



Todd Zeldin Biography

Todd Zeldin, President and Founder of ACG Professionals, Inc., received his graduate degree from The Haas School of Business at The University of California at Berkeley and his undergraduate degree from Indiana University. Mr. Zeldin founded ACG in 1992.

Recognizing the need to review transactional information accurately and quickly, Mr. Zeldin has positioned ACG as the industry leader by providing value-added services such as lease abstracting, financial due diligence and analytical services to the real estate industry and to corporate real estate departments. ACG services more than 100 firms internationally, evaluates tens of billions of dollars of commercial real estate each quarter, and abstracts and reviews thousands of leases annually. ACG expanded its services to include full-time placement of real estate professionals in 2005 and launched ACG Title Agency in July 2007. Additionally, ACG expanded its successful internship program to include an intense two-week Argus boot camp to certify participants in their Argus skill set. This program is being implemented in business schools throughout the country including at Harvard Business School and The University of Florida.

Mr. Zeldin has guest lectured at Harvard University, Emory University, Columbia University, University of North Carolina, Vanderbilt University, and many other nationally ranked business schools. Mr. Zeldin also has presented at several professional organizations including GSCPA, IREM, BOMA, NAIOP, REALCOMM, CoreNet, and ICSC. Mr. Zeldin currently resides in Atlanta, Georgia with his wife Amy and his children Jacob and Hannah.

Areas of Expertise:

- ◆ Market Trends in Commercial Real Estate Transactions
- ◆ Real Estate Financial Modeling and Due Diligence Practices
- ◆ Industry Trends Related to Acquisitions, Dispositions and Technology Implementation
- ◆ Developing Knowledgebases and Information Warehouses
- ◆ Bridging Software Applications
- ◆ Lease Administration and Leasing Processes
- ◆ Industry Financial, Property Management and Lease Administration Software
- ◆ Retail Specialty Including Sophisticated Market Sensitivity Analysis and Lease Analysis
- ◆ Argus and Dyna Modeling and Connectivity to Property Management and Accounting Systems
- ◆ Attracting and Retaining The Best Industry Talent
- ◆ Commercial Title Insurance

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