

KYLE A. WOOD, LEED AP

(386) 314-7547
kwood05@ufl.edu

EDUCATION

UNIVERSITY OF FLORIDA- Hough Graduate School of Business Gainesville, FL
Master of Science- Real Estate May 2010

UNIVERSITY OF FLORIDA- Warrington College of Business Administration
Bachelor of Science, *cum Laude*, in Business Administration - Finance May 2009
Minors: Real Estate and Leadership
GPA: 3.52
Dean's List

EXPERIENCE

Teaching Assistant / Course Development: Real Estate Development November 2008 - April 2009
University of Florida Gainesville, FL

- Acted as a research analyst by collecting market data and writing case studies
- Created and moderated all online administration of course materials
- Interacted frequently with senior administrators in major real estate firms and local government

Head Course Teaching Assistant: Real Estate Analysis January 2008 - December 2008
University of Florida Gainesville, FL

- Selection as Head Teaching Assistant based on outstanding performance in the course
- Managed question databases for quizzes and proctored final exams
- Tutored students on real estate concepts and other important information covered in the course

Broker Assistant / Sales Associate May 2007 - August 2008
Ocean Properties and Management Inc. New Smyrna Beach, FL

- Member and contributor to a team of four professionals that accounted for over \$5 million in sales
- Offered and accepted an Associate/Referral position based on excellent performance during summer 2007 work

Window Crew Technician Summer 2006
JMC Design and Development New Smyrna Beach, FL

- Gained extensive experience working with construction drawings and the construction process
- Increased production 30% by streamlining processes and decreasing errors

LICENSURES / ACTIVITIES

Co-President / Founding Member, Real Estate Society, University of Florida
Executive Member, President's Council, UF Business Administration College Council
U.S. Coast Guard Merchant Marine Licensed Captain- OUPV 100 Ton
LEED AP, Leadership in Energy and Environmental Design Accredited Professional
Real Estate Sales Associate License, State of Florida
International Council of Shopping Centers member

SKILLS

Computer: ARGUS, STDB, Co-Star, MLS, Lucent Scheduling, Act Database, ArcGIS, Microsoft Office

Language: Basic familiarity of the Spanish language