

SPRING 2010 Graduate Business Course Schedule (Master's/MBA Courses)

Last Revised 11/23/09

Course descriptions: <http://www.cba.ufl.edu/academics/courses.asp>
See last page for term dates, meeting times, buildings and key dates.

MODULE 3 (January 4 – February 26)

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Course	Section	Title	Prerequisites	Instructor	Module	Meeting Times	Room	Credits
ACG5005	6871	FINANCIAL ACCOUNTING	--	Goslinga, Jill Kristen	Mod3	MW 5-6	GER 0122	2
ACG6387	4856	STRATEGIC COSTING	<i>Prior course work in managerial accounting and cost accounting</i>	Reppenhagen, David	Mod3	MW 7-8	GER 0122	2
BUL6841	7804	EMPLOYMENT LAW	Basic business law	Perea, Juan F	Mod3	MW 1-2	STZ 0103	2
ECO5715	7126	OPEN ECON MACROECONOMICS	ECP5702 or equivalent	Waldo, Douglas	Mod3	MW 9-10	STZ 0102	2
ECP5702	7635	MANAGERIAL ECONOMICS	<i>*Introductory-level course-see notes on last page</i>	Berg, Sanford	Mod3	MW 9-10	STZ 0104	2
ECP6701	2932	COMPETITIVE STRATEGY IN EXPORT MARKETS	ECP5702 or equivalent	Dinopoulos, Elias	Mod3	MW 7-8	GER 0228	2
FIN5437	5281	ASSET VALUATION RISK RETURN	<i>*Introductory-level course - see notes on last page</i>	Houston, Joel	Mod3	TR 5-6	STZ 0101	2
FIN5437	5282	ASSET VALUATION RISK RETURN		Houston, Joel	Mod3	T R 7-8	STZ 0101	2
FIN6429	8134	FINANCIAL DECISION MAKING	FIN5439 or equivalent	James, Christopher	Mod3	MW 5-6	STZ 0101	2
FIN6930	1378	INTRO COMPUT MET DER	FIN5439 or equivalent	Aitsahlia, Farid	Mod3	TR 7-8	STZ 0102	2
FIN6930	2424	CAPITALISM & REGULATION	FIN5439 or equivalent	Brown, David	Mod3	TR 5-6	GER 0228	2
FIN6930	3343	EMERGING MARKETS FINANCE 1	FIN5439 or equivalent	Gendreau, Brian	Mod3	TR 1-2	STZ 0104	2

FIN6930	4572	GATORNEST MOD3	--	Astleford, Ted	Mod3	<i>Sign up online by November 19th. See last page for details.</i>		2
GEB5212	0856	PROFESSIONAL WRITING	--	Mccawley, Dorothy	Mod3	F 4-5	STZ 0101	1
GEB5212	0868	PROFESSIONAL WRITING	--	Mccawley, Dorothy	Mod3	R 3-4	MAT 120	1
GEB5215	0146	PROFESSIONL COMMUNICATION	--	Limon, Matthew S	Mod3	T 7-8	STZ 0104	1
GEB5215	0932	PROFESSIONL COMMUNICATION	--	Limon, Matthew S	Mod3	R 7-8	STZ 0104	1
GEB5215	6163	PROFESSIONL COMMUNICATION	--	Limon, Matthew S	Mod3	F 2-3	STZ 0101	1
GEB6105	3398	VENTURE ANALYSIS	--	Rossi, William J	Mod3	TR 3-4	STZ 0102	2
GEB6366	3405	FUNDA INTERNATIONAL BUSINESS	--	Kraft, John	Mod3	MW 1-2	STZ 0101	2
GEB6930	4627	STRATEGY IN SUSTAINABILITY	-	Hobbs, CD	Mod3	TR 11-E1	STZ 0102	2
ISM6128	4998	ADVANCED BUSINESS DESIGN 1	--	Mukherjee, Aditi	Mod3	MW 5-6	STZ 0102	2
ISM6215	4023	BUS DATABASE SYST 1	ISM6128 & ISM6129**	Bandyopadhyay, Subhajyoti	Mod3	TR 9-10	STZ 0103	2
ISM6222	3507	BUS TELECOM STRATEGY & APP 1	--	Mukherjee, Aditi	Mod3	MW 9-10	STZ 0101	2
ISM6257	4061	INTERMED BUS PROGRAMMING	--	Bandyopadhyay, Seema	Mod3	TR 1-2	GER 121	2
ISM6259	5261	BUSINESS PROGRAMMING	ISM6257 & ISM6258**	Koehler, Gary J	Mod3	TR 3-4	STZ 0103	2
MAN6331	4831	COMPENSATION IN ORGANIZATION	--	Lepine, Marcie	Mod3	TR 5-6	STZ 0103	2
MAN6366	3473	ORGANIZATIONAL STAFFING	--	Kammeyer-Mueller, John	Mod3	TR 1-2	STZ 0103	2
MAN6508	9458	MGMT OF SERVICE OPERATIONS	--	Paul, Anand	Mod3	MW 3-4	STZ 0102	2
MAN6573	4092	PURCHASE/MATERIALS MGMT	--	Carrillo, Janice	Mod3	MW 7-8	STZ 0101	2
MAN6581	5271	PROJECT MANAGEMENT	<i>Prior course work in business statistics and quantitative analysis</i>	Paul, Anand	Mod3	MW 1-2	STZ 0102	2
MAR5806	5321	PROB/METH MARKETING MGMT	<i>*Introductory-level course - see notes on last page</i>	Mitra, Debanjan	Mod3	MW 9-10	STZ 0103	2
MAR5806	5322	PROB/METH MARKETING MGMT		Mitra, Debanjan	Mod3	MW 3-4	STZ 0103	2
MAR6648	1366	MARKET RES MANAG DEC	MAR5806 & QMB5303 or equivalent	Mahajan, Jayashree	Mod3	TR 5-6	STZ 0102	2

QMB5304	6649	INTRO MANAGERIAL STAT	<i>*Introductory-level course - see notes on last page</i>	Thompson, Patrick A	Mod3	TR 9-10	STZ 0101	2
QMB6755	1535	MANAG QUANT ANALYS 1	--	Bandyopadhyay, Subhajyoti	Mod3	TR 7-8	STZ 0103	2
REE6045	2417	INTRO TO REAL ESTATE	FIN5437 or equivalent	Archer, Wayne	Mod3	M W 5-6	STZ 0104	2
REE6105	2808	REAL ESTATE APPRAISAL	REE6045 or REE6395	Jones, Todd Donovan	Mod3	F 3-4 F 6-7	STZ 0104 STZ 0101	2
REE6208	5290	SEC MORT MARK/SECURITIES	REE6045, OR FIN5439 or equivalent	Archer, Wayne	Mod3	MW 7-8	STZ 0104	2

MODULE 4 (March 1 – April 30)

Course	Section	Title	Prerequisites	Instructor	Module	Meeting Times	Room	Credits
ACG5075	6883	MANAGERIAL ACCOUNTING	ACG5005 or equivalent	Goslinga, Jill Kristen	Mod4	MW 5-6	GER 0122	2
BUL5811	4051	MANAGERS & LEGAL ENVR	Good English communication skills (read/write)	Brashear, Billy	Mod4	MW 9-10	STZ 0104	2
FIN5439	5284	CAPITAL STRU RISK MAN	FIN5437 or equivalent	Gendreau, Brian	Mod4	TR 5-6	STZ 0101	2
FIN6434	8216	PRIVATE EQUITY	FIN5439 or equivalent	James, Christopher	Mod4	TR 5-6	GER 0228	2
FIN6438	6910	STUDY IN VALUATION	FIN6427 or FIN6465	Ryngaert, Michael	Mod4	MW 5-6	STZ 0101	2
FIN6476	5368	VENTURE FINANCE	FIN5437 or equivalent	Heggestad, Arnold	Mod4	TR 7-8	STZ 0102	2
FIN6930	1388	FIN RISK MANAGEMENT	FIN5439 or equivalent	Aitsahlia, Farid	Mod4	MW 7-8	GER 0228	2
FIN6930	3354	EMERGING MARKETS FIN 2	FIN5439 or equivalent	Gendreau, Brian	Mod4	TR 1-2	STZ 0104	2
FIN6930	4583	GATORNEST MOD4	--	Astleford, Ted	Mod4	<i>Sign up online by November 19th. See last page for details.</i>		2
FIN6930	6241	SECURITIES TRADING	FIN5437 or equivalent	STAFF	Mod4	MW 9-10	STZ 0103	2
GEB5212	2300	PROFESSIONAL WRITING	--	Mccawley, Dorothy	Mod4	F 5-6	STZ 0101	1
GEB5212	2303	PROFESSIONAL WRITING	--	Douglas, J Yellowlees	Mod4	W 7-8	MAT 0120	1
GEB6930	1180	DOING BUS. IN ASIA	--	Clarke, Linda	Mod4	TR 5-6	STZ 0103	2
GEB6930	3279	RISK & CRISES MGMT	--	Florig, Henry Keith	Mod4	TR 5-6	STZ 0102	2

ISM6129	4999	ADV SYS DESIGN/DEV 2	ISM6128**	Cheng, Hsing	Mod4	MW 5-6	STZ 0103	2
ISM6216	4024	BUS DATABASE SYST 2	ISM6215**	Piramuthu, Selwyn	Mod4	MW 3-4	GER 0228	2
ISM6223	3514	BUS TELECOM STRA/AP 2	ISM6222**	Mukherjee, Aditi	Mod4	MW 9-10	STZ 0101	2
ISM6236	2685	BUSINESS OBJECTS 1	ISM62223 & ISM6216**	Aytug, Haldun	Mod4	TR 3-4	STZ 0103	2
ISM6258	4062	ADVANCED BUS PROGRAM	ISM6257**	Aytug, Haldun	Mod4	TR 1-2	STZ 0103	2
ISM6423	1541	DATA ANALY/DECIS SUPP	--	Piramuthu, Selwyn	Mod4	MW 5-6	GER 0228	2
ISM6485	4087	ELECTRON COMMERCE LOG	--	Cheng, Hsing	Mod4	MW 1-2	GER 0121	2
LEI6931	1878	HOSPITALITY LAW & RISK MGMT	--	Spengler, John Otto	Mod4	TR 1-2	STZ 0102	2
LEI6931	1884	MARKETING IN HOSPITALITY/TOURISM	--	Kaplanidou, Kyriaki	Mod4	MW 3-4	STZ 0102	2
MAN5246	8336	ORGANIZATIONAL BEHAVIOR	--	Kammeyer-Mueller, John	Mod4	TR 3-4	STZ 0102	2
MAN5502	5316	PROD & OPERATION MGMT	QMB5305 or equivalent	Munson, Adam	Mod4	MW 5-6	STZ 0102	2
MAN5502	5317	PROD & OPERATION MGMT	QMB5305 or equivalent	Munson, Adam	Mod4	MW 7-8	STZ 0102	2
MAN6331	8337	COMPENSA IN ORGANIZATION	--	Lepine, Marcie	Mod4	MW 5-6	STZ 0104	2
MAN6447	8486	ART & SCIENCE NEGOTIATION	--	Thomas, Robert E	Mod4	W 1-4	GER 0229	2
MAN6617	3679	INTERNATIONAL LOGISTICS	--	Carrillo, Janice	Mod4	MW 7-8	STZ 0104	2
MAN6635	2393	INT'L ASPECTS HUMAN RESOURCE MGMT	--	Callahan, Judith	Mod4	TR 11E1	STZ 0101	2
MAN6636	3478	GLOBAL STRATEG MANAGEMENT	--	Romano, Marco Antonio	Mod4	MW 1-2	STZ 0101	2
MAN6636	3483	GLOBAL STRATEG MANAGEMENT	--	Romano, Marco Antonio	Mod4	TR 9-10	STZ 0102	2
MAR6861	3492	CUSTOMER RELATION MGMT	--	Cooke, Alan	Mod4	MW 7-8	STZ 0101	2
QMB6358	4065	STA ANLY MANAGE DEC 1	Prior course work in statistics	Horowitz, Ira	Mod4	MW 1-2	GER 0122	2
QMB6756	1536	MANAG QUANT ANALYS 2	QMB5755**	Aytug, Haldun	Mod4	TR 7-8	STZ 0101	2
REE6397	5969	REAL EST SECUR/PORTFO	REE6045 or REE6395, OR FIN5439 or equivalent	Ling, David	Mod4	MW 7-8	STZ 0104	2

Modules	Meeting Times				Buildings
	Meeting Days	Class Periods			
Module 3: January 4 – February 26	M=Monday	1 7:25 am – 8:15 am	7 1:55 pm - 2:45 pm	STZ = Stuzin Hall	
	T= Tuesday	2 8:30 am – 9:20 am	8 3:00 pm - 3:50 pm	GER = Gerson Hall	
	W= Wednesday	3 9:35 am - 10:25 am	9 4:05 pm - 4:55 pm	MAT = Matherly Hall	
Module 4: March 1 – April 30	R= Thursday	4 10:40 am - 11:30 am	10 5:10 pm - 6:00 pm	<i>(all three buildings are in the</i>	
	F= Friday	5 11:45 am - 12:35 pm	11 6:15 pm - 7:05 pm	<i>College of Business triangle)</i>	
		6 12:50 pm - 1:40 pm	E1 7:20 pm - 8:10 pm		
Key Dates					
January 4-8;11 January 18	Spring Drop/Add Period Martin Luther King Day (no classes)	February 22-March 5 March 8-12	Module 3 Drop/Add Period Spring Break (no classes)		

PLEASE NOTE THE FOLLOWING:

- All courses are 2 credits except for GEB5212 (Professional Writing), GEB5215 (Professional Communication), which are 1 credit each.
- The 2 credit courses meet for four contact hours per week over a 7-week period and approximately 6 hours of reading and work is required outside of class each week. Almost all courses have one group/team project and at least one examination. All course work and exams are contained in the module in which the course is offered.
- ***Introductory-level courses:** Students who have previously completed more than 2 courses in subject area are NOT eligible to register for these courses. We will need your transcripts to verify that you have not taken more than 2 courses in that subject area.
- **Prerequisites:** Many graduate business courses have prerequisites. We will use your transcripts to determine whether or not you have completed the equivalent of the UF prerequisite courses. In some cases, you may need to submit a “course waiver” petition or get approval from the course instructor. You may be required to provide your undergraduate and graduate transcripts, as well as course descriptions/syllabi so that the professor /department can determine if you have the necessary background for the course(s).
- ****ISOM program (“ISM” prefix) courses** are highly specialized in Decision & Information Sciences (computer applications in business). In rare cases, students who meet certain requirements will be waived out of one or more of the following required MS-ISOM courses: ISM 6128, ISM 6129, ISM 6222, ISM 6223, QMB 6755, QMB 6756, ISM 6215, MAN 6581, QMB 6358. It is completely up to the discretion of the faculty member teaching the course to waive the course - we will NOT consider appeals to any faculty members' decision. You will need to bring your laptop/personal computer for use in ISOM classes.
- **WANT MORE ACCOUNTING?** If you are specializing in Accounting at your home school and you desire to take more than the basic accounting courses that are listed here, you will have to meet with an accounting advisor once you are at UF. You will be required to bring your undergraduate transcripts and course descriptions so that the Accounting Department can determine which courses you may qualify to take.
- **GATORNEST** is an exciting and unique learning opportunity that will have you doing consulting work for real businesses. Each project lasts one Module and is worth 2 credits. It appears on your UF transcript just like any other course and you will receive a grade.
Students must apply for GatorNest online at: <https://secure.cba.ufl.edu/GatorNest/StudentApplication.aspx>
You will need your Gatorlink ID and password to login to complete the application. After you complete the application, you will get a confirmation email. **As long as you complete the application by the deadline (November 19th),** you can assume that you will be able to register for GatorNest. You will get an email from the GatorNest administrator with registration instructions. We recommend that you submit the application as soon as possible (make sure that you are applying for the correct term) because sections fill up quickly.