

STEPHEN A. STEWART

352.665.1146 stephen@thesangroup.com

PERSONAL PROFILE

An experienced real estate professional seeking a challenging role in finance and real estate investment

EDUCATION

University of Florida – Hough Graduate School of Business Gainesville, FL
Master of Science in Real Estate May 2010

University of Toronto - The Joseph L. Rotman School of Management Toronto, Canada
Master of Business Administration 2008

University of Western Ontario London, Canada
Bachelor of Arts in History 1999

EXPERIENCE

Founder and Owner June 2004 – June 2007
Downtown America Property Group Toronto, Canada

- Co-created a real estate investment company that utilizes investor capital to acquire under-performing properties and take advantage of re-zoning opportunities
- Developed a company strategy aiming to maximize portfolio values by increasing revenues, reducing expenses and realizing market inefficiencies
- Raised over \$20 million to acquire apartment buildings and re-zoning projects
- Managed and monitored the return of equity for investors
- Assessed and reviewed project feasibility, profitability analysis and the ongoing implementation of the company's investment strategy

Managing Director May 1999 – June 2004
RTO Capital Corporation Toronto, Canada

- Developed the 'going public' strategy for various venture capital and reverse takeover opportunities
- Performed financial analysis of the client's pro-forma financial statements
- Assisted clients with ways to grow their business after the process of going public
- Raised seed capital for over 10 companies to finance their growth and operations
- Developed compensation and exit strategy for RTO Capital and its investors
- Identified suitable target businesses and formulated the acquisition strategy
- Coordinated marketing programs and managed the growth strategies for RTO Capital's investments

SKILLS

Computer: Argus, Microsoft Office (Excel, Word, PowerPoint, Outlook)

Language: Proficient in French

INTERESTS

The Toronto Entrepreneurship Connection
Toronto Venture Group
Canadian Ski Instructor Alliance Level II
The Lake Joseph Club, Clublink
The Toronto Cricket, Curling & Skating Club