

Local Address
2900 SW 23rd Terrace Apt. 273
Gainesville, FL 32608

Permanent Address
188 S. Shadowbay Blvd
Longwood, FL 32779

KRISTOPHER M. CHANA

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321-277-0395

OBJECTIVE

To obtain a career in the insurance business which will give me experience and further my knowledge of the industry

EDUCATION

Bachelor of Science in Finance

Warrington College of Business
University of Florida

Gainesville, Florida

May 2010

GPA: 3.5

- Bright Futures Scholarship Recipient
- Member of the National Society of Collegiate Scholars

Relevant Business Coursework:

- Real Estate Analysis ● Business Finance ● Financial Accounting ● Managerial Accounting ● Entrepreneurship

PROFESSIONAL EXPERIENCE

Exit Realty Producers

Sales Agent, Realtor®

Gainesville, Florida

July 2007 – January 2009

- Sold prime property including estates, town homes, and condominiums
- Advised clients on different marketing strategies which helped sell their homes
- Took aerial photographs for clients and other real estate agents
- Received Exit Realty's "Rising Star Award" and became a member of Mercedes Homes VIP Club

Miller Property Investments

Supervisor

Orlando, Florida

May 2005 – April 2006

- Led a construction crew of approximately 10 employees in remodeling older homes
- Assisted in the completion of marketing campaigns for our reconstructed homes
- Prepared each home for sale in the local real estate market

Washington Mutual Bank

Teller/Intern

Orlando, Florida

January 2004 – March 2005

- Responsible for handling customer deposits, withdrawals, and transfers
- Implemented new marketing strategies which increased business by 10 percent
- Helped clients open both savings and checking accounts

LEADERSHIP EXPERIENCE

Business Administration College Council (BACC), University of Florida

Vice President, External Affairs

Gainesville, Florida

January 2008 – May 2008

- Contacted businesses across the country to speak at our weekly meetings
- Arranged transportation and/or hotel accommodations for our guest speakers
- Obtained company sponsorships through professional networking

Florida Leadership Academy (FLA), University of Florida

Member / Social Committee

Gainesville, Florida

August 2007 – May 2008

- Selected as one of the top 100 business sophomores after a rigorous interview process
- Participated in professional development programs and attended meetings with guest speakers
- Determined the allocation of \$2,000 for social events that refined our networking skills

EXTRACURRICULAR ACTIVITIES

Earned Real Estate License
Received Mortgage Broker License
Obtained Private Pilot License

Orlando, Florida
Orlando, Florida
Sanford, Florida

July 2007
June 2006
June 2006