

DAVID WHITNEY
1518 NW Fourth Avenue, #H
Gainesville, FL 32603-1651
dwhitney@energents.com
415/203-5470

SUMMARY

Entrepreneurial executive with twenty-seven years experience in the areas of real estate finance and development, private equity and venture capital investing, professional services and consulting, accounting, finance, banking, and investment securities sales, trading and research. Executive MBA graduate possessing strong leadership skills, operating knowledge, sales and business development expertise. Hands-on real estate investor, developer and property manager possessing a property portfolio valued at \$17.5 million. Senior level executive with an extensive record of enhancing the profitability and improving the operating efficiency of early stage companies.

PROFESSIONAL EXPERIENCE

- 2006 – Present** **Energent Ventures, Gainesville, FL**
Founding Managing Director
- Investor in, and developer of, multi-unit residential and commercial real estate properties; property portfolio includes 175 residential rental units.
 - Established joint ventures with Middle East real estate investment companies and private equity firms while working in Dubai, U.A.E.
 - Seed-stage investor in early stage technology companies
 - Served as Executive-in-Residence at Rensselaer Polytechnic Institute
- 1996-2006** **Deloitte & Touche LLP, San Francisco, California**
Senior Manager – Venture Capital
- Assisted early stage technology and life sciences companies attract venture capital, win customers and build profitable business operations.
 - Served Deloitte client firms in venture capital and private equity.
 - Skilled portfolio and project manager; successful business developer.
 - Experienced client service professional with strong analytical, leadership and communication skills.
- 1995-1996** **Recycling Resource, Inc., San Francisco, California**
Chief Financial Officer
- Managed the financial affairs of a \$38 million materials recycling company.
 - Responsible for all accounting, tax and financial reporting activities.
 - Monitored the company's investment portfolio.
 - Maintained depository and borrowing relationships with banks.

- 1994-1995 Momentum, Inc., San Francisco, California**
Chief Financial Officer
- Managed the financial affairs of a \$25 million global marketing company.
 - Supervised a staff of ten professionals and had responsibility for the company's accounting, tax and financial reporting activities.
 - Experienced in areas of A/R, A/P, G/L, month-end close, income statement, balance sheet, internal audit and intercompany financing activity and reporting.
 - Directed strategic planning efforts and supervised project analysis group.
- 1992-1994 Bank United of Texas, Tampa, Florida**
Senior Vice President
- Directed the sales and administrative departments of a regional commercial and residential mortgage loan office.
 - Increased loan volume 100% in two years to \$100 million annually.
 - Supervised a staff of twenty professionals in the areas of sales and marketing, loan production, underwriting and processing.
- 1988-1992 Lehman Brothers, New York, New York**
Vice President
- Bought and sold corporate and mortgage-backed securities for institutional clients.
 - Researched and analyzed fixed-income, mortgaged-backed and asset-backed securities.

EDUCATION

- 2010 Masters of Real Estate (candidate for May 2010 graduation)**
University of Florida, Gainesville, FL
- 2004 Certificate in BioEntrepreneurship**
University of California – Berkeley, Berkeley, CA
- 1997 Executive Masters of Business Administration**
University of San Francisco, San Francisco, CA (high honors)
- 1982 Bachelor of Science in Business Administration, Finance & International Economics**
Boston University, Boston, MA