

Chrystopher Sabat Hoffman

Phone: +506 831.5922 or 292.8795

Birthday: December 22, 1976

csabat@racsa.co.cr

Work Experience

Jan05 -

Ernst & Young TAS

Central America & Dominican Republic

Manager

Promoted to Manager in August 2005.

Responsibilities include:

- Perform the *5 years strategic plan* for the Transaction Support Department.
- *Counsel personnel*: assist in the career plan (strengths and weakness analysis, annual and long term objectives) and perform feedback process.
- Develop and control *training plan* for the TAS department, including staff, managers, and partners.
- Develop work plans, perform fieldwork and financial analysis, write final reports, supervise engagement staff, manage client relations, coordinate integration of special services, and conduct market research and benchmark. Participated in due diligence, valuation, and merger and acquisition process for clients in Central America.
- Mainly engage in the following *industries*:
 - Leasing
 - Electricity
 - Consumer banking
 - Tourist operator
 - Insurance and insurance broker
 - Transportation and logistics
 - Real estate
 - Cable and internet
 - Fuel distribution
 - Manufacturing
 - Hydroelectric generation
- Latest *public transaction* deals:
 - Acquisition of the largest Bank in Central America.
 - Mesoamerica acquisition of Amnet Central America.
- Other *non-public transactions* include the following:
 - Acquisition of one of the largest bank in Colombia.
 - Panamanian Private Equity Fund acquisition of the largest independent insurance company in El Salvador.
 - Acquisition of the largest tower and site lease company in El Salvador and Guatemala.
 - Acquisition by a real estate fund of one of the largest Free Trade Park in Costa Rica.
 - Acquisition of one of the largest vehicle distribution company in El Salvador.

Oct00-Jun03

KPMG Financial Advisory Services

San Jose, Costa Rica

Jul04-Jan05

Senior Consultant

Responsibilities include develop work plans, perform fieldwork and financial analysis, write final reports, manage client relations, coordinate integration of cross-border services, conduct market research and benchmark. Examples of projects are presented below:

- *Valuation* of the following entities:
 - Pfizer Inc. and Warner Lambert Inc. in the Latin American, which included valuating operations in Central America, Mexico, Colombia, Peru, Ecuador, Venezuela, Uruguay, Chile, and Brazil.
 - Two of the largest Central American liquor and spirits companies
 - Banco Sogerin in Honduras, including due diligence of the loan portfolio
 - Three of the major bank in Honduras
 - Guatemalan distribution company
 - The largest cable company in Leon, Nicaragua
 - Various Real estate
- *Due diligence* advisory of the following acquisition processes:
 - The second supermarket group in Costa Rica by Panamanian and Salvadorian investors.
 - Bell South Panama by Telefonica Moviles Spain.

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- *Financial tax planning evaluation* of the following companies:
 - The largest appliance manufacturing company in Central America.
 - Computer lease operation in Costa Rica.
 - The largest construction material group in Central America.
- *Disposal advisory* for:
 - Banco Sogerin in Honduras
 - The largest company in Costa Rica of Tilapia fresh fish fillet.

Jun03-
May04

Bourns Incorporated

San Jose, Costa Rica

Cost Accountant – Gas Tube Division

Responsibilities included perform annual and monthly budget, annual and monthly operation informs, feasibility studies for new investment projects, and other day-to-day tasks.

Jan99-
Mar00

PriceWaterhouseCoopers

San Jose, Costa Rica

Auditor / Consultant

Responsibilities included assist in audit engagements, due diligence processes, review of financial forecasts, and other financial service engagements. Audit engagements include the following industries: glass manufacturing, hotel and tourist, oxygen and other gases manufacturing, software manufacturing, pharmaceutical, oil and gas, chemical, and food distribution.

Education

Instituto Tecnológico de Costa Rica (ITCR)

Cartago, Costa Rica

Jan95-Dec99

Under-Graduate in Business Administration

Jan00-Jun02

Post-graduate in the Finance Program

Jun02-Jun05

Post-graduate in the Public Accounting Program

Other Activities

1997

Finance secretary of the ITCR Students Federation. Responsibilities included the organization of several student projects and events (i.e. Expotecnia'97).

2004 -

Active Member and ***Treasurer of Anthros*** Costa Rica Grotto, a non-profit speleological organization. Please refer to www.anthros.org for further information about the association.

Languages

Spanish: Native language, *English*: intermediate domain, and *Portuguese*: basic domain.

Activities & Interests

Reading and extensive travel through Costa Rica and the world.

Surfing, caving, hiking, jogging, swimming, and other outdoors activities.