

Thomas S. Johnson

President and CEO, Global Imaging Systems, Inc.

"Acquisitive Roll-Ups and Growth"

Tom Johnson has served as a director and as President and Chief Executive Officer since Global's founding in June 1994. Since that time, Global has acquired 52 office imaging businesses and has reached \$630 million in annual revenue. From 1991 to 1994, Mr. Johnson was an office imaging industry consultant. From 1989 to 1990, he served as Chief Operating Officer for Danka Industries, Inc. From 1975 to 1989, he worked at IKON, formerly known as Alco Standard Corporation, in various staff and operating roles. When he left there in 1989, he was Vice President-Operations of the Office Products group and was responsible for acquisitions and turning around under-performing operations. Mr. Johnson has been involved in the acquisition of over 200 office equipment dealers since 1985, and has over 20 years experience in acquiring and integrating businesses. He is widely recognized throughout the industry for the benchmarking model that continues to be perfected under his leadership. That model is a key foundation for Global Imaging Systems' continuing growth and profitability. He graduated with a B.S. degree from the University of Florida in 1972, and received his MBA from Harvard Business School in 1976.