

**David Materna**

**Partner, The Stornoway Company**

*Formerly CEO of The Paradigm Group (Student Housing) and Director of Real Estate Capital Markets, Bank of Boston.*

David Materna has more than 20 years of real estate investment banking experience. He recently joined The Stornoway Company in Jacksonville as a partner. The Stornoway Company is a Financial Advisory firm that specializes in arranging and placing off-shore, international pension fund money (equity) into US real estate investments.

Prior to joining Stornoway, Mr. Materna was Managing Partner at Trident Capital Patners. As Director of Real Estate Private Placements at the Bank of Boston, he structured and arranged transactions totaling more than \$700 million, including the largest private placement transaction in the bank's history.

Mr. Materna is a graduate of the U.S. Naval Academy with BS and MS degrees in Aeronautical Engineering. He also holds an MBA in Real Estate from National University in San Diego. He is a former Naval Aviator and a Vietnam Veteran. Mr. Materna is a licensed California Real Estate Broker and a licensed Florida Mortgage Broker. In addition, he is a member of the National Association of Real Estate Investment Trusts (NAREIT) and the Urban Land Institute, and has completed the Harvard Law School Negotiation Workshop.