

Jamie Zingaretti

Jamie Zingaretti is Vice President, Institutional Equity Sales, for [Raymond James Financial](#). Since 2002, his responsibilities have included managing relationships with institutional money managers such as mutual funds and hedge funds. For four years prior, he was Vice President, Director, Retail Liaison Office, Raymond James Financial. He was responsible for 10 employees who provided marketing and information support to 3,600 financial advisors. He established real-time electronic access to correspondent research and created an e-mail alert system to provide quicker dissemination of information to financial advisors. From 1996 – 1998, Mr. Zingaretti served as Senior Liaison, Equity Research, Raymond James Financial, directing weekly sales calls with analysts to 3,100 financial advisors; aiding in the recruiting of new financial advisors and new liaisons; publishing monthly research material; creating company web pages and more. Mr. Zingaretti earned his MBA from the University of Florida in 2001 and a BSBA from UF in 1995.