

Stephany Thompson is a 22 year veteran with Merrill Lynch. She joined the firm in 1986 in Chicago IL, where she spent 14 years building a successful wealth management business with high net worth clients. In 1999 Stephany passed the Merrill Lynch assessment center and was promoted to Associate Director of Merrill Lynch's World Financial Center office in New York City. While there she lead the sales and marketing effort for over 200 Financial Advisors managing over 30 billion in client assets and 200 million in revenues.

In 2001 she was promoted to Director of the Bridgewater complex in Northern New Jersey. In her role as Director she was responsible for leading a complex of 3 offices with 40 million in revenue and 6 billion in client assets with 104 employees. Her responsibilities included growing the sales force, increasing revenues, managing expenses, as well as compliance. She successfully lead the Bridgewater complex through one of the worst bear markets in the history of Wall Street, earning her a coveted spot as one of the top 30 Complex Directors at Merrill Lynch in 2002.

In 2004 Stephany was promoted to Director of Global Wealth Management Training and Organizational Design. In this global position she and her team design and deliver state of the art training programs to Merrill Lynch's 24,000 client facing professionals located in 4 regions around the world. Using a blended approach to learning and introducing new technologies such as pod casts, virtual coaching, follow-up and reinforcements her team was able to show a significant increase in business results with the trained Advisors verses their untrained peers. In 2007 she took on the added responsibility of integrating the Client Associate and Practice Management group as well as adding 8 Regional Productivity Specialists to the team to broaden the business impact that training is already having on the Global Wealth Management business.

In 2008 she was named as the Director of the Merrill Lynch Sarasota complex of offices with locations in Punta Gorda, Venice, Sarasota, Bradenton, and Sebring Florida. In her current role as Director of the Sarasota Complex she is responsible for leading 177 employees managing over 2 billion in client assets and generating over 63 million in revenues.

Stephany graduated from the University of Minnesota in 1981 with a B.A. in Economics. During her college career she also competed on the Women's World Pro Ski Tour where she was ranked in the top 10. In 1978 she coached the University of Minnesota Alpine Ski team to an undefeated regular season. She is the proud mother of two wonderful kids, Brian age 18 and Leslie age 12.