



## **CRES ADVISORY BOARD MEETING & CONFERENCE PROGRAM**

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### **THURSDAY, September 15, 2005**

**11:15 am – 4:30 am**

**Haile Plantation CC – Golf Scramble**

*Haile Plantation  
Golf & Country Club*

Meet at Haile Golf & Country Club Pro Shop

**5:00 pm – 7:00 pm**

**(Informal) Cocktail Reception**

*UF Hilton Hotel:  
Two-Bits Lounge*

UF Center Advisory Board and Spouses/Companions,  
UF-FARE Members, & Students

**7:30 pm – Until**

**Private Dinner: Oak Hammock**

*Oak Hammock at UF*

UF Center Advisory Board, their Spouses or Companions  
are invited to a private dinner at *UF's Oak Hammock*.

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### **FRIDAY, September 16, 2005**

**7:30 am –**

***Continental Breakfast***

*Pre-function Area*

**8:00 am – 8:30 am**

**Welcome: Chairman Ray Sandelli**

*Century Ballroom "A"*

**Faculty Comments: Program 2005-06**

**8:30 am – 9:30 am**

**UF MSRE Program In Real Estate  
- MSRE PRESENTATIONS -**

*Century Ballroom "A"*

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9:30 am – 9:45 am

*Century Ballroom “A”*

### **The Year Ahead – A Flagship Year**

Jon Cannon, Rob Gidel & Kelley Bergstrom

9:45 am – 10:30 am

*Century Ballroom “A”*

### **CRES–Survey of Emerging Market Conditions**

Ready? Set! Your Part in the UF CRES Survey & Report

10:30 am – 10:45 am

### **Break**

10:45 am – 12:30 pm

### **OPEN FORUM SUMMIT**

*Century Ballroom “A”*

Moderators:

**Hank Fishkind,**

President, Fishkind & Associates

**Steve Cohen,**

Senior VP, SunTrust Banks

12:30 pm – 1:15 pm

### **Luncheon**

*Pre-function Area & Century Ballroom “A”*

1:30 pm – 2:30 pm

### **KEYNOTE SPEAKER: Terry Stiles**

Chairman, Stiles Corporation

*Century Ballroom “A”*

### **Special Award Ceremony**

2:45 pm – 3:45 pm

### **CASE STUDY PRESENTATIONS**

*Hickory Room*

Case Topic:

Presenter:

**Condo Conversion - The Greens at West End**

**Kenneth Mamula, President**

**Florida Southeast Development Corporation**

*Azalea Room*

Case Topic:

Presenter:

**Retail Shopping Center Development**

**Mr. Craig Sher, CEO & President**

**The Sembler Company**

*Magnolia Room*

Case Topic:

Presenter:

**Preparing the Property and Offering  
Prospectus/Memorandum**

**Ms. Ginger Gelsheimer, Partner**

**CBRE Private Client Investment Group**

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**3:45 pm – 5:00 pm      INDUSTRY ROUNDTABLES**

### ***Century Ballroom “A”***

- **Development** - Discussion Leaders:  
Blaine Strickland, Partner, Realty Capital Partners/TCN Worldwide  
Casey Cummings, President, RAM Development Company
- **Capital Markets** - Discussion Leaders:  
T. J Ownby, Sr. VP, GMAC Commercial Mortgage  
Ted Starkey, Sr. Vice President, Wachovia Bank, N.A.
- **Brokerage** - Discussion Leaders:  
Larry Richey, Sr. VP, Florida Region, Cushman & Wakefield  
Dick Donnellan, Managing Director, Apartment Realty Advisors
- **Appraisal & Valuation** - Discussion Leaders:  
Jerry Gisclair II, Managing Director, CB Richard Ellis  
Todd Jones, Manager, Deloitte  
Jullian Stokes, Managing Director, Integra Realty Resources

**5:00 pm – 6:30 pm      UF CRES COCKTAIL RECEPTION**

### ***UF Hilton Hotel - Pre-function Area of Conference Center***

UF CRES Advisory Board Members, Spouses/Companions,  
UF FARE Members, & Students

**7:00 pm – Until      UF CRES (Informal) Dinner**

### ***Downtown Gainesville - Steve’s Café Americain Restaurant***

UF CRES Advisory Board Members and Spouses/Companions

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## **SATURDAY, Sept. 17, 2005**

**5:00 pm – 7:45 pm      PRE-GAMEDAY TAILGATE PARTY**

***O’Connell Center Parking Lot -Stumpy Harris’s parking spots #746-749 & 701  
and grassy area, look for the white Gator tent and balloons.***