

Karen Rands

Founder and President, Kugarand Holdings
Managing Director, Network of Business Angels and Investors
"Venture Development and Investment"

Ms. Rands combines her education in Economics from Emory and MBA in Marketing from the University of Florida to develop business models that work. Thirteen years at IBM gave her a solid foundation in a variety of industries and technologies. She saw a need in the market for a company that would guide entrepreneurs through the maze of funding options and effectively prepare them to attract the appropriate funding for their operational strategy. Kugarand Holdings was formed to fulfill that need and with a specific purpose of helping entrepreneurs build a business that will run like a clock...not dependent on one person to tell the time...and thus the business becomes something of value that can be sold or can become generational. She has committed the last 4 years to building a portfolio of products and services to assist her clients in obtaining capital to grow their business.