

# Carlos Segovia

659 Catalonia Avenue  
Miami, FL, 33134  
(305)-206-9469  
Csego66@yahoo.com

## EDUCATION

University of Florida Gainesville FL, Fall 2012 2008- present  
Bachelor of Science in Finance, Minor in Real Estate. 3.72 GPA  
Gulliver Preparatory School Miami Florida. 4.08 weighted GPA 2004- 2008

## WORK EXPERIENCE

**Related Group of Florida-Intern** 2007-2008

The Related Group of Florida is the nation's leading builder of luxury condominiums and one of the country's premier multi-family real estate development firms. Since its inception the company has successfully built and closed on over 55,000 condominiums. As an intern to the vice president of development of this multi-billion dollar residential condominium company my responsibilities included:

-  
Tracked and monitored all 1000 closings residential project The Plaza on Brickell. - Processed all of clients Walk Thru's and implemented any service orders that needed to be addressed before move in.  
recap for Weekly Development meeting, which was hosted by CEO of the company, Jorge Perez to track and understand progress on all of various international/domestic projects.

**Related Cervera Realty Services - Intern** 2005-2007

Related Cervera Realty Services is a high-end brokerage firm specializing in luxury condominiums in Miami, Florida. Having sold 13,600 residences, or 6.8 billion dollars in sales since its inception in 2000, the company prides itself as being one of Miami's most powerful sales teams. As an intern to Company CEO Alicia Cervera my responsibilities included:

- Composed weekly sales reports for all RCRS pre construction projects.
- Shadowed and attended all of Mrs. Cervera's meetings and events, took notes, answered phone calls and composed reports when necessary.
- Created press releases, media releases and recaps for all brokerage events.
- Composed monthly market studies to track recent activity on all sectors of the Miami market.
- Was on the board for all building launch parties, aiding in the complete organization of these large events

**Urbanus Furniture- Design Intern** Summer 2005

Urbanus is a furniture design firm specializing in the use of various metals. Over the past 10 years, the firm has grown 300% and sold to stores including Crate and Barrel, Pottery Barn, Room and Board and Ethan Allen. As Assistant to the Creative Director, my responsibilities included:

- Assisting with showroom layout and design to showcase new furniture product line.
- Assisted in the organization of the companies Art Basel Launch Party.

## COMMUNITY SERVICE

**The Barnyard, Coconut Grove** 2006-2008

Assistant art project director at a non-profit after school program coordinating a large clay mural art project aimed at teaching inner city children how to express themselves artistically and find beauty in the midst of violence.

**Bahamas Outreach Program**

2004-2008

Formed this organization throughout my high school career to collect old computers and send them to underprivileged children in the Bahamas. By graduation, I had already sent over 120 computers, and assisted over 8 Bahamian schools.

**ACTIVITIES/HONORS**

University of Florida Deans List- 2008- 2009 Academic Year.

Member of National Honor Society for Collegiate Scholars at the University of Florida

- Was invited into this Honor Society Spring Semester of 2009, based on GPA and extra-curricular activities. Only accepts top 15 % of entire freshman class.

University of Florida Student Government- Sponsorships Cabinet Member 2008- present

- Member of the Sponsorships division of Student Government, which targets local businesses and organizations for funding of all UF student activities.

University of Florida Real Estate Society- Social Coordinator

2008- present

- Responsible for planning all meetings/social events for this 45-person organization, which invites local real estate professionals to give lectures for interested college students.

**OTHER SKILLS**

Computer skills: Proficient with Mac OSX, Windows XP and Vista Operating Systems.

Native in Spanish and English.