Current SCNS Course Identification:  Discipline (SMA) _ Prefix ECO _ Level _2	UNIVERSITY
Institutional Code  Department  Current SCNS Course Identification:  Discipline (SMA) Prefix ECO _ Level 2 Course No. 620 _ Lab Code  University's Current Course Title:	
Discipline (SMA) Prefix ECO _ Level 2 Course No. 620 _ Lab Code	Institutional Code Department
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Recommended Revised SCNS Course Identification:  Discipline (SMA) Prefix Level Course No Lab Code Contact Hr: Base OR Head Count   Diniversity's Revised Course Title: To	ective Term <u>Fall 1992</u> (Skip to signatures)
Discipline (SMA) Prefix Level Course No. Lab Code OR Head Count  University's Revised Course Title:  College Credit: From To  Explanation of Requested Change: Revised Catalog Description (For graduate courses, attached brief syllabus, grading criteria, and reading I for undergraduate and professional courses, attached brief syllabus, grading criteria, and reading I for undergraduate and professional courses, attached brief syllabus, grading criteria, and reading I for undergraduate and professional courses, attached brief syllabus, grading criteria, and reading I for undergraduate and professional courses, attached brief syllabus, grading criteria, and reading I for undergraduate and professional courses, attached brief syllabus, grading criteria, and reading I for undergraduate and professional courses, attached brief syllabus, grading criteria, and reading I for undergraduate and professional courses, attached brief syllabus, grading criteria, and reading I for undergraduate and reading I for undergraduate and professional courses, attached brief syllabus, grading criteria, and reading I for undergraduate and reading I for undergraduate and reading I for undergraduate and professional courses, attached brief syllabus, grading criteria, and reading I for undergraduate and reading I for un	ERE CHANGES ARE REQUESTED:
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FLORIDA DEPARTMENT OF EDUCATION
STATEWIDE COURSE TERMINATION OR CHANGE TRANSMITTAL FORM

Form	UCC2	Rev	91
OAA#			

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### COLLEGE OF BUSINESS ADMINISTRATION MBA PROGRAM

GAINESVILLE 32611-2017 Phone: 904-392-7992

MBA FOR MANAGERS

Attachment 1

Draft Proposal March 2, 1992

#### Introduction

There appears to be strong demand for The Florida MBA Program from people in the work force. Over the years the many requests for a part-time MBA program at Florida have resulted in several surveys. Earlier surveys pointed to a limit in the number of qualified candidates in the Gainesville area necessary to sustain a part-time program. The most recent survey, a phone survey sponsored by the Business Leaders Forum in spring of 1990, convinced the MBA administration that sufficient market demand does exist to run a small program for the fully employed. A proposal approved by the MBA committee was presented to college department chairmen in fall of 1990. The plan was tabled due to the budget crisis.

This proposal is a version of the one passed by the MBA committee with two critical modifications. This proposal reflects the recently approved 16 course MBA program and describes a program which can generate sufficient revenues to cover its costs. This pilot program is viewed as the beginning of executive MBA education at the University of Florida.

#### PLAN

#### Admissions

The target group for this program is employed professionals within approximately a 100 mile radius of campus. Identical criteria used to select candidates for the full-time program will be adopted with the addition of a minimum work experience requirement of 2 years. All procedures established by the graduate school will be followed. Candidate quality comparable to our full-time program is the goal. All applicants will be required to interview with a member of the admissions committee. Enrollment is limited to Florida residents.

#### Program

The sixteen courses will be offered in 4 eleven week terms per year on a two year cycle. Two course sections will be taught each Saturday, allowing candidates from as far as Jacksonville and Ocala to participate. The program will begin in January 1993, with the first participants graduating in December 1994 (exhibit 1). Only the General Business concentration will be offered. Professional development seminars such as business writing and public speaking will be provided. The program is neutral with respect to undergraduate course offerings. If the program is in-load the college will provide funds to support graduate students to staff undergraduate courses lost during Fall or Spring semester.

#### EXHIBIT I

# MBA For Managers \*Potential Coursework

#### January 1993 to December 1994 Two Year Cycle

Coi	urse Offered	Course	Credits
1	SPRING SEMESTER'93 (Jan - March)	MAN 6245 - Organization Behavior  QMB 5200 - Managerial Statistics	3 3
2	SUMMER '93 (April - June)	ECP 6705 - Managerial Economics  ISM 5021 - Information Systems	3 3
3	SUMMER '93 (July - Sept)	FIN 5405 - Financial Management MAR 6805 - Marketing Management	<b>3</b>
4	FALL SEMESTER '93 (Oct Dec.)	ACG 6026 - Man & Fin Accounting  MAN 5501 - Operations Management	3
5	SPRING SEMESTER'94 (Jan March)	FIN 5425 - Corporate Finance  ECP 6725 - International Macro	3
6	SUMMER '94 (April - June)	MAR 6646 - Marketing Research  Elective	3
7	SUMMER '94 (July - Sept.)	FIN 6314 - Financial Institutions  MAR 6816 - Advanced Marketing Management	3
8	FALL SEMESTER '94 (Oct Dec.)	MAN 6721 - Business Policy  GEB 5405 - Legal Environment of Business TOTAL	3 48

<sup>\*</sup>Sequence and elective courses to be determined.



College of Business Administration Graduate School of Business Fisher School of Accounting John Kraft, Dean 101 Anderson Hall Gainesville, Florida 32611-2014 Phone (904) 392-2397 Fax (904) 392-2086

#### GENERAL FACULTY MEETING March 6, 1992 MINUTES

The meeting was called to order by Dean John Kraft at 2:00 p.m.

#### 1. MINUTES

Minutes from the February 14, 1992, meeting were approved as distributed.

#### 2. UNDERGRADUATE COMMITTEE

The Undergraduate Committee approved the following curriculum changes and presented them for faculty action:

- Addition of ECO 4970 (Honors Thesis). A motion was made, seconded and passed to approve this addition.
- Deletion of ECO 2620; ECO 4633; ECO 4634, ECP 3000. A motion was made, seconded and passed to approve these deletions.

#### 3. OTHER BUSINESS

-Dean Kraft reported on the Foundation Debt. The College has reached an agreement with the Foundation concerning the debt. The agreement has been approved by the Finance Committee and the College will begin payment on the principal in December of 1992, and pay installments for seven years in order to extinguish the debt.

-Dean Kraft reported on the GRK property. He stated that just recently he had a meeting with the people from Continuing Education and laid out our conditions for the sale of the property. The conditions will require DOCE to make an investment in the property to bring it up to code; they will pay interest on the debt owed us by that property, and in five years they will begin paying the principal and continue to pay interest. We will try to reach an agreement by the end of this month.

-A question came up about not offering Summer A. Dean Kraft stated that as far as he knows the only thing the College has at risk is Summer B. Summer A would only be at risk if we got further cuts in this fiscal year. He reminded the faculty that if the Reality Budget passes we will not have Summer B but we will have A and C.

A motion was made to adjourn the General Faculty meeting at 2:45 p.m.



College of Business Administration Graduate School of Business Fisher School of Accounting John Kraft, Dean

101 Anderson Hall Gainesville, Florida 32611-2014 Phone (904) 392-2397 Fax (904) 392-2086

#### GRADUATE FACULTY MEETING March 6, 1992

#### **MINUTES**

#### 1. MINUTES

Minutes from the February 14, 1992 Graduate Faculty meeting were approved as distributed.

#### 2. MBA PROGRAM

Chris James stated that the MBA for Managers proposal was brought to the faculty on February 14th as an information item. At this meeting the faculty will need to vote on it. He stated some minor changes to the proposal have been made since the last meeting. Much discussion took place. A motion to approve the MBA for Managers program as described in the handout was made, and seconded. The motion was amended with a move to decouple the program and the means of implementation, and was seconded. The amended motion was withdrawn and a new motion was made to have the matter brought back to the departments. The new motion was withdrawn. The original motion was amended to make this a pilot program and to use the in-load basis for the initial offering. The amended original motion was seconded and passed. For the record there were two opposed.

#### OTHER BUSINESS

-Dean Kraft stated that the faculty will be voting on the Dean's Seminar at one of the upcoming meetings. The Seminar was an experimental program this year.

A motion was made to adjourn the Graduate Faculty meeting at 3:05 p.m.

cc: S. Haughton