

# PATRICK M. WAGOR

239-784-6582

PatrickWagor@yahoo.com

## OBJECTIVE

To obtain a position in real estate acquisitions/dispositions, development, investment sales, leasing or asset management

## EDUCATION

**UNIVERSITY OF FLORIDA – Hough Graduate School of Business**

Gainesville, FL

**Master of Science - Real Estate**

May 2010

- Housing Scholarship
- Student Executive Leadership Team

**UNIVERSITY OF CENTRAL FLORIDA – College of Business Administration**

Orlando, FL

**Bachelor of Science – Business Management**

May 2007

- GPA: 3.43
- Dean's List
- **Vice President**, Sigma Phi Epsilon Fraternity, 2006

## EXPERIENCE

**Investment Associate**

June 2007 - March 2009

Marcus & Millichap Real Estate Investment Services

Orlando, FL

- Co-founder of investment team "DCIG"- Group closed over \$150mm
- Negotiated and closed 6 transactions totaling over \$40mm
- 2007 "Pace Setter Award" winner - Exceeded national corporate sales standards
- Represented 1031 buyer in acquisition of \$15mm Publix shopping center in Orlando, FL
- Represented public REIT in marketing of \$11.4mm shopping center in Palm Coast, FL
- Built personal database and became local/regional market expert
- Became consultant and intermediary to local and national retail developers and investors

**Intern**

June 2006 – May 2007

Marcus & Millichap Real Estate Investment Services

Orlando, FL

- Represented TIC fund in acquisition of \$8,400,000 shopping center in Shelby, Michigan
- Learned brokerage continuum and transaction/closing related issues
- Completed a 90 day training program discussing all investment sales related activities and strategies
- Managed transactions with lenders, attorneys, title companies, and 1031 intermediaries

## SKILLS

**Computer:** Microsoft Office, ARGUS, STDB

## LICENSURE/ACTIVITIES

Florida Real Estate License, 2006

CCIM Candidate, 75% completion of requirements

MAI Candidate, 80% completion of requirements

ICSC member

Downtown Orlando Partnership member

Orlando Young Professionals member

Golf, 5 Handicap