

**DANIEL S. SOLOMON**  
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## OBJECTIVE

To obtain a challenging position in corporate real estate or real estate development

## EDUCATION

**UNIVERSITY OF FLORIDA – Hough Graduate School of Business** Gainesville, FL  
**Master of Science – Real Estate** May 2010  
Bergstrom Center for Real Estate Studies Scholarship

**UNIVERSITY OF MIAMI - College of Arts & Sciences** Coral Gables, FL  
**Bachelor of Arts, *Magna cum Laude*, in Economics and Political Science** December 2008  
Phi Beta Kappa/Honors Program  
GPA: 3.9/4.0  
Double Minor: Business Administration and International Studies  
Exchange Student at the Chinese University of Hong Kong  
Summer Abroad Course in Argentina, Brazil, and Uruguay

## EXPERIENCE

**Research Analyst** February 2009 - May 2009  
Marcus & Millichap Real Estate Investment Services Miami, FL

- Worked for the top-producing investment sales broker in the Miami office
- Prospected commercial real estate properties
- Researched new clientele and updated existing clientele in contact management software
- Created marketing packages and offering memorandums
- Researched sale and rent comparables using CoStar and other sources
- Analyzed property leases for rent increases, rent amounts, options to renew, and estoppel due dates

**Commercial Real Estate Intern** May 2008 - July 2008  
CB Richard Ellis - Latin America and the Caribbean Headquarters Miami, FL

- Obtained, analyzed, and prepared research for various markets in Latin America and the Caribbean
- Abstracted commercial real estate leases
- Utilized Argus software to conduct discounted cash flow analysis
- Drafted proposals for commercial real estate services to clients

**Retail Property Assistant** May 2005 - August 2005 and July 2007 - August 2007  
Jard Property Management Manchester, United Kingdom

- Called commercial tenants to ask for outstanding rental payments
- Showed vacant retail units to prospective tenants
- Obtained property tax information from property tax departments, building insurance quotes, quotes from contractors, and rental information from commercial real estate agents

## SKILLS

**Computer:** Argus; CoStar; Loopnet; Site to Do Business; Microsoft Office; Web researching skills

## LICENSURE/PROFESSIONAL AFFILIATIONS

Florida Real Estate Sales Associate License  
Florida Mortgage Broker License  
International Council of Shopping Centers  
Urban Land Institute  
RICS (Royal Institution of Chartered Surveyors) Student Member  
UF FARE (University of Florida Friends & Alumni of Real Estate)