

University of Florida 2010-2011

Hough Graduate School of Business

Credit Conversions and Grading Scales

PLEASE REFER TO THE APPENDIX FOR ECTS CREDIT CONVERSIONS!
Revised 4/4/11

Argentina

School: Universidad de Belgrano (non-exchange)

MBA courses worth 32 hours = 3 UF graduate business credits

MBA courses worth 16 hours = 2 UF graduate business credits

Grading Scale: from 1-10

| U Belgrano Grade | U Belgrano description | UF Assignment | Grad Business |
|------------------|------------------------|---------------|---------------|
| 9-10 | Excellent | A | S |
| 8 | Distinguished | A- | S |
| 7 | Good | B+ | S |
| 6* | Good | B | S |
| 5 | Pass | B- | U |
| 4 | Pass | C | U |
| 1-3 | Insufficient | E | U |

Australia

School: University of New South Wales (Exchange OR Transfer)

6 UNSW credits= 2 UF graduate business credits

12 UNSW credits = 4 UF graduate business credits

*NOTE: UNSW requires students to take a minimum of 24 UNSW credits in a semester

| UNSW description | UF Assignment | Grad Business EXCHANGE Programs | Grad Business TRANSFER Credit Program |
|------------------|---------------|--|--|
| High Distinction | A | S | S |
| Distinction | B+ | S | S |
| Credit | B | S | S* |
| Pass | C | S* | U |
| Conceded Pass | D | U | U |
| Failure | E | U | U |

**The above grading scale applies to all pre-approved Australian schools. Credit conversion is also very consistent throughout Australia. Students on EXCHANGE program, must earn at least a "Pass," which is the equivalent of a "C" or better. Student on TRANSFER CREDIT program (including UNSW Internship), students must earn "Credit," which is the equivalent of "B" or better in order to earn an "S" grade at UF.*

Austria

Austrian Grading Scale

| Austrian Grade | Austrian Description | UF Assignment | Grad Business |
|----------------|----------------------|---------------|---------------|
| 1 | Excellent | A | S |
| 2 | Good | B | S |
| 3* | Pass | C | S |
| 4 | Low Pass | D | U |
| 5 | Fail | E | U |

School: FHWN

Refer to ECTS credit conversions & Austrian grade conversions (above).

School: Vienna University of Business & Economics (WU)

Refer to ECTS credit conversions & Austrian grade conversions (above).

Belgium

School: UFSIA (University of Antwerp)

Refer to ECTS credit conversions.

Grading Scale: from 0-20

| UFSIA Grade | UFSIA description | UF Assignment | Grad Business |
|--------------|----------------------|---------------|---------------|
| Less than 10 | Failure | D, E | U |
| 10- 12 | Satisfactory | C | S |
| 13 | Distinction | C+ | S |
| 14-15 | Distinction | B | S |
| 16 | Great Distinction | B | S |
| 17 | Great Distinction | B+ | S |
| 18 | Greatest Distinction | B+ | S |
| 19- 20 | Greatest Distinction | A | S |

Brazil

Schools: Universidade Federal do Paraná (UFPR)

- Credits are direct equivalent
- 1 UFPR credit= 1 UF credit , 2 UFPR credits= 2 UF credits...

Grading scale: from 1-10

| PUC/UFPR Grade | PUC/UFPR description | UF Assignment | Grad Business |
|----------------|----------------------|---------------|---------------|
| 1- 4.9 | | D, E | U |

| | | | |
|----------|--|----|---|
| 5- 5.9 | | C | S |
| 6-6.4 | | C+ | S |
| 6.5-7.4 | | B | S |
| 7.5- 7.9 | | B | S |
| 8- 8.7 | | B+ | S |
| 8.8-9.1 | | A | S |
| 9.2- 10 | | A | S |

- 10 is impossible to earn; 9 is very rare
- Bulk of students receive grades in 6 or 7 range

Chile

School: Universidad Adolfo Ibañez (UAI)

Courses taken from the Master’s programs (Finance or Marketing) in Santiago and are all worth 3 UF credits each.

Grading scale: from 1 to 7

| Grade | Description | UF Assignment | Grad Business |
|----------------------------------|---------------|---------------|---------------|
| 0- 3.9 | Insuficiente | D & E | U |
| 4-4.9 | Suficiente | C | S |
| 5-5.9 | Bueno | B | S |
| 6 | Muy Bueno | A | S |
| 7 (<i>very rarely awarded</i>) | Sobresaliente | A | S |

China; S.A.R.; R.O.C.

School: Hong Kong University of Science and Technology (HKUST)

Courses on a credit system and they match exactly with the U.S. credit system. Grading exactly matches the U.S. system, so you need to earn a C (70%) or better to get an “S” at UF. A mandatory course load is 9-12 credits per semester.

School: The Chinese University of Hong Kong

Courses on a “unit” system and they generally match with the U.S. credit system.

- Minimum course load is 9-12 credits per semester.
- Credit Conversions: 1.5 CUHK “units”= 2 UF credits; 3 CUHK “units”= 3 UF credits
- Grading exactly matches the U.S. system, so you need to earn a C (70%) or better to get an “S” at UF.

School: Sun-Yat Sen University

Credit and grading scales are exactly equivalent to the University of Florida system (100 point scale with 70 being minimum passing).

Denmark

School: The Aarhus School of Business (ASB)

Refer to ECTS credit conversions.

Grading scale: from 1 to 13 (12 & 13 are nearly impossible to earn!)

| ASB Grade | ASB description | UF Assignment | Grad Business |
|-----------|------------------|---------------|---------------|
| 00- 5 | Not Satisfactory | E | U |
| 6 | Acceptable | D | U |
| 7 | Good | C | S |
| 8 | Good | C+ | S |
| 9 | Good | B | S |
| 10 | Very Good | B+ | S |
| 11-13 | Very good | A | S |

School: University of Southern Denmark (USD)

Refer to ECTS credit conversions.

Grading scale: from 1 to 13 (12 & 13 are nearly impossible to earn!)

| USD Grade | USD description | UF Assignment | Grad Business |
|-----------|------------------|---------------|---------------|
| 00- 5 | Not Satisfactory | E | U |
| 6 | Acceptable | D | S |
| 7 | Good | C | S |
| 8 | Good | C+ | S |
| 9 | Good | B | S |
| 10 | Very Good | B+ | S |
| 11-13 | Very good | A | S |

England

School: Aston University / Aston Business School

Refer to ECTS credit conversions.

Grading scale: Percentages assigned on a 1-100 scale

| Aston Grade | Aston Mark | Aston Description | UF Assignment | Grad Business |
|-------------|------------|-------------------|---------------|---------------|
|-------------|------------|-------------------|---------------|---------------|

| | | | | |
|----------|--------------|----------------------|----------|-----------|
| F | 0-30 | Fail | E | U |
| D | 31-40 | Diploma Pass | D | U |
| D+ | 41-47 | Diploma Pass | D+ | U |
| C | 48-60 | Master's Pass | C | S* |
| C+ | 61-71 | Master's Pass | C+ | S |
| B | 72-80 | Master's Pass | B | S |
| B+ | 81-89 | Master's Pass | B+ | S |
| A | 90-100 | Master's Pass | A | S |

School: Manchester Business School at The University of Manchester (MBS)

Refer to ECTS credit conversions.

Grading scale: A to E system; also post numeric grade on transcript (30- 100)

TABLE

Finland

School: Aalto University School of Economics

Refer to ECTS credit conversions.

Grading scale: A through F, allowing for (+) and (-) assignments

| Aalto Grade | Aalto Description | UF Assignment | Grad Business |
|--------------|-------------------|---------------|---------------|
| D, D-, D+, F | Fail | E | U |
| C- | Pass | C | S |
| C | Pass | C | S |
| C+ | Pass | C+ | S |
| B- | High Pass | B | S |
| B | High Pass | B | S |
| B+ | High Pass | B+ | S |
| A- | Honors | A | S |
| A | Honors | A | S |
| A+ | Honors | A | S |
| Compl. | Completed Work | S | S |

France

French Grading Scale is from 0 to 20

| French Grade | ECTS Grade | Description | UF Assignment | Grad Business |
|---------------|------------|-------------------|---------------|---------------|
| 0- 9 | FX | Fail | D, E | U |
| 10-11* | E | Sufficient | C | S |

| | | | | |
|-------|---|--------------|----|---|
| 11-12 | D | Satisfactory | B | S |
| 12-13 | C | Good | B+ | S |
| 14-15 | B | Very Good | A- | S |
| 15-20 | A | Excellent | A | S |

School: IAE Aix-en-Provence

Refer to ECTS credit conversions & French grading scale (see above).

School: EM Lyon

Refer to ECTS credit conversions & French grading scale (see above).

School: ESC Toulouse

Refer to ECTS credit conversions & French grading scale (see above).

School: Groupe ESC Grenoble

Refer to ECTS credit conversions & French grading scale (see above).

School: SKEMA

Refer to ECTS credit conversions & French grading scale (see above).

Germany

School: HH Leipzig (HHL)

Refer to ECTS credit conversions.

HHL grading scale:

| HHL Grade | HHL Description | ECTS Grade | UF Assignment | Grad Business |
|-------------|-----------------|------------|---------------|---------------|
| Grade > 4,0 | Fail | F/FX | D, E | U |
| 4,0- 3,4 | Sufficient | E | C | S |
| 3,5- 2,4 | Satisfactory | D | B | S |
| 2,5- 1,4 | Good | C | B+ | S |
| 1,5-1,9 | Very Good | B | A | S |
| 1,0 | Excellent | A | A | S |

School: WHU Koblenz

- 2 SWS credits = 3 ECTS = 2 UF Credits

WHU grading scale:

| WHU Grade | WHU Description | ECTS Grade | UF Assignment | Grad Business |
|-------------|-------------------|------------|---------------|---------------|
| Grade > 4,0 | Fail | F/FX | D, E | U |
| 4,0* | Sufficient | E | C | S |
| 3,3/ 3,7 | Satisfactory | D | B | S |
| 2,7/ 3,0 | Good | C | B+ | S |
| 1,7/ 2/ 2,3 | Very Good | B | A | S |
| 1,0/1,3 | Excellent | A | A | S |

Israel

School: Technion: Israel Institute of Technology (MBA Program)

Most MBA courses are 2 worth credits each.

1.5 Technion Credits = 1 UF Credit

2 Technion Credits = 2 UF Credits

3 Technion Credits = 3 UF Credits

| Technion Grade | UF Assignment | Graduate Business |
|----------------|---------------|-------------------|
| 75-100 | A | S |
| 61-74 | B | S |
| 55-60* | C | S |
| 50-54 | D | U |
| 0-49 | F | U |

Italy

School: U. Bocconi and SDA Bocconi (the MBA division)

Refer to ECTS credit conversions.

Bocconi grading scale:

| Bocconi Grade | Bocconi Description | UF Assignment | Grad Business |
|---------------|---------------------|---------------|---------------|
| 0-15 | Fail | E | U |
| 16-17 | Fail | D | U |
| 18-20* | Sufficient | C | S |
| 21-23 | Satisfactory | B | S |
| 24-27 | Good | B+ | S |
| 28-29 | Very Good | A | S |
| 30 | Excellent/Cum Laude | A | S |

Japan

School: The International University of Japan (IUJ)

- Take courses within the Graduate School of International Management: MBA or E-business Management; or from the School of International Relations
- Some electives from the graduate program in International Relations are available to exchange students each term
- 2 credits IUJ= 3 credits UF graduate business
- 1 credit IUJ= 2 credits UF graduate business

IUJ grading scale:

| IUJ Grade | IUJ Description | UF Assignment | Grad Business |
|------------------|--------------------------------|---------------|---------------|
| 0-1 | F (fail) | E | U |
| 1.1 – 2 | LP (low pass) | D | U |
| 2.1- 2.4 | | D+ | U |
| 2.41-2.8* | S- (satisfactory minus) | C | S |
| 2.81-3 | | C+ | S |
| 3.1-3.5 | S (satisfactory) | B | S |
| 3.51-3.75 | S+ (satisfactory plus) | B+ | S |
| 3.76 - 4 | H (honors) | A | S |
| --- | P (pass) | S | S |

Korea**School: Korea University Business School (KUBS)**

- KUBS credits and grading scale are equal to UF’s system (e.g. 3 KUBS credits= 3 UF credits; KUBS A= UF A, etc.)

KUBS grading scale:

| KUBS Letter Grade | KUBS # Grade | KUBS Description | UF Assignment | Grad Business |
|-------------------|--------------|---------------------|---------------|---------------|
| A+ | 4.5 | Excellent | A | S |
| Ao | 4 | Outstanding | A | S |
| B+ | 3.5 | Very Good | B+ | S |
| Bo | 3 | Good | B | S |
| C+ | 2.5 | Satisfactory | C+ | S |
| Co | 2 | Fair | C | S |
| D+ | 1.5 | Poor | D+ | U |
| Do | 1 | Minimum Acceptable | D | U |
| F | 0.0 | Failure (no credit) | E | U |

Mexico (non-exchange)**School: Instituto Tecnológico y de Estudios Superiores de Monterrey (ITESM or “Tec de Monterrey”)**

- Not an exchange partner- is on transfer credit basis
- Application to be made and courses taken within MBA program in Monterrey
- Courses listed in ITESM hours and also in American credits
- 3 credits= 3 UF graduate business credits

Tec grading Scale: Point system, 1 to 100

| ITESM Grade | ITESM Description | UF Assignment | Grad Business |
|--------------|-------------------|---------------|---------------|
| Less than 70 | Failing | E | U |
| 70- 75 | Sufficient | D | U |
| 76- 78 | Average | C | U |

| | | | |
|----------------|-------------|----------|----------|
| 79- 82 | Average | C+ | U |
| 83- 85* | Good | B | S |
| 86- 91 | Good | B+ | S |
| 92- 99 | Very Good | A | S |
| 100 | Excellent | A | S |

The Netherlands

University of Maastricht (UniMaas)

Refer to ECTS credit conversions.

UniMaas grading scale:

| Maastricht Grade | Dutch Grade | Maastricht Description | UF Assignment | Grad Business |
|------------------|------------------|------------------------|---------------|---------------|
| < 5,4 | 1,0- 5,4 | Fail | D or E | U |
| 6* | 5,5- 6,4* | Sufficient | C, C+ | S |
| 7 | 6,5- 6,9 | Satisfactory | B | S |
| 8 | 7,0- 7,4 | Good | B+ | S |
| 9 | 7,5- 8,4 | Very Good | A | S |
| 10 | 8,5 - 10,0 | Excellent | A | S |

Norway

School: BI, The Norwegian School of Management

Refer to ECTS credit conversions.

Grading scale: 1-4 (although transcripts are returned to the US with A-F letter grades only)

| BI Grade | BI Description | UF Assignment | Grad Business |
|----------|----------------|---------------|---------------|
| 1.0- 1.6 | Fail | E | U |
| 1.7- 2.0 | Pass | D | U |
| 2.1- 2.5 | Pass | C | S |
| 2.6- 2.9 | Acceptable | C+ | S |
| 3.0- 3.4 | Good | B | S |
| 3.5- 3.8 | Very Good | B+ | S |
| 3.9- 4.0 | Excellent | A | S |

Peru

School: Universidad del Pacífico (UP)

Credit system is similar to UF with variations as follows:

1 UP credit= 1 UF credit; 1.5 UP credits= 2 UF credits; 3 UP credits (1.5 +1.5)= 4 UF credits

| UP Grade | UP Description | UF Assignment | Grad Business |
|----------|----------------|---------------|---------------|
| Below 11 | Failed | D, E | U |
| 11-13 | Satisfactory | C | S |
| 14-16 | Notable | B | S |
| 17-18 | Outstanding | B+ | S |
| 19-20 | Excellent | A | S |

Poland

School: Leon Koźmiński Academy of Entrepreneurship and Management (LKAEM)

Refer to ECTS credit conversions.

LKAEM grading scale:

| LKAEM Grade | ECTS grade | LKAEM Description | UF Assignment | Grad Business |
|-------------|------------|---------------------------------|---------------|---------------|
| 2,0- 2,5 | F | Fail- more work may be required | E | U |
| 3,0* | E | Sufficient | C | S |
| 3,5 | D | Satisfactory plus | C+ to B- | S |
| 4,0 | C | Good | B | S |
| 4,5 | B | Very Good | B+ to A- | S |
| 5,0 | A | Excellent | A | S |

Singapore

Credit and grading scales are exactly equivalent to the U.S. system.

Spain

School: Escuela Superior de Administración y Dirección de Empresas (ESADE)

Refer to ECTS credit conversions.

Grading scale: Scale of 0-10; minimum passing score is 5

| ESADE Grade | ESADE Description | UF Assignment | Grad Business |
|---------------|-------------------------|---------------|---------------|
| 0-4.9 | Fail | D or E | U |
| 5-6.9* | Pass/ Aprobado | C | S |
| 7- 8.9 | Distinction/ Notable | B | S |
| 9- 10 | Excellent/Sobresaliente | A | S |

Sweden

School: Uppsala University

Refer to ECTS credit conversions.

Grading scale at Uppsala: A through E system

| Uppsala Grade | Uppsala Description | UF Assignment | Grad Business |
|---------------|---------------------|---------------|---------------|
| F or FX | Fail | E | U |
| E | Sufficient | D | S |
| D | Satisfactory | C | S |
| C | Good | B | S |
| B | Very Good | B+ | S |
| A | Excellent | A | S |

Taiwan

Credit and grading scales are exactly equivalent to the U.S. system (100 point scale with 70 being minimum passing).

Thailand

School: Chulalongkorn University

- Courses taken are from the Master of Management: International Business program. They are 3 credits each and = 3 UF credits. Grading is equivalent to the U.S. system, with A being the highest grade and F being the lowest grade.

Turkey

School: Ozyegin University

Refer to ECTS credit conversions. Grading is exactly equivalent to the U.S. system.

School: Sabanci University

Refer to ECTS credit conversions. Grading is exactly equivalent to the U.S. system.

-----APPENDIX-----

ECTS Conversions Based on TOTAL Credit Amount Taken in One Term

20 ECTS= 12 UF
19 ECTS= 12 UF
18 ECTS= 11 UF
17 ECTS= 10 UF
16 ECTS= 10 UF
15 ECTS= 9 UF
14 ECTS= 9 UF
13 ECTS= 8 UF
12 ECTS= 8 UF
11 ECTS= 7 UF
10 ECTS= 6 UF
9 ECTS= 6 UF
8 ECTS= 5 UF
7 ECTS= 4 UF

ECTS Credit Conversions for Single Courses

(please use the above “total credit” scale unless there is a reason to convert course by course)

10 ECTS= 6 UF
9 ECTS= 6 UF
8 ECTS= 5 UF
7,5 ECTS= 5 UF
6- 7 ECTS= 4 UF
5 ECTS= 3 UF
4 ECTS= 3 UF
3 ECTS= 2 UF
2,5 ECTS= 2 UF
2 ECTS= 1 UF
1,5 ECTS= 1 UF