

Descriptions for Required Courses for the RE Concentration for MBAs

REE 6045 - Introduction to Real Estate

A graduate-level introduction to real estate that focuses on real estate finance, valuation, and investment. The primary objectives of the class are: (1) to learn how to make effective business/investment decisions in real estate (2) to become familiar with the activities, roles and participants in the business of real estate.

[Syllabus](#)

REE 6315 - Real Estate Market and Transaction Analysis

In the first half of this course, we will utilize the basic principles of real estate decision making to analyze the growth of Gainesville Florida. First we will trace the history of Gainesville to understand how it has attained its present size and form. Then we will utilize market forecasts and our own projections of growth to locate prospective development opportunities for retail, office, industrial, and residential properties. Student teams will choose sites and provide and concept level design of how they would develop the property. In the second half of the course, we will work in teams to acquire a property. We'll start with a listing, evaluate the property, submit an offer, bring in an equity investor, and obtain financing. In each step, we'll use real life documents to simulate the acquisition process.

[Syllabus](#)

REE 6395 - Investment Property Analysis

This course is an introduction to the major concepts, principles, analytical methods and tools useful for making investment and finance decisions regarding real estate assets. As the first of a two-course sequence, this course focuses primarily on the fundamentals of the property markets, and investment decisions relating to individual properties ("Main Street" as opposed to "Wall Street"). The course rigorously integrates real estate investment topics with, and builds our methodology upon, the modern corporate finance perspective. In essence, this course treats property as one particular class of capital assets.

[Syllabus](#)

REE 6705 - Geographical Information Systems/Location Analysis

Examines many traditional ways of analyzing and evaluating location. Introduces relevant data sources, (GIS) software and numerical and statistical techniques for computer-based study of spatial relationships.

[Syllabus](#)

REE 6397 - Real Estate Securities and Portfolios

This course covers a variety of topics in securitized equity real estate investment: sources of equity capital; limited partnerships; real estate investment trusts (REITs) and REIT consolidation; problems in measuring risk and return; structuring optimal portfolios; portfolio valuation issues; valuing publicly traded real estate securities; and public versus private valuation methods. The emphasis of the course is on multiple property

valuation and decision making.

[Syllabus](#)

REE 6208 - Secondary Mortgage Markets and Securitization

An examination of the secondary mortgage market, mortgage securitization and the perspectives of investors acquiring mortgage based assets through these markets. The investor perspectives include: comparative characteristics of mortgage securities, risks of mortgage securities, measurement and management of mortgage security risks, performance criteria for mortgage securities, trends and patterns in mortgage securities markets. Students will also acquaint a wide range of mortgage securities from "pass-through" securities to complex real estate mortgage investment conduits (REMICS) and the tools for analyzing them.

[Syllabus](#)